

NEWS SUMMARY

GENERAL

Troops fire at Belfast rioters

Gold rise continues; Equities off 6.3

All Chrysler UK car output may halt next week

Germany faces 5% inflation

Carter steps in as U.S. prices surge

troops were burnt, cars and vans hijacked and barricades built in the city. Belfast rioters fired at the troops. The rioting continued in the city.

Police and troops were shot at and fired back with live ammunition and rubber bullets. Parents were warned to keep children off the streets and 4,000 troops and police were placed on alert.

The alert will last for the next few days. The tenth anniversary of the arrival of British troops in Ulster and the annual Apprentice Boys' parade both fall in that period.

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Health rebels

A second London area health authority is contesting spending cuts ordered in the services. Basing, Hammersmith and Hounslow officials have agreed to make £1m cuts, but want to defer the remaining £3m to 1981.

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Yachts capsize

Several yachts capsized in mountainous seas off the Kent and Devon coasts and holiday camp sites were flooded in Wales as storms swept across much of Britain. Winds gusted up to 70 mph.

Star warning

Express Newspapers' chairman Victor Matthews said he would not invest further in the group's Daily Star tabloid which there was no agreement to print in London as well as Manchester.

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Empty chair

For the second successive year no poet was elected to the Bardic Chair at the Royal National Eisteddfod in Caernarfon because none of the 13 entries was thought worthy of the honour.

Concorde chaos

British Airways' Concorde services were badly disrupted when four of the airline's five super-sonic aircraft were grounded with minor and unrelated technical faults. Passengers were transferred to other flights.

Costly voyage

Three Hong Kong businessmen who attempted to smuggle 3,000 Vietnamese refugees to come to the colony on the freighter Huey Fong were each fined for seven years and fined \$10,000 for charges of illegal immigrants.

Homes destroyed

Thirteen timbered houses and other buildings standing on the edge of a huge canyon caused by a landslide in Abbotsford, a suburb of Dunedin, New Zealand. More than 400 people were evacuated and 53 homes destroyed.

ITV hopes fade

Hopes of an early settlement of the dispute which has blacked out independent television screens diminished after the Arbitration Service said it saw no purpose in holding further talks with both sides.

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Briefly

Foundry worker Wolfgang Rahl was jailed for three years in West Berlin for trying to re-establish the Nazi Party.

Conservative-controlled Brighton Council voted in favour of setting aside a beach for nudists in the resort.

Johannesburg woman of 20 will become stepmother to her mother when she marries her step-grandfather today.

GOLD gained a further \$5 in London to close at \$396½—a rise of \$14½ since Monday. This encouraged renewed London and

overseas buying of South African Gold, which left the Gold Mines Index 8.4 higher at 186.3—a two-day gain of 19.3. In New York, the Comex August settlement was \$229.80 (\$293.90).

● EQUITIES eased and the FT 30-share index closed 6.3 down at 467.4.

● GILTS firmed ahead of next week's money supply figures, and gains of 1 were cut to 1. The Government Securities index closed 0.41 up at 73.94.

● STERLING improved 2 pence to close at \$2.255, and its trade weighted index rose to 71.1 (1978).

● DOLLAR fell on rising U.S. wholesale prices and its index dropped to 84.4 (1978).

● SYDNEY: All Ordinaries index closed 6.09 higher at 665.11, a new high for the year.

● WALL STREET: Dow Jones closed at 153.22.

● U.S. MONEY SUPPLY: M1 rose to \$372.3bn (\$371.1bn); M2 rose to \$916.5bn (\$913.9bn).

● BANK MELLON, Iran's biggest bank, reports an "unprecedented" \$1.5bn (£1.3bn) rise in deposits in the three months since the revolution.

● BRITISH STEEL Corporation is likely to continue importing high-quality coking coal for its new Redcar works on Teesside in spite of National Coal Board efforts to produce a substitute.

● WEST GERMAN Government is being urged by a number of Christian Democrat politicians to step up its imports of coal to cope with its coal-gasification and liquefaction plans for the 1980s.

● CHEMICALS manufacturers face a gloomy year according to the Chemical Industries Association. It forecasts output no more than 1 per cent up on 1978, falling demand, fuel shortages and greater U.S. competition.

● WAGES COUNCIL has fixed new minimum weekly rates of £50 for adult non-service workers in licensed hotels and restaurants and £41.20 for service workers. Minimum rates will be 24 higher in London.

CENTRAL GOVERNMENT borrowing in the first four months of the financial year was well above the level of a year ago.

But the Budget measures have not yet worked through to affect revenue or expenditure.

The Treasury announced yesterday that borrowing was £2,585m between April and June, compared with £2,525m in the corresponding period of 1978. This was an increase of 54.2 per cent, against the Budget projection of an 18 per cent rise for 1979-80 as a whole.

The high level of borrowing has led to the sale of a large amount of gilt-edged stock in recent months in order to offset any expansionary influence on the money supply.

Although value-added tax was raised to 15 per cent in mid-June, receipts came in three months in arrears. The first stage of the income-tax rebates will not affect borrowing until this month.

The official hope is that public spending cuts will start to bite by late summer. Coupled with higher indirect taxes, this will offset the reduction in income-tax and produce a lower level of borrowing from the autumn.

City analysts are taking a

containing view of these hopes. The figures so far provide no real guide. They had little effect on the gilt-edged market yesterday.

Late profit-taking reduced early gains of 1 in longer-dated stock to half a point by the close. The FT Government Securities index is now 2.4 per cent higher than at the end of last month.

The former long top — 111 per cent Treasury 2008-07 — rose to 116½ at one stage yesterday. This compared with the price of 115½, at which it

was sold out on Wednesday. The stock closed only fractionally higher at 115½.

The latest figures show that central Government borrowing was £48m last month, compared with a surplus of £145m last year. July is traditionally a good month for revenue as a result of quarterly VAT payments. These were boosted last month by the buoyant level of retail sales in the spring.

So far this year, revenue has risen by roughly 15 per cent, compared with the Budget forecast of an 18 per cent increase for the year as a whole. Expenditure has been 15 per cent higher during the period. This is broadly in line with the expected rise for the whole year, though it is slightly misleading at a time of accelerating inflation.

The main change compared with last year has been in lending to the rest of the public sector, mainly via the National Loans Fund. In the first four months of 1979-80, net lending was £770m more than last year, when the figures reflected repayments of £265m by the National Enterprise Board.

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Two brokers who dominate gilts market Page 5

employees benefit from the parity programme.

Dunstable also takes components from Stoke, but the company said last night that its stocks were sufficient to avoid any disruption to production for the next few weeks.

● Clerical workers at Ryton voted yesterday not to cross the picket lines outside the plant. The decision was taken by an impromptu factory gate meeting of members of the Association of Scientific, Technical and Management Staffs, the largest staff union involved. It followed a call by angry strike leaders for a massive picket by the 2,000 strikers for this morning after staff had crossed the picket lines on Wednesday.

Mr. John Fisher, ASTMS divisional organiser, said: "Our members bitterly resent being the meat in the sandwich. The company has told them that they will not be paid if they do not go in to work. They want to work but do not want to cross the picket lines. The company is trying to use them to break the strike."

France prepares package

The French Government is preparing a series of measures aimed at offsetting the effects on the country's economy of an estimated FF18bn (£2bn) increase since last year in the country's oil bill. Back Page. Editorial comment Page 12

Interim bonus due to current price increases and for substantial wages agreements in the winter.

So far the Government argument that oil price increases are largely responsible for the cost of living rise—incomes in dollar terms which this year the Germans can no longer offset with particularly strong D-mark—has largely prevailed.

But now two other factors are contributing—the July introduction of a long-planned value-added tax rise, and the particularly low living cost increases last year with which the 1979 results are being compared.

The rise from June to July this year was 0.8 per cent whereas last summer and autumn living costs on a month-to-month basis were either stable or actually dropped.

The opposition feels it has a winner in its bid for tax cuts in 1980, on the grounds that it will be able to claim the credit if the proposals are accepted, while the Government will have to bear the unpopularity if they are not.

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Government borrowing up 54% on last year

BY PETER RIDDELL, ECONOMICS CORRESPONDENT

CENTRAL GOVERNMENT FINANCES

Borrowing (—) or Surplus (+) £m

1979-80 1978-79

April -1,334 -446

May -1,499 -1,715

June -1,000 -498

July -46 +143

Total to date -3,879 -2,516

Total for whole year* -9,544 -8,101

* Estimated outcome for 1979-79 and Budget forecast for 1979-80. Source: Treasury.

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Tricentral buys out royalty deal

BY RAY DAFTER, ENERGY EDITOR

TRICENTRAL IS to pay the Government almost £20m in order to be released from special royalty payments on oil produced from the North Sea-Timor Field.

The UK-based group was to provide the Government with a minimum of 5 per cent of its share of Thistle production—either as oil or in cash—in return for the State backing a £80m loan taken out in 1976. The first payment would have been due in January.

The special royalty, which would have been in addition to the normal 12.5 per cent royalty payments, was a feature of a unique North Sea financing deal which helped Tricentral to pay its share of Thistle's £80m development costs.

It was one of several financing arrangements used by companies to help fund the installation of production equipment in several offshore fields during the uncertain early years of oil development.

In Tricentral's case, the company signed an agreement with a banking syndicate for a £60m revolving loan facility. The amount outstanding and rolled-up interest, calculated periodically, were secured by a Department of Energy guarantee.

The Department of Energy said last night: "There is no risk that the amount received will be less than the net present value of the loan."

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Germany faces 5% inflation

By Jonathan Carr in Bonn

THE WEST GERMAN cost of living rose in July by 4.6 per cent against the same month last year—a year on year rise not equalled since the summer of 1976. The 5 per cent mark appears certain to be passed in the coming months.

Although some one-off factors are partly responsible for the rise, particularly sharp by West German standards, the development will mean trouble both for the Government and the trade unions in the autumn.

Not only is the Bonn coalition under growing Opposition pressure to agree to tax cut next year to help reconcile unions to moderate wage demands, but union leadership faces demands from rank and file both for an

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Carter steps in as U.S. prices surge

BY DAVID BUCHAN IN WASHINGTON

PRESIDENT Jimmy Carter is to step more directly into the anti-inflation fight amid indications yesterday that a still higher rate of price rises may be on the way.

A fresh surge in petrol and heating oil prices helped to push wholesale prices in July up 1.1 per cent, the largest monthly increase since February, it was announced.

Consumers

Last month's increase, amounting to 1.4 per cent at a compound annual rate, casts doubt on Administration predictions that price rises had peaked in the first half of 1979. Then, consumer or retail prices rose at an annual 13.2 per cent.

Wholesale food prices in July showed no change, having fallen in the previous three months at an annual rate of 17.3 per cent. But consumers have not benefited at the retail level from this drop.

President Carter has summoned representatives of the food and meat processing industry to the White House next Monday to complain about increases in sales margins.

Mr. Richard Lyne, President of the American Meat Institute, called the White House "jaw-boning" session a political move by the President. It certainly is that, though Administration economists also regard the food sector as the most susceptible to Government pressure. The two other major components of the U.S. inflation rate—energy and house prices—are considered less controllable.

Wholesale petrol and home heating oil prices rose last month by 3.9 and 9 per cent respectively.

Recession

The Administration hopes to gain some relief on inflation as the economy continues on into recession. But it is believed that a real reduction in the inflation rate may come only if the recession is longer and deeper than Mr. Carter would find politically acceptable in the 1980 election year.

Dollar under pressure

BY PETER RIDDELL

The dollar yesterday came under pressure in the foreign exchange markets for the first time since the middle of last month in response to the U.S. wholesale prices figures.

The U.S. Federal Reserve and other central banks intervened during the afternoon but the dollar still closed down on the day.

It fell to DM 1.8235 from DM 1.8295 on Wednesday while its trade-weighted index, as calculated by the Bank of England, fell by 0.2 points to 84.4.

The weakness of the dollar boosted sterling which closed 2 cents higher at \$2.255.

The pound also recovered some of the ground lost earlier in the week against the main Continental currencies, rising from DM 4.05½ to DM 4.08, compared with the high of DM 4.24½ at the beginning of last week. The trade-weighted index rose by 0.5 points to 71.1, compared with a high of 74.0 a fortnight ago.

Money markets Page 17

£ in New York

Spot 1 month 1.78-1.79 2 month 1.78-1.79 3 month 1.78-1.79 6 month 1.78-1.79 12 month 1.78-1.79

Aug. 9 Previous

Spot 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79

1 month 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79

2 month 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79

3 month 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79

6 month 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79

12 month 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79 1.78-1.79

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EUROPEAN NEWS

Bucharest liberation row fuels dispute in Warsaw Pact

BY LESLIE COLITT IN BERLIN

WARSAW PACT countries closely tied to the Soviet Union are engaged in a running Press battle with independent-minded Romania over who liberated the Romanian capital, Bucharest, from the Nazis 35 years ago this month.

This seemingly obscure dispute has taken on new meaning, now that Romania, under President Nicolae Ceausescu, is involved in a serious confrontation with the other six Warsaw Pact countries.

At issue is the question of whether Bucharest was liberated by the Red Army or by the Romanian Communist Party and units of the Romanian Army.

As is often the case, East Germany speaks for the Soviet Union in such a debate. Yesterday's issue of the East German Communist newspaper Neues Deutschland reminds its readers of the latest instalment of a Russian documentary film on the war being shown on East German television. It deals with how the "Soviet Army brought freedom to South Eastern Europe."

The newspaper says that after the Romanian uprising started in Bucharest on August 23, 1944, "Soviet troops moved into the capital." The film, it notes, shows the "Soviet soldiers in the city streets."

But Romania is not letting



President Nicolae Ceausescu

the matter rest there. A leading political publication is running a series of articles on what took place in 1944. The Soviet Union's contribution to driving the Germans out of Romania is given only brief mention.

German military and civilian "technical advisers" entered Romania in June 1940, after General Ion Antonescu took over dictatorial powers and restored King Michael I to the throne. The country remained virtually occupied by the Nazis until the liberation.

A general who commanded a Romanian Army cavalry unit says the cavalry saved Bucharest from being re-invaded by surrounding German troops.

Irish sea oil find 'not commercial'

By Stewart Dalby, Dublin Correspondent

CHEVRON OIL has found traces of hydrocarbons in test drilling of one of its wells off western Ireland. But it is understood that the results do not indicate commercial possibilities. A statement from the company is expected.

Chevron, whose partners are ICI and Bula Oil, a privately-owned Irish company, has been drilling the well, 150 miles west of Shannon, since May 15.

The well, which is Chevron's first in the area, is in Block 35/11 in the Porcupine Trough and is about 70 miles south-west of Block 35/8. That is where Phillips made a small strike last October. Its well tested at 730 barrels a day. Although deemed non-commercial by Phillips, it was the first encouraging oil strike in a 20-year search.

Interest will now centre on the remaining tests due this year, particularly on those in the Porcupine area. Four wells are probable, two are definite. BP is drilling on Block 26/28, about 180 miles west of Galway. Gulf Oil is getting ready for a test drill in the autumn on Block 26/21 about 190 miles west of Galway.

Elsewhere, Amoco is drilling about 40 miles north-west of Donegal on Block 12/13. Marathon is drilling some 50 miles south of Youghal on Block 49/17 off south-east Ireland.

Ireland imports 80 per cent of its energy at present. It has little coal, little peat, and apart from a small offshore gas field, almost no other indigenous source of energy.

Cossiga spells out the priorities for Italy

BY PAUL BETTS IN ROME

ENERGY problems, measures to halt inflation and preserve the competitiveness of industry, and law and order are to be the priorities of the new Italian Government.

But opening the confidence debate in Parliament on his administration yesterday, Sig. Francesco Cossiga, the Christian Democrat Prime Minister, acknowledged the "political limits" of his Government.

His administration, ending the country's longest government crisis in 30 years, aims principally to provide a working government at least until the bitter divisions between and within the political parties are healed and a more stable solution is found.

The confidence vote this weekend is expected to be a formality. The Christian Democrats, Liberals and Social Democrats, all directly represented in the government, will

vote in favour. The Socialists, who hold the parliamentary balance, say they will abstain. Sig. Cossiga has not presented a Government programme in the traditional sense, but rather a broad declaration of intentions.

He said the Government would seek to strengthen and reform the police and security forces to combat terrorism more effectively.

On economic matters, Sig. Cossiga intended to continue the broad lines of the three-year recovery programme drawn up last year by Sig. Filippo Maria Pandolfi, the Treasury Minister. This is designed to lay the basis for stable growth and to tackle fundamental distortions in the economy.

However, he would wait until the end of this year before presenting the revised medium-term programme since the original had to be updated in

the light of economic developments.

The Prime Minister appealed for the collaboration of the unions to improve productivity and curb increasing labour costs.

He proposed to isolate the sharp rise in energy and raw materials costs from Italy's cost-of-living index. In return, the Government would make some cuts in direct taxation. But in view of the voracious demands of public spending, it would be necessary to increase fiscal revenue, in particular by measures to halt tax evasion.

Later this year, the Government would organise a conference on nuclear energy, but he warned that unless a nuclear programme was launched soon the country would face enormous difficulties.

● Sig. Cossiga (right) and his newly formed Cabinet



Dutch unions to co-ordinate wage demands

BY CHARLES BATCHELOR IN AMSTERDAM

THE LARGEST union federation in the Netherlands hopes to draw up a uniform programme of demands in time for the 1980 wage round which starts in November.

Failure to adopt a common approach earlier this year meant individual unions were unable to achieve their aim of a shorter working week. This led to recriminations within the federation.

It hopes that closer consultation with its members will facili-

tate agreement on a joint programme, and wants to speed up wage negotiations. Some sectors have still not settled a contract for this year.

The Federatie Nederlandse Vakbeweging, representing 1.1m members from Socialist and Catholic industry-based unions, intends, along with its co-ordinated action strategy, to make a 10 per cent reduction in working hours over the next four years its main target in the next wage round, said Mr. Wim

Spit, the vice-chairman.

Production levels in Dutch industry recovered during the second quarter of this year after declining in the preceding three months due to the severe winter.

The seasonally adjusted index for the manufacturing, minerals and gas industries rose to a provisional level of 131 (1970=100) from 129 in the first quarter.

More normal levels of activity were restored in the minerals industry and the public utilities—particularly high in the first quarter—and in the building industry, which had been very low. Production in the metals and foodstuffs sectors was depressed, although oil and chemicals were much more active.

The bad winter also caused a sharp drop in investment in the first quarter. Gross investments in fixed assets fell 27.5 per cent compared with the first quarter of last year.

Profits fall in third of Spain's big companies

By Robert Graham in Madrid

ONE-THIRD of the major Spanish companies saw their profits fall last year, according to a study just prepared by the Review Economic de la Producción. Of 180 companies and banks analysed 66 had lower profits or sustained losses.

There were, according to the study, 23 loss-making concerns—primarily operating in steel, cars and trucks, large-scale retailing and paper. The average return on capital was 6 per cent, only just over a third of the rate of inflation. In no sector analysed did the return on capital keep pace with last year's 16-17 per cent inflation.

The most profitable sectors were cement, banking and foodstuffs. Spain is the world's largest exporter of cement and last year showed a 49 per cent increase in export earnings to \$350m. Here the return on capital was 14.6 per cent and the industry continues to be one of the few to attract domestic investment.

The other profitable sector was banking, with a 13.6 per cent return on capital. Despite difficulties in some of the small and industrial banks this sector remains one of the most privileged in the country.

About half the total profits in the 180 concerns studied came from 49 banks. Many of the 48 banks were frequently significant shareholders in, and suppliers of credit to, troubled sectors such as steel, shipbuilding and the paper industry.

In contrast, companies operating in the insurance sector, poorly developed in Spain and hampered by antiquated regulations, saw a return on capital of only 2 per cent.

A particular feature of the Spanish economy is the importance of the 13 mainly privately owned utility companies. They account for just under 40 per cent of total profits in the survey sample.

The principal private shareholders in these utilities are banks, and the 48 banks and these utilities accounted for 87 per cent of gross profit in the group studied. The position of the utilities has been left virtually untouched in the recently approved National Energy Plan, despite pressure from the parliamentary Opposition.

The decline in profitability has resulted from a combination of the increased cost of credit, drop in domestic demand, higher wages and the need to set aside greater provisions for reserves. The companies doing best in the current recession have been those able to turn more to exports, or alternatively those with protected positions such as the banks.

Because of the continued recession and the failure of the Government and the financial community to put forward plans for restructuring the credit system, company results in 1979 are expected to be worse, with more loss makers and an overall downward trend in profitability.

Bonn and oil concerns at odds over profit figures

BY ROGER BOYES IN BONN

WEST GERMAN oil companies, anxious to justify their latest petrol price rises, are at odds with the Government over how they should present their profit figures.

The oil majors have come in for considerable criticism from government bodies, trade unionists and consumer associations. The Federal Cartel Office has also held talks with the companies about last month's price rise—which pushed petrol well above the DM 1 per litre level—and expressed scepticism that it was fully justified.

In a bid to stave off some of this criticism, the oil companies have been publishing regular and detailed figures on their own account. But they have also urged the Economics Ministry to release a quarterly review of the crude oil import prices faced by the companies as well as the turnover and profits.

This, they believe, would give

more credibility to their claim, demonstrated again yesterday in Deutsche Shell's first half results, that they are making less than one pfennig (100 pfennigs=1DM) profit on a litre of petrol.

Count Otto Lambdortz, the Economics Minister, is now reported, however, to have resisted issuing regular government figures on the profits of the oil companies, no matter how reassuring this might be for the consumer. The danger is that the Government might become too closely identified with the companies and that the figures would be seen as a seal of approval on their profits.

The oil companies are dissatisfied with this. They have pointed out that some of the social consequences of the price rises—the pressure, for example, from grassroots union members for an "oil" supplement on their wages—could be avoided, if the Government helped explain the reasons for the rises.

Athens police break up union march

By N. J. Michaelson and David Tunge in Athens

HUNDREDS OF baton-wielding policemen last night broke up attempts by unionists to march on Athens University. The union rally had earlier been banned by the authorities.

The ban is the second to be imposed recently and comes after the Government broke a strike of bank clerks by subjecting some of them to military regulations.

The unions planning yesterday's rally represent workers in the banks and public utilities. They were supported by university students and by Mr. Andreas Papandrou, head of the opposition Socialist Party. He described the ban as anti-constitutional.

The unions are objecting to, and in some cases refusing to obey, a Government order that working hours should be staggered. The order was designed to reduce traffic congestion and was introduced with little consultation.

The unions are also protesting against wage increases being limited to between 10 and 15 per cent.

Portuguese alliance threatened

By Jimmy Burns in Lisbon

PORTUGAL'S recently formed centre-right alliance could fall apart because of differences over electoral strategy.

Dr. Francisco Sá Carneiro, Professor Diogo Freitas do Amaral, and Dr. Gonçalo Ribeiro Telles of the Social Democratic Party, the Christian Democratic Party, and the Popular Monarchist Party have announced an "emergency summit" for today in an attempt to prevent a final split.

The Christian Democrats and the Monarchists, minority parties within the alliance, have attacked the decision of local Social Democrat campaign officials to fight the autumn election with separate lists. Both the Christian Democrats and the Monarchists argue that the credibility of the alliance will be severely damaged unless a common strategy is agreed.

The alliance was formed last month around a broad set of principles which left detailed strategy unresolved. The three leaders agreed to bury past rivalries and offer the country a "radical alternative."

Giscard rounds on alcoholism

BY DAVID WHITE IN PARIS

"THE MOST important and the most preoccupying of society's scourges."

What the French Cabinet had to say this week about alcohol would be music to Ayatollah Khomeini's ears—that is, if the Ayatollah did not hold similar views about music.

President Valéry Giscard d'Estaing has requested a 10-year programme to combat alcoholism, to be drawn up by next summer.

In a country whose inhabitants can claim to absorb more pure alcohol per head than anybody else, plans to attack the problem are not new. But nothing has materialised in the two years since M. Giscard first broached the issue.

At this week's Cabinet meeting he heard M. Jacques Barrot, his new cost-cutting Minister of Health and Social Security, report on the persistence of

alcoholism among Frenchmen, and increasingly among French women, and its "human, social and economic cost."

A working party is being set up under Professor Jean Bernard, a venerable Paris blood specialist and member of the French Academy.

In the meantime, the authorities plan simply to do more of what they are doing already: treating alcoholics, breathalysing motorists, mounting "anti-excess" campaigns and restricting advertising by drinks companies.

The French are reckoned to lead the world consumption table with an intake in 1975 of 16 litres of pure alcohol per man, woman and child. Apart from the Italians, there are, of course, no wine drinkers like them.

At least 4m people are reckoned to be "excessive

drinkers," and 2m are confirmed alcoholics, out of a total population of almost 53m. The effects of alcohol are the third cause of death in France, after heart diseases and cancer.

But the importance of wines and spirits in the rural economy makes the question of control a delicate one.

Wine-growers, concerned about the prospect of excess production this year, when the harvest is expected to be nearly 20 per cent higher than last year's at 70m hectolitres, are spared this additional worry until Prof. Bernard's team comes up with its package of measures in mid-1980.

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Turnover Bayer World: DM 22,836 million. Share of foreign production and export: 70%. Turnover Bayer AG: 9,972 million. Export: 59.2%. Bayer World investment in fixed assets: DM 1,727 million, of which DM 1,113 million in Germany. Research expenditure worldwide: DM 1 billion, i.e. roughly 5% of turnover. Post-tax profits: Bayer World DM 467 million, Bayer AG DM 306 million. Dividend 1978: DM 6.—per share of DM 50 nominal—a total payout of DM 256 million to some 420,000 shareholders.

In the first five months of 1979 turnover of Bayer AG rose by 14%, the development of Bayer World during the same period continued favourably with a 13% rise in turnover.

Bayer Aktiengesellschaft Leverkusen

For further information on the Bayer Group please contact Bayer AG, Vorstandsstab Öffentlichkeitsarbeit, D-5090 Leverkusen, West Germany, or Bayer U.K. Ltd., PR Department, Bayer House, 18-24 Paradise Road, Richmond/Surrey TW9 1SJ, Great Britain.

AMERICAN NEWS

Mobile missile basing plan put to Carter

BY DAVID BUCHAN IN WASHINGTON

THE U.S. Defence Department is reported to have put to President Carter its recommendation that the planned \$300m MX Mobile Missile system should be ferried around by launchers on sites in the states of Utah and Nevada.

President Carter is expected shortly to announce a final decision on the basing of the MX system. In good time to influence the Senate debate on the SALT II treaty with the Soviet Union. The expensive MX system, which is designed to make American land-based missiles less vulnerable to Soviet attack, is the one new system that the U.S. can build under the treaty.

Mr. Carter has already announced his intention to build the mobile MX missiles. But a firm decision on how it is to be based may be necessary to sway some senators, disturbed by what they saw as the President's earlier prevarications on defence projects, such as the cancellation of the B-1 bomber and postponement of the neutron bomb.

The recommendation of Mr. Harold Brown, the Defence Secretary, and his department is that the 10-warhead MX missiles should be circulated around "racetracks" between hard silos. The Russians would thus find it difficult or impossible to target the missiles precisely. The Department considered other options to achieve the same end.

Concern over growth in heating oil stocks

BY DAVID LASCELLES IN NEW YORK

CONCERN is growing in Washington and in the petroleum industry about slow growth in stocks of distillates (the broadest petroleum category which includes heating oil).

The Administration has set a target of 240m barrels by October. However, according to the latest statistics released by the American Petroleum Institute for the week ending August 3, stocks stood at 186.5m, compared with 180.5m at the same time last year.

Moreover, these stocks should be increasing at a rate of two barrels a week to achieve the target. In the week of the latest

report, there was an increase of only 2m barrels.

A House Subcommittee reported on Wednesday that many distributors around the country are behind on deliveries to households because of delays in supplies from the refiners. It concluded that the 240m target may not be reached.

A clearer idea of the state of heating oil supplies should emerge today when the House Oil Jobbers Council releases the results of the first survey undertaken of stocks in the hands of local distributors and household storage tanks. It will also draw comparisons with stocks this time last year.

Gen. Jones scoffed, predictably, at claims by liberal Senators that the Defence Department could not use the extra money which it and conservative senators are demanding.

Speaking for the Joint Chiefs, the general said that in testifying to the Senate last month "we tried to shift the debate to the needs of defence and we believe we were quite successful." Their testimony, championed by Senator Sam Nunn, has changed the views of some Senate conservatives, who are now willing to endorse the treaty, provided it is accompanied by large increases in defence spending.

Gen. Jones scoffed, predictably, at claims by liberal Senators that the Defence Department could not use the extra money which it and conservative senators are demanding.

ENERGY REVIEW: THE IXTOC OIL DISASTER

Mexican blow-out on an epic scale

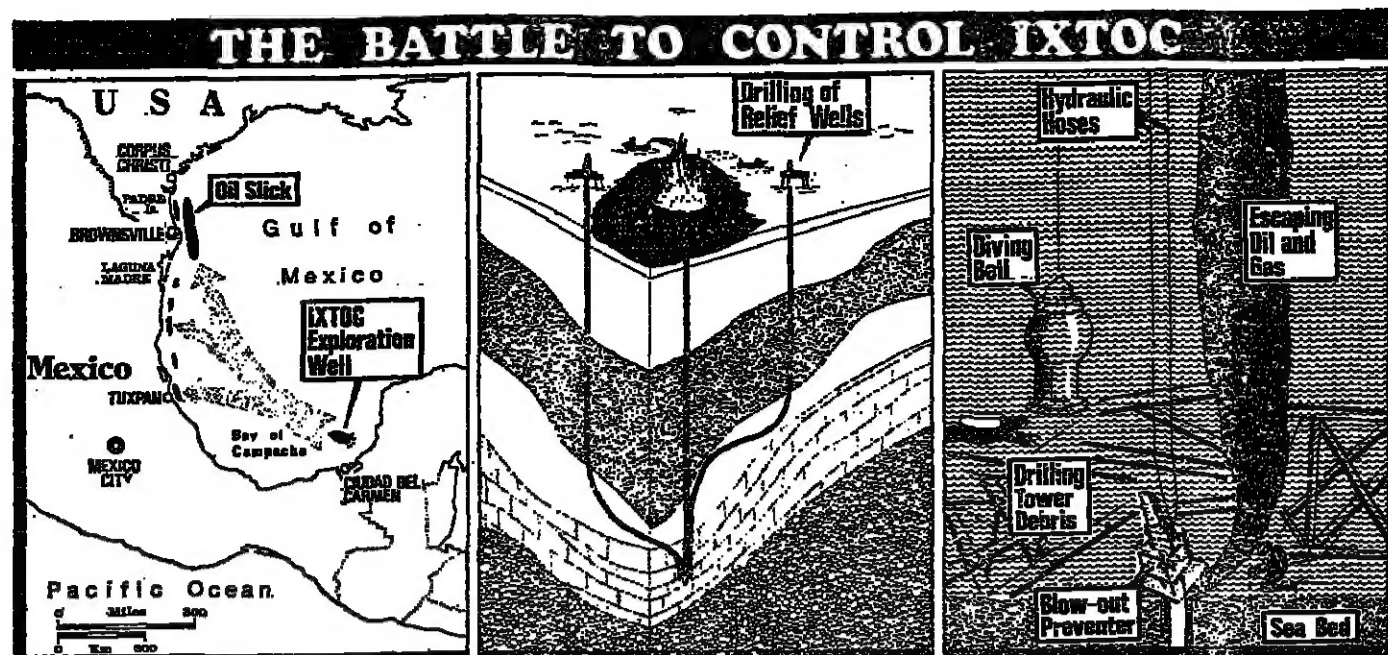
FOR MORE than two months a volatile mixture of crude oil and gas has been boiling to the surface of Mexico's Gulf of Campeche from the broken Ixtoc 1 well-head, 170 feet below on the seabed. The accident is fast becoming one of the world's biggest ever oil disasters, surpassing even the sinking of the Amoco Cadiz tanker in the English Channel last year.

The immediate effects of the blow-out are not as obvious as the tanker disaster, partly because the accident occurred about 58 miles from the nearest coast and partly because a significant proportion of the oil and gas is burning into the atmosphere as it reaches the surface of the sea. But crude oil is still gushing from the well at a rate of some 20,000 barrels or 700,000 gallons a day. Some of the oil is being retrieved from the sea near the scene of the blow-out, but inevitably much is still escaping and patches of the vast broken slicks which now cover hundreds of square miles are being blown more than 500 miles across the Gulf of Mexico, finally fetching up this week on the beaches of southern Texas.

The Ixtoc blow-out is a timely reminder of the tremendous problems and uncertainties facing the oil industry as it pushes the search for additional reserves of oil and gas into new parts of the world's offshore sedimentary basins. According to Pemex (Petróleos Mexicanos), the Mexican State oil company, nearly 60 oil wells go out of control somewhere in the world each year, of which about 15 are located offshore. The North Sea, another of the world's major offshore basins to be explored in recent years, has so far witnessed only one major oil well blow-out—the accident on the Bravo platform of the Ekofisk Field in the Norwegian sector two years ago—but statistics suggest further incidents are inevitable.

With luck such blow-outs can often be controlled within a few days—the Ekofisk well was sealed after eight days and the jet of oil and gas never caught fire. But Ixtoc 1 is showing the darker side of the oil industry's experience.

Oil and gas have now been spewing from the well for 68 days since it first went out of control on June 3. It has defied the efforts of the world's leading blow-out experts, including the legendary Texan, Red Adair. Despite the use of a flotilla of small ships employing some of the world's most advanced pollution control equipment to



try to corral the oil and scoop it from the surface, much of the crude that is not burning or evaporating is still escaping to threaten marine life and far-away coastlines. A fleet of aircraft is being used to bomb the oil slicks with chemical dispersants, but there are fears that the chemicals may be as harmful to sea life as the oil itself. And unless present forlorn attempts to seal the well from the top meet with unexpected success, it could be October before relief wells are drilled down to the Ixtoc formation to start sealing the well from the bottom.

Fresh doubts

Within Mexico itself the Campeche blow-out is giving rise to fresh doubts about the pace at which the whole oil industry is being developed and it is throwing a particular cloud over the future of Pemex's charismatic director-general, Sr Jorge Diaz Serrano, who has been talked of as a future presidential candidate.

Work on Ixtoc 1 was started on December 10 last year with the drilling contracted out to Permargo (Perforaciones Marinas del Golfo), a Mexican company of which Sr. Diaz Serrano himself was one of the founder members. (He claimed recently that he sold all his shares in the company and severed any connections with it in October, 1975.) In its turn Permargo contracted in the U.S. semi-submersible drilling rig, Sedco 135.

By June 2, after nearly six months' drilling, when the well was already 2½ miles (3,627 metres) deep, the work ran into trouble. During the day as the drill-bit bored down through the rock workers on the rig noticed significant loss of pressure in the drilling mud that was being pumped down the well.

While drilling is in progress a special kind of "mud," usually made of clay and water with the addition of various chemicals, is pumped down through the hollow drill pipe, coming out at the bottom through holes in the drilling bit. A powerful stream of mud is returned to the surface through the space between the drill pipe and wall of the borehole.

The mud keeps the drill bit cool, it brings up rock samples to the surface for study by geologists and it may give the first indications of an imminent oil or gas find. Most important it is also used to balance the pressures from the rock formations that are being drilled through.

According to a report recently released by the Mexican Attorney General's office mud pressure was lost at Ixtoc three times on June 2 and on each occasion work was suspended for a few hours. Drilling engineers on the rig were clearly perplexed by the loss of pressure. They decided to withdraw the 11,899 feet of drill pipe, in order to change the drilling bit and they prepared more than 100 cubic yards of mud to pump into the well to hold it stable. For 6½ hours the

well was closely watched and there was no sign of movement.

By 3 a.m. in the still dark hours of the early morning of June 3 only the last 650 ft of the drill pipe remained in the hole when disaster struck. Suddenly without warning the mud began to be forced back up the well. The first trickle quickly built up into a jet of mud, oil and gas. In less than 15 minutes the volatile mixture had exploded and was on fire turning the rig into a burning torch.

Misfortune

In this short space of time the drilling company suffered one major piece of misfortune according to the Attorney General's investigation. The drillers tried to activate the blow-out preventer (BOP) located down at the well-head. Within the BOP there are metal rams that can be operated hydraulically from the surface. They should be able to smash through the drill pipe and shut off the well automatically.

But the drill-pipe had been almost completely withdrawn from the hole. Remaining between the rams was the far thicker and stronger steel drill collar, which the rams were unable to smash. The well went out of control.

The 63-man crew rapidly abandoned the rig as the fire began to melt the drilling tower. The metal superstructure collapsed in the intense heat and plunged to the seabed. Much of it fell across the well-

head on the sea-floor causing serious damage by bending the well-head.

During the first 24 hours after the blow-out the remains of the drilling rig were towed clear of the site. Since then Pemex has been following two distinct courses of action to try to stem the flow of burning oil and gas.

Underwater inspection, first by remote-controlled television cameras and later by a manned mini-submarine and by divers showed that the well-head blow-out preventer was not a complete write-off. It could still be used perhaps to try to shut off the well. Despite swirling underwater currents divers succeeded in attaching hydraulic hoses to the well-head and on June 24, the rams were closed.

Mud and gelatin were pumped into the top of the well, the flow was cut off and the fire burning on the surface of the sea was extinguished. But as cement began to be pumped into the well-head, a second surge of oil and gas gushed out of the well from a rupture below the blow-out preventer. On the surface of the sea the jet of oil and gas was deliberately set on fire again to try to cut down the pollution.

Since early July Pemex has continued to try to seal the well from the top through hoses attached to the well head, but the attempt appears forlorn. It is injecting whatever solid material it can force into the top of the well ranging from golf balls to small 2-3 inch steel

balls, but much of the material is being ejected with the oil.

The main hope of controlling Ixtoc was in the drilling of two relief wells to the same depth as the existing well. Mud and cement can then be pumped down in the hope that this will be sucked up into the Ixtoc well where it will set hard and seal off the flow of oil and gas. But that is a long process. The first relief well was begun on June 11 and is unlikely to be completed before the second half of September. The second was started on July 1 and will not be finished before the beginning of October.

Pollution

For seven weeks from June 3 Pemex estimates that oil was gushing from Ixtoc at the rate of 30,000 barrels or more than 1m gallons a day along with 15m cubic feet a day of gas. Since July 23 the flow has been restricted a little to 20,000 barrels a day. Of this Pemex claims that about 10,000 b/d are being burned, 5,000 b/d are evaporating, about 1,000 b/d are being recovered and the rest is spreading out in a widening stain over the Gulf.

The real impact on the ecology of the Gulf will not be known for many months, but the visible pollution already covers many hundreds of square miles with the oil fetching up in small tar balls as far away as the beaches of South Texas.

The official verdict of the Mexican Attorney General has cleared all the individuals working on the Sedco 135 rig of blame for the blow-out. The accident was caused, says the report, by a "natural phenomenon" that could not have been foreseen. The original loss of mud pressure was caused by the drill-bit entering an underground cavern. The force of the drill-bit plunging through this hollow broke the seal of the oil reservoir and set off the surge of crude and gas to the surface.

The silver lining to the blow-out is that the Ixtoc well has discovered a major new oil field—reserves of at least 800m barrels have been talked of—and the crude is much lighter and more attractive than most of the earlier offshore finds.

Ixtoc will certainly play a part in raising again Mexico's total of proven reserves. But that is little consolation for those living around the Gulf who make their living from means other than oil as they watch the mounting pollution spill out across the Gulf of Mexico.

Roldos takes over in Ecuador

BY SARITA KENDALL IN QUITO

MR. CYRUS VANCE, U.S. Secretary of State, will discuss the situation in Central America with leaders of Latin American states, including Mrs. Violeta Barrios Chamorro of the Nicaraguan junta, during his visit to Ecuador.

More than 30 countries have sent representatives to today's inauguration of President Jaime Roldos Aguilera, which marks Ecuador's return to democracy after nine years, and to civilian rule after seven.

Among the heads of state in Quito are President Julio Cesar Turbay of Colombia, and President Luis Herrera Campins of Venezuela, as well as the foreign ministers of Peru, Argentina and Chile.

As Sr. Roldos takes over, the new constitution chosen by referendum last year comes into force and Congress begins its first session in nine years. Sr. Roldos' Popular Forces Party has the most seats, with more than a third of the total. Sr. Assad Bucaram, the party leader, barred from running for the presidency by a legal technicality, is expected to be elected leader of congress as the result of a much criticised pact with the Conservative Party. Though there has been no overt split in the Popular Forces, relations between "Roldosistas" and "Bucaramistas" are known to be tense and could affect the future government's effectiveness.

Sr. Roldos has chosen a number of independent figures for his Cabinet, and only four ministers come from the Popular Forces. There are also representatives from Vice-President Osvaldo Hurtado's Popular Democratic Party, which was given legal recognition earlier this week.

Ecuador's return to democracy has involved a considerable political mobilisation and disunion of the country's future. Emission of the country's future. Sr. Roldos commented recently on his return from a visit to the U.S. and Latin American countries that he was afraid he might not be able to satisfy them.



President Jaime Roldos Aguilera... leads Ecuador back to democracy today after nine years

DC-10 short-cut defended

CHICAGO — Aircraft manufacturer McDonnell Douglas never explicitly disapproved of a short-cut maintenance procedure blamed for the crash of an American Airlines DC-10, one of the airline's engineers told an inquiry yesterday.

The DC-10 crashed last May at O'Hare Airport in Chicago, killing 273 people when an engine tore loose as it took off. Investigators believed that the left engine ripped off because the pylon attaching it to the wing had been accidentally cracked by American Airlines mechanics during maintenance two months before the crash.

The mechanics used a fork lift truck to detach the engine and pylon from the wing together, and not separately as recommended in the McDonnell

Douglas service manual. Mr. William Fey, the American Airlines engineer who developed the one-step fork lift procedure, said that he consulted McDonnell Douglas in advance and "got the feeling they did not approve." But he added later that McDonnell

Douglas "did not advise me they did not approve." Mr. Fey said that one McDonnell Douglas official had even indicated that the fork lift method might be adopted by the DC-10 builder if it proved workable. Reuter

Brazil halts travel deposit

BRASILIA — An \$824 compulsory deposit with the central bank required of all Brazilians travelling abroad will be lifted on January 1, 1980.

The measure, first applied in July 1976, was aimed at reducing Brazilian spending overseas and raising money for tourist development, the Govern-

ment said. The announcement came a day after an official visit by Sr. Adolf Suarez, the Spanish Prime Minister, who complained that the travel deposit prevented Spanish immigrants in Brazil from visiting their families at AP-DJ

Muhammed Hamaludin reports on Guyana's resurgent Left-wing opposition

A new force of militants and intellectuals

THE MILITANT Working People's Alliance (WPA) has declared itself Guyana's newest left-wing political party, and immediately pledged to have a showdown with the ruling People's National Congress (PNC) before the end of the year.

The circumstances could not be more opportune, from the viewpoint of the five-year-old WPA. It is caught up in a verbal war with the Congress following the fire-bombing on July 11 of two big Government buildings—one housing the PNC's secretariat, and the fatal stabbing three days later of a Jesuit priest in street violence.

Insults have been exchanged as the two organisations take to the street corners in the cities and in towns on the bauxite belt, where both claim strong support. The Alliance dubs the ruling party "an illegal minority clique" and is in turn described by the Congress as "counter-revolutionaries" and "mercenaries of foreign interests" who have "launched a counter-revolution" in Guyana. The political unrest has coincided with a period of severe economic difficulty: recovery measures coupled to two International Monetary Fund loans, have been bitterly criticised by the Alliance and other Left-wing groups, although they have clearly arrested the downturn which began in 1976.

The Alliance has been hammering away at these issues, as well as the standing

allegation by all opposition parties that the PNC is guilty of electoral irregularities and undemocratic practices. The Alliance has been drawing crowds estimated at between 2,000 and 3,000, an encouraging size.

But the Alliance has done painstaking work over the past five years as one of the severest critics of the Government. It was formed by the alliance of four small fringe groups, but it has cut loose from all of them, and boasts individual identity and a collective leadership.

The first two groups, led by Mr. Eusi Kwayana (formerly Sydney King) and Mr. Moses Bhagwan, respectively, brought to the coalition the experiences of seasoned politicians, as did the WPPV led by Mr. Brindley Benn. The Ratoon Group lent intellectual support in the form of young university radicals.

Mr. Kwayana has been involved in Guyanese politics for over 25 years. First with the older People's Progressive Party (PPP), now headed by Dr. Cheddi Jagan, the Opposition leader and former premier, and then, after the split in the PPP in 1955, with Mr. Forbes Burnham, the Prime Minister, and Mr. Burnham's ruling PNC, from which he subsequently broke away.

Mr. Bhagwan, a lawyer, was a close aide of Dr. Jagan's but quit the PPP to form his own organisation, Mr. Benn, a deputy Premier in Dr. Jagan's Government, split from him on ideological

issues and formed his Maoist WPPV.

The Alliance, however, owes much to the presence of the Ratoon Intellectuals who have built up a reputation for Left-wing militancy along the lines of several similar groups in other parts of the Caribbean—Grenada's New Jewel Movement, for example.

The Ratoon leader is Guyana's foremost Marxist economist, Professor Clive Thomas. Another leading figure is an historian, Dr. Walter Rodney, who has been denied the history chair at the local university.

Another is Dr. Joshua Ramsammy, a university lecturer who was the target of a daylight assassination attempt by still unidentified gunmen some years ago.

The Alliance has the appearance of a genuine bridge across the racial barrier in Guyana, and a firm link with the country's intelligentsia.

In a round-up of suspects after the July 11 fire-bomb incidents, a number of WPA militants were held in custody for up to 72 hours, and this brought a sharp reaction from the respected academic board of the university, which said that the rights of academics had been trampled on for years, and this was only the latest "violation."

The missing link in the Alliance is a labour base, but some observers suspect that it has been attempting to build this among university, commer-

cial, industrial and sugar workers.

There is little doubt that its strategy is to force the Government's resignation by mobilising the urban masses, as happened, for example, in Grenada and Dominica.

It has announced that plans are being drawn up by a broad-based opposition grouping, of which it is a leading part, for a "civil resistance and civil disobedience" campaign along the lines of Kwame Nkrumah's "positive action" programme. The ruling party has naturally responded by sharply denouncing the Alliance and its objectives. This attack is sustained in the pro-Government media and in street corner meetings.

However it is not yet clear what the Government will do to counter what most Guyanese see as a direct challenge to the Administration's authority.

The Government believes that the revolution started by the ruling PNC is at stake and must be defended from the mob. The media have carried broad hints that preventive detention, under the National Security Act, is being considered. But there has been no official statement.

The Government and PNC party position has so far been tied to warnings that the authorities would not allow a return to the communal violence of earlier years.

It is also unknown how the Marxist PPP would respond to any genuine attempt to topple the Government.



Dr. Forbes Burnham... faces new opposition

It would almost certainly support the Alliance: both advocate a national patriotic front government, but while the PPP would like the PNC to be on it, the Alliance would not.

The PPP, clearly the largest Opposition party, is in the awkward position of having the initiative taken from it. Whether it will be prepared to play second fiddle in any move against the Government remains to be seen, but it has to live with the charge by many other anti-Government groups that it has not been militant enough in opposition.

NOTICE OF REDEMPTION
To the Holders of
Esso Overseas Finance N.V.

9% Guaranteed Debentures Due 1985

NOTICE IS HEREBY GIVEN that, pursuant to the provisions of the Indenture dated as of September 15, 1970 providing for the above Debentures, said Debentures aggregating \$1,500,000 principal amount have been selected for redemption on September 15, 1979 through operation of the Sinking Fund at the redemption price of 100% of the principal amount thereof, together with accrued interest to said date, as follows:

Outstanding Debentures of \$1000 each of prefix "M" bearing the distinctive numbers ending in any of the following two digits:

01	05	12	17	25	37	47	53	63	71	77	79	83	85
5	1170	3070	4270	5670	6770	7770	8470	11370	12570	14370	15170	16570	17470
170	1670	3090	4270	5710	6870	7870	8570	11370	12770	14570	15370	16770	17670
270	1770	3170	4370	5810	6970	7970	8670	11470	12870	14670	15470	16870	17770
370	1870	3270	4470	5910	7070	8070	8770	11570	12970	14770	15570	16970	17870
470	1970	3370	4570	6010	7170	8170	8870	11670	13070	14870	15670	17070	17970

Also outstanding Debentures of prefix "M" bearing the following numbers:

5	1170	3070	4270	5670	6770	7770	8470	11370	12570	14370	15170	16570	17470
170	1670	3090	4270	5710	6870	7870	8570	11370	12770	14570	15370	16770	17670
270	1770	3170	4370	5810	6970	7970	8670	11470	12870	14670	15470	16870	17770
370	1870	3270	4470	5910	7070	8070	8770	11570	12970	14770	15570	16970	17870
470	1970	3370	4570	6010	7170	8170	8870	11670	13070	14870	15670	17070	17970

Payment will be made upon presentation and surrender of the above Debentures with coupons due September 15, 1980 and subsequent coupons attached, at the main offices of any of the following: Morgan Guaranty Trust Company of New York, 30 West Broadway, New York, New York 10015; Morgan Guaranty Trust Company of New York in Brussels, Frankfurt am Main, London, Paris and Zurich; Banca Vovviller & C. S.p.A. in Milan and Rome; Bank Mees & Hope N.V. in Amsterdam; and Kredietbank S.A. Luxembourg in Luxembourg. Coupons due September 15, 1979 should be detached and collected in the usual manner.

On and after September 15, 1979 interest shall cease to accrue on the Debentures selected for redemption.

ESSO OVERSEAS FINANCE N.V.

Dated: August 10, 1979

NOTICE

The following Debentures previously called for redemption have not as yet been presented for payments:

70	1915	3745	4491	5411	6144	6452	6589	6904	7921	11650	12485	13768	14226	15622	15458
803	2129	4353	4894	5513	6224	6474	6973	6995	7945	11852	12447	13768	14226	15622	15458
883	2129	4405	4829	5539	6275	6487	6978	6985	7951	11852	12447	13768	14226	15622	15458
955	2337	4419	4852	5525	6285	6498	6978	6973	7914	11853	12448	13769	14227	15623	15459
1357	2016	4128	4905	5128	6384	6517	6976	6976	7915	11854	12449	13770	14228	15624	15460
1698	2019	4486	5194	6127	6427	6546	6976	6976	7916	11855	12450	13771	14229	15625	15461
1719	3020	4489	5194	6128	6428	6552	6979	7920	10750	12455	13800	14230	15626	15462	

OVERSEAS NEWS

Tehran assembly to open as poll protests continue

BY ANDREW WHITLEY IN TEHRAN

IRAN'S Constituent Assembly is due to open tomorrow. Wide-spread protests are continuing over the manner in which the elections to it were held a week ago.

Twenty-five political parties, as well as clergy in the cities of Shiraz and Mashhad have alleged ballot rigging and other abuses by the pro-Khomeini Islamic Republican Party, which won most of the seats.

Final results have still to be declared. On the basis of 83 confirmed results and the remaining 10 provisional places, in Tehran, it is clear that clergy supporting Ayatollah Khomeini will have an overwhelming majority.

The main opposition party, the Muslim People's Republican Party, supporting Ayatollah Shariat-Madari gave powerful backing to complaints being voiced, particularly in the two areas where his support is strongest, East Azerbaijan and Khorassan provinces. He repeated his earlier recommendation that the constitution of 1906 should be retained, with a few changes to accord with Iran's republican status.

Since then the 77-year-old moderate religious leader is believed to have been consulting other senior clergy before deciding whether to come out openly against the election's outcome, and the holding of the assembly. Tabriz, his main stronghold, is reported to be waiting tensely for the outcome of Government investigations into alleged

Maraghei as voices independent of the conservative clergy.

The turnout at the polls appears to have been much lower than the Government or Ayatollah Khomeini would have liked. In some areas, such as Kurdistan, voting appears to have been as low as 10 per cent.

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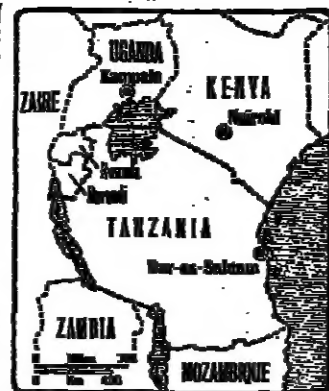
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New hope of E. African co-operation

By John Worrall in Nairobi

ONE BY-PRODUCT of the Commonwealth Summit could be the start of a new era in East African regional co-operation after years of stagnation.

President Daniel Arap Moi has returned to Nairobi with a plan, put forward by President Julius Nyerere of Tanzania, for a meeting between himself, President Nyerere and President Godfrey Binaisa of Uganda. "I am quite agreeable to a summit," Mr. Moi said in Nairobi. "We badly need one and Kenya, as always, will act constructively."

He said the two issues for discussion, so far as Kenya was concerned, were Uganda, and the border between Kenya and Tanzania, which has been closed for more than 10 years.

We are interested in regional co-operation, but how can we proceed while the border remains closed and how can we help in the reconstruction of Uganda in the present situation?" Mr. Moi asked.

The issue of the border closed by President Nyerere after the collapse of the East African Community, is a source of bitterness between Kenya and Tanzania. Kenya has lost a great deal of business with Tanzania and the latter has had to go elsewhere for imports of processed and manufactured goods, which it could have obtained from Kenya.

Kenya also lost a lucrative trade association with Zambia when Tanzania banned the movement of Kenya's heavy lorries over northern Tanzanian roads. At present consignments to Zambia of urgently needed Kenyan maize are being sent expensively by sea from Mombasa to Dar Es Salaam.

President Nyerere is said to have angered Mr. Moi in Lusaka when he put the blame for the border closure equally on Kenya. Mr. Moi replied sharply that the Kenya side of the border had always been open.

President Nyerere recently added fuel to the fire when he suggested the extension of a railway line to link the Port of Tanga with Mombasa on Lake Victoria. With rail ferries across the lake to Uganda, this would remove Uganda's traditional reliance on the Kenya port of Mombasa.

To Kenyan businessmen the continued closure of the border with Tanzania seems an unnecessary interruption of normal trading patterns. For socialist Tanzania it arises from ideological dislike of Kenya's free enterprise methods.

W. Germany being urged to step up coal imports

BY ROGER BOYES IN BONN

THE West German Government is being urged to step up its imports of coal in order to cope with its ambitious coal-gasification and liquefaction plans for the 1980s.

The call has come from a number of Christian Democrat politicians from the Association of German Coal Importers and from the Association of German Chambers of Commerce, who have all criticised the present import level as being too low. A five-year agreement currently puts strict controls on coal imports, which last year totalled 5.9m tonnes. The main suppliers were Poland, the U.S., and Australia. A further 1.8m tonnes, not governed by the agreement, comes from the EEC.

Imports have stayed at a consistently low level, partly because West Germany's domestic coal reserves are so large—23.9bn tonnes of technically recoverable hard coal as well as 10.5bn tonnes of sub-bituminous coal and lignite—and partly because of deliberate Government measures to protect the domestic mining industry.

A system of direct and indirect subsidies also ensures that imported coal is generally not price-competitive for the principal industrial coal consumers.

The West German Importers' Association is now appealing for coal imports to be raised by at least 10m tonnes and for a 20 per cent increase in purchases this year alone. West German coal executives, who have argued against a large increase in imports, believe that

domestic production could be increased about 7 per cent—thus accounting for 23-25 per cent of West German energy needs—in the 1980s. Some of the 23m tonnes of coal which West Germany exports annually could also be diverted to the domestic market.

But Christian Democrat politicians believe the goal is realistic and that the long-term answer is to dismantle the network of subsidies and allow imported coal, which is already competitive with oil imports, to compete freely against domestically produced coal. Certainly extra supplies will be needed if West Germany is to press ahead with its programme of coal into petrol and gasification plants and to fill the energy gap, while a political question mark hangs over nuclear power.

The IAC projections showed that employment in the industries would fall from 100,000 in 1977-1978 to 68,000 in 1986-87. The IAC said its proposals were aimed at encouraging activity in areas where Australia had a comparative advantage and discouraging it where Australia was disadvantaged.

The IAC maintained that assistance to the industry was costing A\$925m a year, which was equal to just over A\$200 entry for lightweight woven fabrics, a 40 per cent duty on other fabrics and a 30 per cent duty on knitted goods. The IAC also recommended that the industries be reviewed again before 1986 to consider future assistance arrangements.

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Australia may cut textiles aid

THE AUSTRALIAN Industries Assistance Commission has recommended changes to the methods of protection for Australia's textile, clothing and footwear industries, aimed at forcing inefficient companies out of business.

The present system of protection, based largely on quotas, would be replaced in 1981 by an initially high tariff wall, which would be scaled down by 1986.

Local importers and manufacturers attacked the report claiming that it would substantially increase the price of imports, damage investment confidence, increase unemployment and have widespread inflationary effects.

Ministers responsible said that the recommendations were only a draft and still subject to alteration by the IAC itself. They urged businessmen to put their comments on the draft to meetings to be held in Sydney and Melbourne in September and November.

The basic changes would abolish quotas from 1981, set a 90 per cent tariff rate for the clothing industry in 1981 (declining to between 60 and 70 per cent by 1986) and set footwear tariffs at between 60 and 80 per cent in 1981, falling to about 50 per cent by 1986.

Pay bounties are envisaged for textiles in the intermediate stages, phasing them out in 1986 in favour of a 20 per cent duty on yarns.

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Egyptair facing deadline on DC-10

MCDONNELL-DOUGLAS has told Egyptair it will not be extending its August 15 deadline for the payment of a \$5.8m (£2.6m) refundable "good faith" payment originally due in April for four DC-10-30 wide-bodied aircraft the airline has contracted to buy.

After the Chicago air crash in May, Douglas agreed to a number of extensions of the deadline, but interest has been accruing on the payment since June 11.

Douglas will be reviewing its position after the deadline expires, and it is considering taking the entire issue up with President Sadat. The airlines in the Egyptian order have been laid down for first delivery in October next year. Egyptair has let it be known that failure to extend the deadline will be considered as releasing it from the contract.

The Egyptian Government has given its approval for Egyptair to buy wide-bodied aircraft, and the Board has voted eight-to-three in favour of the DC-10 purchases. However, the Air Vice-Marshal Yahya Al-Darwish, the chairman and Dr. Mahmoud Abdel-Hafez, the Minister of Civil Aviation, are known to be against the deal.

Alla, the Royal Jordanian airline, has decided to buy five new wide-bodied passenger planes to augment its Air Jordan fleet. AP-DJ reports from Amman. The type of aircraft has yet to be decided. McDonnell Douglas DC-10s and Boeing 747s. The U.S. Export-Import Bank has agreed to finance 85 per cent of the deal in the form of a long-term loan payable in 23 years with an 8.75 per cent annual interest rate.

General Foods in Yugoslav agreement

By David Lascelles in New York

GENERAL FOODS, the giant U.S. company which makes Maxwell House coffee, Birdseye frozen foods and a host of consumer products, is to make its first direct entry into the East European market through a joint venture in Yugoslavia.

The company announced a triple venture with Agrocoop, the large Yugoslav food producer and marketer, which will result in General Foods products being sold in the Yugoslav market.

General Foods will supply the equipment and production technology, and Agrocoop the facilities, the organisation and labour.

Singapore GDP grows by 9.7%

BY GEORGIE LEE IN SINGAPORE

SINGAPORE REGISTERED a real economic growth rate of 9.7 per cent in the first half of this year.

This was disclosed in an addendum to the annual National Day message delivered by Dr. Goh Keng Swee, Singapore's Deputy Prime Minister, currently acting Prime Minister.

The 9.7 per cent increase on an annual basis in Singapore's gross domestic product at 1966 prices improved on the 7.6 per cent growth in the first half of 1978.

However, the addendum gave warning that this continues in view of the onset of a recession in the U.S., which exerts a major influence on developing economies such as Singapore's.

Nevertheless, with the sharp rise in new investment commitments, a growth rate of more than 8 per cent for the whole of this year is predicted against 8.6 per cent for the whole of 1978.

The impetus for the expansion came from manufacturing, transport and communication, trade, and financial and business services.

Manufacturing was the most buoyant, contributing 39 per cent to overall growth.

Industrial production, boosted by advances in electronics, electricals and petroleum refining, expanded at an annual rate of 17.3 per cent, compared with 9.4 per cent in the first half of last year.

Refining capacity in Singapore is predicted to grow in size and importance in the 1980s as the major oil companies invest in new equipment.

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Manila diesel plant talks continue

BY DANIEL NELSON IN MANILA

Optimistic forecast for oil supplies

By Ray Daffar, Energy Editor

N OPTIMISTIC forecast that it could remain the main source of energy into at least the second quarter of the next century was made yesterday at the International Banking Summer school in Cambridge.

It came from Prof. Peter Dell, former energy adviser to the Department of Energy and professor of Economic Geography at Erasmus University, Rotterdam. He described as "mischievous nonsense" reports that there would not be enough oil to meet world energy needs in the foreseeable future.

The short-term problems were taking the longer-term outlook in energy in general and oil in particular, he said.

Long-term economic growth was possible without greater energy use than at present, he said. Economies could maintain an annual growth rate of 3 per cent even if the expansion in energy use could be limited to 5 per cent a year.

Constraint in energy use, coupled with the development of the world's considerable remaining oil resources, offered the least risky key to the world's energy future.

Taking a modest view of the ultimate size of the world's oil resource base and a liberal view of the development of oil demand, an oil-based economy could be prolonged into the second quarter of the next century, he said. With a 3.5 per cent instead of a 3 per cent annual growth rate in demand, the year when there would need to be maximum depletion of the resource base was put back into the second half of the century.

The world, he said, had a "two or three generations" period of grace, which could provide the necessary breathing space for the development of other energy sources.

Sunderland may land ship order

By Lynton McLain

SUNDERLAND Shipbuilders, which lost almost £2m last year and is working on its last four ships on order, may be about to win an order for two 31,000 deadweight ton bulk carriers.

This would provide work for a year for up to 1,200 employees out of the total workforce of 4,100 men. The current order book is expected to last two years.

Mr. James Gilliland, the chairman of the company, which is owned by British Shipbuilders, the state corporation, said yesterday he was "optimistic" about the work being placed with the Wear-based yards.

He was awaiting the outcome of talks between an unnamed customer and the customer's bankers.

The orders are also understood to be awaiting clearance from the European Commission for the use of the Government's shipbuilding intervention fund which is available to subsidise up to a third of the cost of new ships built in Britain.

July steel output up

By John Lloyd

UK STEEL production last month rose over July last year, while production over the first seven months of this year is also up on the same period in 1978.

Production in July averaged 365,700 tonnes a week from both the British Steel Corporation and private mills. This compared with an average of 367,500 tonnes in July of last year.

Average weekly production for the first seven months of 1979 stood at 413,800 tonnes, compared with 399,500 tonnes over the January-July period in 1978.

July's output figures were down on the weekly average of 451,700 tonnes in June, a fall which reflected the effects of annual holidays in the major steel making areas.

Plans to cut attractions of not working

By Ray Perman, Scottish Correspondent

THE GOVERNMENT is working on plans to widen the gap between the earnings of people in work and the unemployed, Sir Keith Joseph, the Industry Secretary, said yesterday.

Tax thresholds were now so low it was a miracle that millions of people still went to work at all, he said. The benefits of doing so were very small.

The Government started to remedy the situation by raising tax thresholds, left ridiculously low after five years of Labour government. But this was hugely expensive and would take time.

It was also looking at how best to ensure the will to work by bringing short-term benefits, such as unemployment payments and sickness

benefits, within the tax system. Sir Keith said that no legislation was yet ready and it might be months before the Government would go ahead. It was probable that tax liability on benefits would be assessed annually rather than on a pay-as-you-earn basis.

The idea was not new, he added. It had been considered by the Attlee Government and the resignation speech of Mr. Reg Prentice from the last Cabinet indicated that Labour Ministers were also considering the idea.

Sir Keith was speaking in Scotland where he saw advanced work in micro-electronics at several companies and at Edinburgh University's Wolfson Institute.

Post Office creates research division

By John Lloyd

A NEW postal operation and research division is being formed in the Post Office.

This move is seen as preparatory to the division of the corporation into two businesses, a Government announcement about which is expected shortly.

The new division will be headed by Mr. Peter Milne, present controller of mails and transport in the London postal region.

The division is expected to take over a number of functions performed by central headquarters, which would disappear once a split was implemented. It will also handle some operations presently controlled by other departments. It is expected to provide a range of management services, including research into postal deliveries and traffic flows.

The division will be concerned with efficiency and productivity, particularly if a productivity agreement is reached between the Post Office and the Union of Post Office Workers. Talks on an agreement are in progress.

The operation of the mail mechanisation programme, expected to be complete in three to four years, will also come under the new division. A major problem for the corporation will be persuading its customers to adopt the use of postcodes, without which the mechanisation programme will not be able to function.

The Government was expected to announce the splitting of the Post Office into two separate corporations — telecommunications, and posts and giro — before the end of the last Parliamentary session. The announcement is likely in the next few weeks.

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Violence again in Belfast

By Our Belfast Correspondent

VIOLENCE WHICH security forces in Ulster feared would mark the anniversaries falling this week returned to the streets of Belfast yesterday.

About 30,000 police and soldiers were on alert to deal with any trouble over the tenth anniversary of British troops arriving in the Province, which coincides with the eighth anniversary of the introduction of internment.

After 24 hours of sporadic rioting and hijacking in the Falls Road district of Belfast, snipers began to appear last night to fire on the army and police.

The RUC, which cancelled all leave, warned people to stay away from areas like West Belfast, likely to be the scene of hijackings. They feared that the Provisional IRA would take advantage of an emotional period to step up attacks on security forces and commercial targets.

The alert is scheduled for seven days because of parades by both factions in Ulster. The Protestant Apprentice Boys will gather in Londonderry on Saturday for their annual demonstration which 10 years ago led to widespread rioting the troops were called in to quell.

Parades

Temperatures were raised further by Provisional Sinn Féin, the IRA political wing, which spoke of plans to barricade streets in the Bogside.

The level of violence rose markedly on Wednesday night as gangs of youths roamed parts of Belfast hijacking and setting fire to vehicles. This continued yesterday and buses were withdrawn from many routes to prevent further losses.

On a number of occasions hidden gunmen opened fire, and near Provisional Sinn Féin headquarters a brief gun battle broke out between soldiers and snipers.

The army said the security forces were attempting to contain what trouble there was. One factor in their favour appears to have been the weather. The Irish News, a Belfast morning paper read mainly by Catholics, reported that several protest meetings in Belfast failed to get off the ground because of the rain.

Two brokers dominated big gilts purchase

By James Bartholomew

A LARGE part of the £400m to £600m nominal of the tap stock sold out on Wednesday went to clients of two stockbrokers.

One of the brokers was De Zoete and Bevan. Finding that a few clients were interested in buying the stock, De Zoete contacted others to make up a large block purchase order. "The whole thing blew up terribly quickly," one of the dealers said yesterday.

The order went through a jobbing firm which also put in for some stock on its own account. The jobbing firm's identity is not known but it was not Wedd Darlacher, the other major jobber in gilts, Akroyd and Smithers, declined to comment last night.

Something over half the £15m stock — 11½ per cent Treasury 2003-07 — had been sold when offered for tender on July 25. Buyers had to put up only £15 per £100 of stock with the balance due at the end of this month and in early September.

The gilt market was very firm on the Tuesday afternoon and the jobbers are thought to have been happy to sell long-dated stock that day only because the tap stock was available at a price only slightly higher. So when the demand followed through on Wednesday they went for the tap stock to guard their positions.

The tap was sold out at £15½ and closed on Wednesday at £15½. Yesterday morning the rise continued to £16½ but then the stock fell back to £15½.

TEN YEARS AGO THE EMERGENCY BEGAN, AND TROOPS WERE SENT IN ...

The U.S. lobby for Irish peace

THE PAST seven days have scarcely been a fruitful period for Anglo-American exchanges on the Ulster problem, writes John Wyles from New York.

First, the State Department's ban on the sale of U.S.-made handguns to the Royal Ulster Constabulary infuriated broad sections of British opinion which saw it as a further example of the malign grip of the Irish lobby in Washington. And then on Monday, the possibility of American involvement in an already highly complicated equation was raised by Governor Hugh Carey, who said he would be chairing a "peace party" between British and Irish ministers in New York in September.

Mr. Humphrey Atkins, British Northern Ireland Secretary, who was one of Mr. Carey's prospective participants, was moved to issue a somewhat dampening statement.

Yes, he was thinking of going to New York, said Mr. Atkins, but certainly not to negotiate the future of Ulster. He might have added, but did not, and certainly not under the auspices of a man who seems in Britain to be identified with the sinister Irish lobby whose sympathies are believed to lie firmly with the IRA.

Rather, said Mr. Atkins, he wanted to try to remove the considerable misunderstanding about Northern Ireland and the British Government's policies "which still seem to cloud the minds of some interested parties in America."

Thus Governor Carey may yet have his meeting, at which Mr. Michael O'Kennedy, the Irish Foreign Minister, might also be present, but a "peace party" seems out of the question. Whether Mr. Carey misunderstood Mr. Atkins or whether his motives were more sinister, it is impossible to tell.

Mr. Atkins was right to talk of misunderstandings but he might have acknowledged that they are on both sides. The point about Mr. Carey is that neither he nor the three other most prominent critics of British policies on Ulster, Mr. Tip O'Neill, House Speaker, Senator Edward Kennedy and Senator Daniel Patrick Moynihan, are at all anxious to give aid and comfort to the Provisional IRA.

Moderates

Mr. O'Neill's public call in May for a ban on handgun sales to the RUC might seem to contradict this, but Mr. O'Neill believes that if the U.S. is to be of any help in bringing peace to Ulster, then it must not be seen to be supporting the interests of one side against the other.

In the broad spectrum of Irish-American opinion on Ulster, these men are undoubtedly moderates, ready to condemn the violence in public and certainly much more understanding of the British Government's problems and priorities than the more red-blooded parlor revolutionaries who stand at the extremes.

But misunderstandings for which Mr. Atkins may hold Governor Carey and his colleagues guilty, seem here to be more differences of perspective. There is no shortage of opinion in Whitehall that the only long-term solution to the Ulster problem is the reunification of Ireland.

That also is the opinion of Mr. Carey and his friends and if they say so in public with perhaps fewer qualifications than a British Minister might make, they do not believe they are giving aid and comfort to the IRA.

Indeed, Senator Kennedy's statement in a Belfast Telegraph interview in May that the Irish Republic should help moves towards power sharing in Ulster and the eventual unification in Ireland "with the clear understanding that this is going to be an evolutionary process, which has to have within

it protection of minority rights and liberties," did not sound greatly different from some British Government statements of the past.

Obviously O'Neill, Kennedy, Moynihan and Carey are all of Irish extraction and have significant Irish constituencies. But opinion within these constituencies is by no means monolithic. Although groups willing to give money and support to the Provisionals tend to be more vocal because they are more vocal, it is from these groups that these leading politicians have distanced themselves.

There is much more nuance to their actions than may be commonly understood in Britain. There is, first of all, the feeling that the violence and bloodshed has gone on too long, that successive Governments in London have run out of ideas and that some initiative from across the Atlantic could be both creative and fruitful.

While some in Britain might question the right of the Americans to involve themselves in the country's grievous domestic problem, Governor Carey and his colleagues barely give it a second thought.

Altogether 16m Americans can claim to be Irish ancestry and large numbers of Irish Americans, particularly in the North East, do have a special regard for and interest in Irish affairs. Some think it as natural and desirable for the U.S. to be involved in the Irish problem as it is in the search for a peaceful solution in the Middle East.

Certainly this appears to be Carey's view and it is one of which he has been persuaded by his personal physician Dr. Kevin Cahill, born, like Carey, in the U.S. of Irish extraction.

Cahill is an extremely bright, eloquent individual who is undoubtedly the chief influence on Carey's thinking on Ireland. As the holder of a chair of medicine at Dublin University and the owner of a classy Fifth

Avenue practice, Cahill has the opportunity and the friendships in Dublin to bring Carey into contact with the thinking of leading politicians in the Republic. Cahill also lined up Carey to give the 1877 Harry O'Flanagan lecture in Dublin in which he asserted that "no further death (in Ulster) will right the wrongs."

Essentially a call to a common front of all men of goodwill in North and South, Carey's lecture brought him much abuse and opprobrium from the activists in the Republican cause in New York. It did not, however, prevent his re-election as Governor last November.

Alienate

But he then went on to alienate many British politicians with a newspaper article here, co-authored with Cahill, which appeared just before the general election. This called for American pressure to prompt a British plan for political and physical withdrawal from Northern Ireland and for U.S. financial and technical assistance for "whatever viable form of government is arrived at in Northern Ireland."

The article raised a few eyebrows because of the strength of its anger at successive British governments and its urgent call for a more definitive solution. But both Carey and Cahill were worried about a slender Conservative victory on May 3 which might give the Ulster Unionists greater influence on London policies.

If these worries had proved well founded then the pressures here on President Carter to involve himself more directly would be much greater than they are. They do exist, however, and this is where Carey, O'Neill, Kennedy and Moynihan may constitute the most important Irish lobby of all.

Mr. Carter's pre-election prospects are already cloudy enough.

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This advertisement appears as a matter of record only.

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Accountancy 'scapegoat' tactics attacked

By Michael Lafferty, Banking Correspondent

PROFESSIONAL accountancy bodies were accused yesterday of using members who have been convicted of criminal offences as scapegoats to preserve their professional image.

A report published by Apex Trust, a national charity for ex-offenders, shows that 92 per cent of accountants appearing before the English Institute of Chartered Accountants' disciplinary committee between 1970 and 1977 because of criminal convictions were subsequently excluded from the Institute.

In contrast, only 45 per cent of those reported for unprofessional conduct were excluded.

But the report finds that the disciplinary bodies retain much scope for discretion and flexibility. "Without any formal departure from stated policy we also find members being excluded for such offences as the stealing of a pair of trousers, the theft of five gallons of petrol, supplying cannabis and failing to make payments on County Court judgments."

Decisions of no action and a reprimand for members convicted of handling stolen property and the possession of cannabis were also encountered. The most suitable candidates for becoming scapegoats — "the

Admiral Byngs of the professions" — are persons who have already been convicted, the study claims.

"The accountancy bodies, like other professional bodies, have in the past used this kind of opportunity to improve their public image, while rejecting some other opportunities to improve the standard of their service."

"Certainly the profusion of theoretical statements by leading members of professional bodies over recent years with the stress on such nebulous commitments as 'upholding the

dignity of the profession' or 'remembering one's duty to the community' seem more designed to maintain or improve a public image than a desire to make genuine improvements to the conduct of, or service given by, their membership."

The Apex study emphasises the apparent harshness of some disciplinary committees' decisions. "When the harshest sanction possible is imposed for petty theft, such a sentence compares unfavourably in relation to a reprimand being given for the misrepresentation (albeit unintentional) of the possession of £14m."

UK NEWS

Changes in rateable value system urged

BY ANDREW TAYLOR

THE GOVERNMENT should carry out a major overhaul of the system used to fix household rateable values, the Association of Metropolitan Authorities said yesterday.

Mrs. Rita Hale, the association's under-secretary for finance, was particularly critical of the wide discrepancies between rateable values in different parts of the country.

The AMA and other local authority associations have attacked the Government for its decision to cancel the rating revaluation planned for 1982—the first since 1973.

Mrs. Hale said yesterday that his "breathing space" should now be used for an urgent review of the valuation system.

Figures produced by the Inland Revenue reveal the incredible wide variation in domestic rate bills between one

part of the country and another. "How much you pay in rates depends not only on the rate in the pound the local authority levies, but on the rateable value put on your property by the Inland Revenue and these can vary tremendously."

For example, the rateable value of a standard domestic property in Mid-Glamorgan is set at £139, whereas in Hertfordshire it is £277. In metropolitan districts there is a range from £162 in Barnsley to £259 in Wolverhampton.

The problem is more acute in London, says the AMA. Standard rateable values range from £255 in Bexley to £658 in Westminster, and the association is to press for a fairer deal for London ratepayers whose domestic rates were on average about 40 per cent higher than those of the rest of the country.

The regional discrepancies in rateable values were a major factor behind the wide differences between rate bills in different parts of the country.

The level of rateable value also affected the amount of rate support grant paid by central government, said Mrs. Hale. "London suffers particularly badly on this count. Because rateable values in the capital are so high, it is argued that London local authorities do not need the same proportion of support grant as elsewhere in the country."

For this reason the Government "claws back" some of the grant that London would otherwise have received.

"We want measures to be included that will ensure that average domestic rate increases within London next year will be equal to those outside London."

Health authority asks Jenkin for more time to make cuts

BY LISA WOOD

A LONDON area health authority yesterday announced that it will appeal to Mr. Patrick Jenkin, the Social Services Secretary, against a £3.7m cut in spending.

Members of the Ealing, Hammersmith and Hounslow AHA have agreed to go ahead with cuts of £1m but want more time to make the other savings. "Last week Mr. Jenkin suspended members of the Lambeth, Southwark and Lewisham AHA who refused to implement cuts and replaced them with commissioners."

Mr. Brian Herbert, treasurer of the AHA, said: "We want to see the Secretary of State tell him of our problems and the repercussions of making all the cuts within an eight-month period."

"We are going ahead with cuts of about £1m and we will make detailed proposals for the other £3m. But we cannot make these savings without drastic cuts and we want an extension of time to do this—until 1981. We are not saying we are not prepared to do anything, we are merely saying we need more time to do it."

He said the proposed cuts in spending—a reduction of the authority's budget for this year from £82m to £78m—would mean the closure of about 700 beds, redundancies and a reduction

in services. Mr. Herbert said the position of the Lambeth, Southwark and Lewisham AHA members had been discussed by his authority's members. They had decided it was better for the AHA to make savings than to have commissioners brought in who "do not know the area or the services."

The AHA's request will be first examined by the North West Thames Regional Health Authority. An attempt to stop the South East Thames Regional Health Authority from co-operating with the commissioners in charge of Lambeth, Southwark and Lewisham area health authority failed yesterday.

The non-co-operation move was made by Mr. Ted Knight, leader of the Labour-controlled Lambeth council and a member of the RHA.

He warned that the cuts being examined by the commissioners—brought in by the Government when it suspended the AHA for refusing to make cuts of about £3m—would cause deaths.

But the meeting was told by Mr. David Crouch, Conservative MP for Canterbury, that it would be impossible not to co-operate with the commissioners. He said the Lambeth, Southwark and Lewisham authority had a history of overspending.

Pay body offers catering workers £41.20 minimum

BY NICK GARNETT, LABOUR STAFF

NEW MINIMUM weekly rates of £50 for adult non-service workers and £41.20 for service workers have been fixed by the wages council for staff in licensed hotels and restaurants.

Minimum rates will be £4 higher in London rather than the present £2.40.

The new rates, which will go out for consultation within the industry before becoming statutory entitlements, were initially attacked yesterday by the unions.

"We are still a very long way off our objective of providing a living wage for this grossly exploited group of workers," said Mr. Fred Cooper, national officer of the General and Municipal Workers' Union.

He leads the union side in the Licensed Residential Establishment and Licensed Restaurant Wages Council.

The council affects directly and indirectly the pay of more than 500,000 full-time and part-time catering employees.

The six existing grades of non-service workers, which cover cleaners, lift attendants,

butchers and other groups—will be amalgamated into one grade on a minimum of £50 outside London. Present minimums for these grades are £40.40 to £42.80.

The three service grades, covering staff who would normally be in a position to receive tips and include waiters, porters and cloakroom attendants, are also to be grouped into one grade on a minimum entitlement of £41.20 outside London.

Adult rates will be paid from the age of 20 rather than 21. Minimum rates for younger staff are being raised pro rata but will still be considerably lower than the adult rate.

Of all the groups, the chambermaids have come out best from the settlement, which was proposed by the employers side, supported by the independents on the wages council but voted against by the unions.

Chambermaids are to be reclassified as non-service rather than service workers, so their minimum pay in the provinces will be raised from £33.60 to £50.

Overtime for all staff will be paid at time and a half after 40 hours instead of time and a quarter for the first four hours. Bank holiday pay at double time has been restored for part-time workers.

Deductions for meals are not being increased but there is a 25 per cent rise—up to £13 a week—on deductions for full board.

The union side is questioning or appealing against a number of items in the proposed settlement, including the classification of full-time workers for those staff who work 40 hours rather than the present 32.

The unions had been seeking a minimum of £65 and have failed to achieve improvements in a number of areas, including payments for "spreadover" shifts.

"This package is disappointing," said Mr. Cooper. "While the percentage seems large, we are still in the position where most people in this industry will need to claim supplementary benefits in order to live."

Micro-electronics 'may lack trainees'

BY ELAINE WILLIAMS

THE ELECTRONICS industry is concerned about the future of a £12m micro-processor training scheme to be run by the Department of Education.

Since the election, the scheme has been under review in light of the Government's plans to cut spending in education and science by £55m.

The Department announced the scheme in March, when a consultative document was sent to industry. The training programme would cover England, Scotland and Wales.

The previous Government stressed the importance of training people to meet future needs. A reduction in the range of the scheme could affect the country's ability to exploit the micro-electronics field.

The fate of a £40m optoelectronics support scheme planned to be run by the Department of Industry, also announced last March, is not known. This scheme would provide finance for companies wishing to use optoelectronics (electronics associated with light, such as lasers and optical fibres) and would work on similar lines to the present micro-electronics support scheme.

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Czech civil rights snub for Labour

By Philip Rawstorne

THE Czech Ambassador in London has refused to meet a Labour Party delegation to discuss the treatment of civil rights campaigners in his country.

Members of Labour's national executive, who requested the meeting, were accused of "gross interference in the internal affairs of Czechoslovakia."

The NEC last month passed a resolution condemning the arrest of Charter '77 supporters in Czechoslovakia as "the most serious act of repression" in that country since the 1950s.

It was decided then that Miss Joan Lester, Mr. Anthony Wedgwood Benn and Mr. Alex Wilson, should inform the Czech Ambassador of the party's "grave concern" over the issue.

Miss Lester said yesterday that the unprecedented refusal to meet the delegation was "a setback for all those genuinely concerned about detente and co-operation in Europe."

She added: "We shall not give up, however. We shall continue to press our point of view wherever and whenever we can."

Matthews reconsiders Daily Star's future

BY JOHN LLOYD

MR. VICTOR MATTHEWS, chairman of Express Newspapers, said yesterday that he was "looking carefully" at the future of the Daily Star. He would not invest further in it while there was no agreement to print in London as well as Manchester.

"People think it's essential that we can continue to publish newspapers," he said. "It's not essential. I'm looking at the bottom line."

Mr. Matthews said that investment in the Star had been substantial, and that "it isn't winning money, that's for sure."

"I would not go so far as to say that its future is in doubt. But it is very desirable to come to London, and I'm taking a straight commercial view of the paper."

Earlier this week, Mr. Jocelyn Stevens, managing director of Express Newspapers, managed to obtain agreement from distri-

bution workers to continue handling the Star in the south of England. This followed a rejection by machine managers at the Daily Express of an offer of extra payments to print the Star on Express machines.

The machine managers, members of the National Graphical Association, are looking for payments amounting to £50 extra a week, and extra staff for the machine room. Express says that these demands, together with "knock-on" effects, would increase the cost of printing in London by £1m.

Both sides now appear pessimistic about reaching agreement. Mr. Bill Booroff, the NGA's London regional secretary, said that London printing was unlikely. Mr. Matthews said yesterday that "in view of the demands being made, it isn't on to move. It doesn't mean the end of the paper, but there must be some give and take."

A management pay offer of staged rises, conditional on the staff side accepting an independent comparability exercise, was rejected because it did not restore differentials with craftsmen (currently 26.18 per cent), nor did it match increases given to other Health Service personnel.

On the question of bonus payments, NALGO claimed that the amounts set out in the October 1978 agreement were not being paid. The point of principle between the two sides regarding bonuses was not resolved by the management's offer to look at individual cases, the union said.

A special meeting of NALGO's National Health Committee is to be held on August 17, to be followed by a meeting of the National Advisory Committee.

The committee has already recommended that in the event of no solution being offered by the management, a national delegate meeting of workers' officers should be called to consider further action.

A warning by the General Nursing Council that nurses who go on strike could face disciplinary action is to be referred to the TUC's health services committee.

The executive of the Confederation of Health Service Employees also decided yesterday to seek an urgent meeting with the Registrar of the GNC.

CORSE officials are angry at what they see as a thinly-disguised attempt to dissuade nurses from joining unions. They also believe the GNC acted disgracefully in issuing the statement while there is a non-graded job evaluation scheme for managerial and field staff. The union says "no scheme would prevent it from making proper market comparisons on pay."

Miss Ivy Cameron, union assistant secretary, said yesterday that the bank had been prepared to arbitrate on all salary and related issues but only on its terms.

Threat of hospital action

Financial Times Reporter

HOSPITALS and clinics throughout the UK could again be hit by industrial action, the National and Local Government Officers' Association (NALGO) said yesterday.

The warning came after a breakdown of talks at a meeting of the Whitley Council, which is responsible for negotiating wages and conditions.

NALGO has 3,000 members employed as area and district works officers, which is 70 per cent of the total staff employed in these posts.

Talks broke down because no agreement could be reached on the 1979 pay award nor on consolidation of bonus allowances.

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Customs board sees both unions today

BY GARETH GRIFFITHS, LABOUR STAFF

THE TWO Civil Service unions involved in the customs staff work to rule will decide today whether to continue with their action after a meeting with the Customs and Excise Board to discuss staff cuts.

The Society of Civil and Public Servants and the Civil and Public Services Association will meet before their talks with the board. The unions have been co-operating over the work to rule which started last Friday and was originally planned to last a fortnight.

Miss Judy McKnight, the SCPS national officer for the Customs section, said the union had postponed making a decision until after talks with the board. The unions want more information about planned cuts.

They had said after a meeting on Wednesday with Sir Geoffrey Howe, Chancellor, that the Government was prepared to scale down proposed cuts in the 25,000 Customs and Excise staff.

A strike by nearly 500 staff at 18 inner London magistrates' courts is planned for about a fortnight's time. The strike call by the CPSA and SCPS follows the collapse of pay talks between the unions and the committee of London magistrates on Wednesday night.

Both unions yesterday confirmed the strike action would be official. Mr. Alastair Graham, deputy general secretary of CPSA, said the courts would quickly grind to a halt. They would be able to continue initially without the back up administrative staff but summonses would not be issued, fines uncollected and referrals to higher courts made more difficult.

The unions are claiming parity with Civil Service pay awards of 20 to 30 per cent. They have been offered 9.4 per cent plus a reference to the Clegg Commission on comparability.

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European computer sales 'will reach £2.9bn'

FINANCIAL TIMES REPORTER

SALES of small business computers in Europe will reach £2.9bn by 1988, up from £680m in 1978, according to a report by Frost and Sullivan, the U.S. consultants.

The UK's share of this market will be roughly the same as at present—at 18 per cent, behind France's 19 per cent and West Germany's 28 per cent.

Sales in the UK are expected to grow from £111m last year to £230m in 1983 and to £471m in 1988. West German sales for 1988 are forecast at £758m and French at £590m.

The report divided small business computers—defined as machines costing less than £70,000—into three categories: the first ranging from "extended typewriters" to "advanced desk calculators"; the second, single or multi-station disc computers; the

third, larger office systems costing between £35,000 and £70,000.

The first of these categories is forecast to grow from 1978 annual European sales of £145m to 1988 sales of £515m. The second should rise over the same period from £230m to £715m, while the third should rise from £282m to £950m.

The report notes that "somewhat disturbingly, companies dedicated to the small business systems market must either be small enough to pursue a narrow-niche marketing strategy or else sufficiently large to become a multi-national supplier, usually with products in two of the three price categories."

Small Business Computer Market in Europe: Frost and Sullivan, 104-112, Marylebone Lane, London, W1.

Takeovers rise slightly to 136 in April-June

BY RAYMOND MAUGHAN

A TOTAL of 136 companies were taken over in the April-June period this year for a total cost of £200m, compared with 134 companies acquired for £240m, in the previous three months, according to Trade and Industry, the Government journal.

As in the first quarter, there were no mergers in the second quarter and a substantial rise in spending on independent companies was partly offset by a steep fall in purchases of subsidiaries by £10m to £24m.

The journal confirms a substantial slackening from the takeover spree recorded in the final stages of 1978, when acquisition activity was at its highest since 1973.

There were 137 acquisitions in the fourth quarter of 1978, against a quarterly average of 121 takeovers in 1977.

There were five acquisitions of more than £10m in the second quarter. In the largest, Lonrho acquired Scottish and Universal Investments for £47.3m.

In the other four, Norcross acquired R. and R. Johnson-Richards Tiles for £34.5m, BAT Industries acquired Argos Distributors for £31.5m, Associated Communications Corporation bought Intereuropean Property Holdings for £19.5m and Comet Radiovision Services paid £12.4m for Caledonian Holdings.

The 19 largest deals, accounting for 14 per cent of the total number, were for sums over £2m and comprised 71 per cent of the total takeover expenditure during the period.

The average cost of acquisitions was £1.9m, slightly lower than in 1978 but somewhat higher than the average for the first quarter this year.

Heseltine's adviser

MR. MICHAEL HESELTINE, Environment Secretary, is to appoint a special adviser from private industry to guide him on housing matters.

Mr. Tom Baron, chairman and managing director of Christian Salvesen (Properties) which builds houses under the name of Wellmar is to join Mr. Heseltine's department from October 1. The appointment is to run for six months.

Mr. Baron, secretary of the Volume Housebuilders Study Group, formerly owned Wellmar, which was taken over by Christian Salvesen.

Yellow Pages contract is valued at £345m

BY ELAINE WILLIAMS

GENERAL TELEPHONE Directory, a subsidiary of the U.S. General Telephone and Electronics, which last week won the part of the British Yellow Pages advertising contract, estimates the deal to be worth £345m.

Mr. Theodore Brophy, GTE chairman and chief executive, has said that the six year contract for directory advertising is the biggest single contract its subsidiary has received.

GTD will gain about 40 per cent of the present advertising sales in the UK when the contract becomes effective in 1981.

This will be a major part of GTD's international operations. The remaining portion of the Yellow Pages contract is shared between another U.S. company, ITT, and the Thomson Organisation.

ITT's contract will last for nine years and will represent more of the UK advertising sales market than GTD. Thomson, which previously handled the entire Yellow Pages advertising, has only a three-year agreement with the Post Office.

The report is critical of the industry's past record in the field of health and safety. It describes it as doing little more than the legal minimum.

Many pottery companies and suppliers of machinery and materials have not yet understood their new fundamental responsibilities under the 1974 Health and Safety at Work Act, says the HSE.

The report warns that increasing mechanisation in the ceramics industry could lead to a greater number of accidents. It stresses that machinery manufacturers had a legal responsibility to design out hazards.

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Tornado 'central' to UK air defence plans

BY MICHAEL DONNE, AEROSPACE CORRESPONDENT

THE ROYAL AIR FORCE is fully committed to the specialist air defence variant of the Tornado multi-role combat aircraft. There is no Government intention of cancelling plans to buy 165 of these aircraft, costing £1.8bn.

This was made clear yesterday at the roll-out at British Aerospace's Warton, Lancs, airfield of the first prototype of the ADV Tornado. Air Marshal Sir John Nichols Vice-Chief of the Air Staff, denied recent reports in the U.S. that cancellation of the ADV was likely to be discussed soon in Anglo-U.S. talks in Washington.

"The ADV Tornado is central to our plans for the future air defence of Britain and NATO's western seaboard," said Sir John.

"We made our choice several years ago in 1975, when we evaluated every available type of aircraft. We see no reason to change that choice now."

A total of 809 Tornado aircraft is planned for the three countries involved in the programme. The RAF will be taking 385 (including 165 of the ADV), 324 will go to Western Germany and 100 to Italy, for a total programme cost of about £7.6bn.

Of these aircraft, 644 will be of the basic version, each costing £29m (about £5.5bn in all) while the other 165 will be the ADVs, costing £10.7m each (about £1.8bn in all).

So far, production contracts for 314 of the basic Tornados have been signed by the three governments and production is now well under way in the three countries. The initial production contract for the ADV Tornado is expected to be signed next year, with deliveries of this version of the aircraft for the RAF starting in the 1980s.

The ADV (which will be called F-2 by the RAF when in service) is a bigger version of the basic aircraft. It has a new radar and air-to-air missiles designed to intercept enemy bombers approaching UK and NATO airspace by the back door far over the North Atlantic.

MANAGEMENT

John Moore looks at why a British insurance broker is pooling its resources with the world's biggest broker

How Bowring is preparing for the year 2000

SELDOM HAS a series of discussions between two companies made such a profound impact on an industry or commercial sector as those between C. T. Bowring (Insurance) Holdings, part of the Bowring group, and Marsh and McLennan Companies of the U.S., the world's largest insurance broker.

The talks, begun a year ago last June, aimed at linking the resources of the two international insurance broking giants, with both parties pooling their respective profits in a scheme, the details of which have yet to be revealed. Under the arrangement no conventional merger is planned.

When Marsh and Bowring unveiled their plans last September, the transatlantic insurance broking community was stunned by the size of the deal, and what it would mean in money terms once the two groups had formally joined forces.

The two companies would be combining broking commissions of around \$550m on insurance premiums—enough to fuel a major insurance company. More startling is that the volume of the premiums that would pass through the new formal link would represent more than the entire premium income flowing into Lloyd's of London itself.

The deal spawned many imitations, no doubt motivated by a fear of becoming overshadowed by the Bowring-Marsh titan, and by old-fashioned greed, when the possibilities of such a scheme were realised.

Since the announcement by Bowring and Marsh of the outlined plan little has been heard of the practical details. Even now nothing is in a form which can yet be presented to the shareholders of the two groups for their approval and is not likely to be for some months to come.

The only outward and visible sign that anything has been happening at all has been the co-sponsoring by Marsh and McLennan and Bowring of the first transatlantic polar expedition.

Marsh has produced a booklet giving all its subsidiary relationships, equity affiliations and joint ventures, showing their aggregate financial contribution to Marsh's prosperity, under the general heading, "The Marsh and McLennan family." Significantly, C. T. Bowring (Insurance) Holdings and the Bowring underwriting



Peter Bowring and Gill Cooke (right) admired for their nerve

company are both included.

But behind the scenes a major upheaval is taking place within the Bowring group, one of the most sober of City family companies.

At the centre of this activity is Peter Bowring, the 49-year-old chairman and chief executive of C. T. Bowring (Insurance) Holdings, the hub of the group's insurance operations. He is a main Board director of the Bowring group and a member of the 18-strong ruling committee of Lloyd's of London.

He approached Marsh and McLennan in June 1978 and since last September, when agreement was reached, has been involved in the thrashing out of the international legal, tax, and regulatory problems behind the deal.

Exploratory

Bowring's rationale behind his move towards Marsh dates from some five years earlier. It came to the conclusion then that by the year 2000 there would be about half a dozen major international insurance

brokers in the world. If it wanted to be one of them it could not do it alone, because more than 50 per cent of the world's insurance premiums are generated in the U.S. market. What it needed was an association with a U.S. broker which was closely involved with that large domestic market.

Although exploratory talks

had opened up about that time with Marsh these talks had come to nothing because of the wave of problems that had been created elsewhere in the group by the UK recession.

What triggered Bowring's move in 1978 was Marsh's attempt to get closer to Bland Payne, the UK broker in which Marsh held a 20 per cent stake and which was later to merge with Sedgwick Forbes, another major broker.

The approach to Bland Payne by Marsh did not work out, and was followed by Marsh's bid for the British insurance broker, Wigham Poland, which was aborted by the Lloyd's of London controversial 20 per cent ruling. This prevented an insurance broker outside the Lloyd's market from holding more than 20 per cent of an approved Lloyd's broker.

It was then Bowring moved in, ostensibly on the offensive but largely for defensive reasons.

Mr. Binney made two proposals. The two groups could join forces through the pooling of profits and the co-ordination of insurance operations with no conventional merger taking place, or they could combine through the establishment of a joint company to operate whenever there was a call for Marsh and Bowring to work together.

But what Mr. Binney and Bowring were looking for in all this was the fulfilment of three

main aims: Irrevocability, or no going back on the deal through the use of a cancellation clause in the agreement; equal voice in management; and the opportunity for Bowring to participate in grass roots business in the U.S.

The first two aims were fundamental to the success of the operation. A casual arrangement could not work towards achieving the goal that both groups had set themselves—to be the largest broking concern—to service and attract some of the largest international insurance accounts.

The principle of equal voice in management was an important point to establish. Marsh and McLennan's broking incomes are more than three times the size of Bowring's. Marsh ranks as number one in the international league of publicly quoted brokers, in terms of broking commissions, while Bowring is in seventh place.

"It would have been so much easier if we were of equal size but nevertheless, although they were bigger than we were, they were prepared to give us an equal say in the management," said Mr. Binney.

Since then an advisory committee has been set up between the two representatives from Bowring and two from Marsh and McLennan. It meets once a month, alternating its venues between London and New York, to review problems and deter-

mine how the placing of the insurance business should be re-organised.

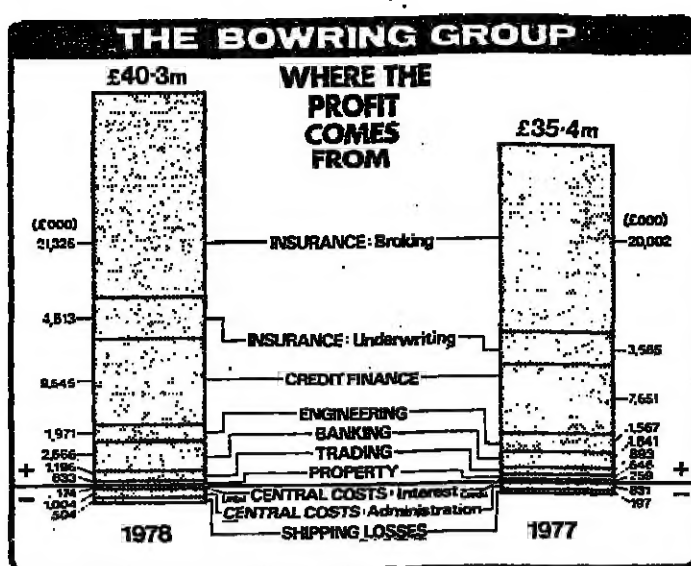
Although Bowring's business relationship with Marsh dates back to 1907, the new formal arrangement between the two concerns has placed Bowring under tremendous pressure. New business has been flooding into the group as Marsh has switched large accounts, which it had previously placed with other London insurance brokers, to its new partner.

Bowring has increased its broking staff by 10 per cent this year and in the process has had to adopt an aggressive approach in securing new staff to service the large accounts.

Buying people "It is not traditional in Bowring to go out and buy people," says Mr. Binney, "but when you get growth of this magnitude you simply have to; many of them have been handling those accounts now coming to us, when they were placed with other firms."

Group expenses are climbing while the new business is being absorbed and there is not likely to be any appreciable benefit of the jump in business volumes until next year.

Controlling group operations at the centre of the 175 year-old Bowring empire, whose range of activities cover merchant banking, credit finance, shipping, insurance, plant hire,



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hours, soft cheeses, ice cream mixes and baby foods.

The machines use an infra-red spectrometer to measure the infra-red absorption of the sample at wavelengths appropriate to various constituents. Accuracies claimed are 0.035 per cent for fat, 0.045 per cent for protein, 0.06 per cent for lactose and 0.2 per cent for total solids.

More from the maker, GP Instrumentation, Whitley Road, Longbenton, Newcastle upon Tyne NE12 8SP (0632 668091).

Another version, P40, is able to analyse a wide variety of dairy-related products, in addition to milk, at 40 samples per hour. It can, for example, check product specifications for creams, condensed milks, yog-

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A raw deal for the disabled

Work and Disability 1977, by Mary Greaves and Bert Massie. The Disabled Living Foundation, 346 Kensington High Street, London W11, price £2.50.

TODAY, mainly through coverage in the media there is more awareness than ever in Britain of the disabled section of the population. A leading lobbyist for work opportunities for disabled people is Mary Greaves OBE. This severely handicapped lady has herself earned university degrees and forged a career in the administrative side of the civil service.

In 1968 she travelled throughout Britain researching her first report on Work and Disability, which gave recommendations for action to further the possibilities for severely handicapped people to have equal opportunities as able bodied people of the same abilities.

Work and Disability 1977, written by Mary Greaves and Bert Massie, also a severely handicapped person who is a sociologist and economist working as an executive at RADAR (Royal Society For Disability and Rehabilitation), is an update of her 1968 book. The new book is in no way inflammatory but it is disturbing, reading between the lines, to note that the recommendations of the earlier report still remain largely unfulfilled.

Businessmen have often been heard to admit that they are not familiar with the disability scene. Reading this book should remedy this. Call it, if you like, "What Everyone Would Like to Know About Work and Disability and Hasn't Dared To Ask."

The term disabled covers both mentally and physically handicapped people. It includes those congenitally disabled and those affected by ensuing illness or accident. At present there are about 75,000 registered disabled people in the country compared with 64,000 in 1968, when the original report was published. The total number of disabled employees today is estimated to be about 400,000 compared with 520,000 in 1968. Over 12,500 disabled people are employed in sheltered workshops, of which more than 8,000 work for Remploy, a non-profit making company established in 1945.

Unfortunately, today, there is still a widespread attitude that disabled people should be grateful for any job.

Henry Mara

Training and higher education are vital to the disabled. Untrained able bodied people can compensate with brawn—not so handicapped people. There is an urgent need for a rehabilitation and assessment centre for disabled professionals, the book argues. There are people in this country who have been officially classified as unemployable who are now in fact carefully and happily employed. To avoid such errors and ensure that disabled people are employed to their full potential, it is essential that competent facilities are provided for regular assessment and re-assessment. Teams of specialists are wanted for this task.

The authors call for wider publicity to be given to those aids and appliances which help disabled people work better, so that all connected with the welfare of disabled staff should know about them. The Disabled Living Foundation, which is also a beneficiary, says the book, if the Institute of Personnel Management would include handling handicapped staff in their training courses, which they do not do at present.

Government grants for expenditure on aids are available, but more flexibility is needed. If disabled people have an electric wheelchair at home, the authorities are reluctant to give them a second one at work. This means a dilemma of choosing between the facility at work or home. Within the computer industry, there has been some recruitment of disabled people, but far more advantage needs to be taken of the new technology which can be operated by disabled people. It is, moreover, shocking to learn that there are no disabled people employed in the administration of the publicly financed Remploy Company, say the authors.

This painstakingly compiled report covers the field of work and disability in a comprehensive way. The authors pinpoint all those desirable actions that need to be taken, and address them to the business and Government organisations that are in a position to implement them. It is fervently to be hoped that the report, second-time round, will be heeded.

Henry Mara

Technical News

EDITED BY ARTHUR BENNETT AND TED SCHOFERS

METALWORKING

Alloyed cutters for the tough jobs

SWISS hardmetal group, St. Gallen S.A., of Nyon, is manufacturing rhenium-alloyed cutting inserts under licence from Inco Europe. This is the second company to announce that it is producing the new class of sintered carbide developed by Inco. The latter, Higher Speed Metals, of Sheffield, reports remarkable results with the new formulation.

The carbides, which improve the performance of throw-away and regrindable cutting tool types by factors ranging from 50-300 per cent, were developed at Inco's European Research and Development Centre, Birmingham. It was discovered that the inclusion of a small quantity of rhenium (a precious metal of the platinum group) in the steel-cutting grades of sintered carbide considerably enhanced the cutting performance and extended tool life.

However, because it is completely alloyed, constituent rather than a surface layer, the toughening effect of rhenium is not confined to the exterior of the carbide, making it ideal for brazed-on regrindable tools as well as indexed throwaways. During intensive research in St. Gallen's machining laboratory, rhenium type inserts con-

tinued cutting for 50-100 per cent longer than equivalent non-rhenium tips. But under practical conditions the improvements have turned out to be even greater. Face milling of giant cast steel turbine casings in F. E. Lloyd's Wednesday machine shop showed a 200 per cent improvement over the previous best carbide, while at Culchaster Lathe the thread whirling of lead screws using chamfered rhenium tips has resulted in 50 per cent greater output and a 60 per cent increase in tool life. At Wilkins and Mitchell, Darlington, where massive flame-cut bolsters were machined, the metal removed by each rhenium type insert increased by 300 per cent and machining time was halved.

Rhenium-containing carbide tips are ideal for the tough jobs which include milling, and interrupted turning, especially at high speeds and substantial rates of metal removal. One of the advantages of the development—the regrindability of rhenium tips—still has to be exploited. The properties of this particular carbide are not skin deep, they are retained even after regrinding.

Further from MTIRA, Holey Road, Macclesfield, Cheshire, 0625 25421.

ELECTRONICS

Power supply centres

THOSE MANUFACTURING such equipment as visual display terminals, data printers, copiers and microprocessor based systems can obtain from Weir Electronics tailored switched mode power supply units, with particular cost effectiveness in production runs of more than 1,000.

The design is at its best for applications to multi-output supplies delivering up to 150

watts of total power and the company is able to offer considerable flexibility in the number of output rails and their voltage and current ratings. For example, combining outputs of output voltages such as +5, +12, -12, -5 and +24 volts are easily achieved with one output channel, provided that the total power is less than 150 watts.

To underline this point, MTIRA is to repeat a seminar in arranged for March in co-operation with AREM, the Association of Hydraulic Equipment Manufacturers. The new event is for October 31 and will take place at MTIRA's Macclesfield headquarters.

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MATERIALS

Warm use for waste newsprint

TRADITIONAL free bed-linen for tramps has been layers of newspapers and choice of this material makes good sense to Diversified Insulation Company, 4 Telford Square, Houston Industrial Estate, Livingston, West Lothian, Scotland, which buys in graded waste paper—mostly newsprint—to make with dry borate derivatives and produce a highly effective insulator.

Scientists in the U.S. first looked at newsprint about 40 years ago, to see if fire risk could be overcome with a view to using it for loft insulation where there would be no problem of it getting wet.

Suitable fire-retardant chemicals (borate derivatives) were already available and proved to be most effective when applied to finely shredded paper—an added benefit was that the chemical also made the material repellent to vermin. Resultant product looked like a grey, loose-textured cotton wool, not unlike the stuffing in a Jiffy bag.

Responsible manufacturers kept to the borate formulations which are successfully used today and, anxious to safeguard their business reputations, they formed the Cellulose Insulation Manufacturers' Association (CIMA), pressing federal agencies to draw up with them clearly defined manufacturing standards and requirements.

Borate treated fibre came to Britain in 1978 and Diversified Insulation (a UK company backed by the Scottish Development Agency) makes Shelter Shield under licence from America. Its product, already been used to insulate over 30,000 local authority homes in Scotland.

The company believes that cellulose fibre insulation will, over the coming years, make a valuable, cheap and efficient contribution to the nation's energy conservation programme.

Friends of the Earth should also be reassured—the product proves to be an ideal solution for recycling a material which would otherwise be burned or buried.

Between the "accept" and "reject" material, the rock level availability is high with only minimal routine maintenance required. The size of material which can be handled ranges between 10 mm and 180 mm.

A number of Model 16 photometric sorters have been installed worldwide for coarse beneficiation of gold, silver, tungsten and other minerals.

Sorters are a wholly owned subsidiary of Rio Tinto-Zinc Corporation. Further details from the latter at 8, St James Square, London, SW17 4LD. Tel. (01) 930 2399.

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PROCESSING

Light sorts limestone

FIRST PHOTOMETRIC sorter to be installed in Finland and the first for a limestone application worldwide, a Model 16 by Ore Sorters (Canada) is being installed for Partek, the largest vertically integrated building materials company in Finland. It has also signed an option for the purchase of two additional machines.

Model 16 is a high-throughput random stream machine, capable of handling up to 180 tonnes per hour in a wide variety of minerals and other materials. Sorting accuracy depends upon several factors, including light reflectance levels

between the "accept" and "reject" material, the rock level availability is high with only minimal routine maintenance required. The size of material which can be handled ranges between 10 mm and 180 mm.

A number of Model 16 photometric sorters have been installed worldwide for coarse beneficiation of gold, silver, tungsten and other minerals.

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THE PROPERTY MARKET BY MICHAEL CASSELL

Spitalfields comes alive

OFFICE DEVELOPMENT potential at Spitalfields and Aldgate in the City is steadily rising as the volume of available prime space contracts beyond 1974 levels.

There are few better illustrations of what could be in store for the area than the case of numbers 21 to 24 Widgate Street, a row of offices and one shop tucked away opposite Liverpool Street Station. In April, the properties, which were then owned by Costain, were on the market and attracting bids around the £90,000-£100,000 mark. Eventually, after clients of Richard Saunders pulled out of the bidding at £130,000-£140,000, the properties were sold for about £150,000. Hillier Parker, Baker Harris Saunders and Peter Galan acted for the new owners.

Now comes news that the same properties are back on the market through Baker Harris Saunders at an asking price of £242,000. There is a scheme for the refurbishment of the four properties, which are for sale individually, or in one block. Costain would not confirm the original sale price this week, but said it found the new price "hard to believe." It added that it did not think contracts on its sale had yet been completed.

The asking price may not, of course, bear any relationship to the eventual selling price, but the example shows that the entire area from just north of the market down to the Minories and across to Brick Lane has a new future.

Piece by piece, the partially derelict area, which has consistently frightened off most occupiers, developers and funders, is being filled in with a mix of small-scale refurbished and new buildings, as well as major office developments.

Some of the last office development permits granted involved plans for locations such as Brushfield Street, and Artillery Lane, again opposite Liverpool Street, as well as Allie Street on the edge of Whitechapel.

Costain, which has shown more than a passing interest in the area, is about to start work on two refurbishment schemes involving properties it owns in Middlessex Street and Artillery Lane. Eventually these will provide about 16,000 sq. ft. of accommodation.

Asking rents for new space in the area have now touched £9 a sq. ft. (for the Central and City Holdings/Royal Insurance 20,300 sq. ft. development in Blomson Street). Modernised accommodation is fetching about £7.50 a sq. ft. Tower Hamlets' rates, as opposed to those in the City, are another bonus for occupiers moving east.

The 61-acre site fronting the Minories, formerly occupied by British Rail's Haydon Square goods yard and acquired by Wingate Investments, is being developed by Wimpey Property Holdings as the Wingate Centre. Insurance broker Bain Dawes occupies the first phase, which has been sold to Pearl Assurance for £11m. The second phase will be ready for letting in about a year.

To the east of the Wingate Centre is Gärdeners Corner, where Wingate is to carry out a £50m office, shopping and leisure centre scheme. About 200,000 sq. ft. of office space is to be pre-let to yet another insurance broker, Sedgwick Forbes Bland Payne.

Wingate also expects to start work soon on a 300,000 sq. ft. office scheme at Goodmans Yard, to the north of Royal Mint Street on the approach to Tower Hamlets. It seems certain that developments such as these will, as with the Natwest Computer Centre, help push back the boundaries for office users. There is still a long way to go before the area does a mantle of complete acceptability. But who knows, today Whitechapel and Spitalfields, tomorrow Dockland?

Marler Estates has sold Marler House comprising 59,000 sq. ft. of offices in Bournemouth for £3.5m. The purchaser is thought to be Goodwill Nominees, understood to be acting for Middle East interests. The sale price represents an approximate yield of 4.5 per cent, one of the best achieved in the South of England.

Only in May this year the property group paid £120,000 for the 30 per cent minority leasehold in Marler House. It subsequently paid £2m for the freehold. The group says it will use the profits from the deal to fund future investment and developments.



Pearl Assurance has paid £1.65m for Concourse House, the office block which dominates the frontage to Liverpool's Lime Street railway station. The building, which houses tenants like BUPA, Securicor, Unilever and subsidiaries of Land Securities, has a current income of about £125,000 a year and comprises 51,000 sq. ft. of offices and 13 shops. The sort of company—Stock Conversion, United Real Estate, Westmoreland Property and Peachey—which developed it ten years ago. They were advised jointly by D. E. & J. Levy and Matthews Goodman & Postlethwaite.

Legal row over £15m centre plan

SAMUEL PROPERTIES is preparing its legal case against St. Albans City and District Council, the authority which has finally scrapped the group's £15m town centre redevelopment scheme just 16 months after first giving it the go-ahead.

A great deal of water has passed under the bridge since then, and the council's decision to bow to public pressure and kill the Samuel plan ends another phase in the long-running controversy over proposals for the ancient city's Chequer Street site.

The Samuel scheme was to be financed by Standard Life and included 265,000 sq. ft. of shopping space, but it ran into trouble almost at once. Samuel's intended partner, Bryant Holdings, were precluded by the council from tendering for any construction work and, by July, local protests about the plan forced a deferment of the scheme.

Samuel is to sue the council for work already done, damages for misrepresentation, and for breach of agreement. The action could involve as much as £1m. St. Albans is now back to square one in a debate over the central area which has lasted 14 years.

IN BRIEF

● SavaCentre, the British Home Stores-Sainsbury joint enterprise, will build a £12m shopping complex at Bracknell. The centre will have a floor area of 155,000 sq. ft. and parking for 735 cars. The developers claim it will be the fifth largest store of its type in the UK.

Land for the scheme has been leased from Bracknell Development Corporation and the project is still subject to approval from the Department of the Environment. Healey and Baker acted for Bracknell throughout.

● Sun Alliance has bought for more than £700,000 the Dimsdale Developments/Liverpool.

Joint industrial complex at Elmers End in Kent. The 30,450 sq. ft. development has been fully let. Debenham Tewson and Chinnocks acted for the vendors on the funding and Conway Reif advised Sun Alliance.

● Chubb Fire Security has leased the whole of the 15,500 sq. ft. of office space recently completed at Sheen Lane Centre, London SW14. The company is paying a rental close to the asking price of £7.50 a sq. ft. for the space, resulting from a Cruden Developments/Scottish Mutual Life Assurance scheme. Jones Lang Wootton and Weatherall Green and Smith acted for the owners and Folkard and Hayward represented Chubb.

● Haslemere Estates has let the final four units on its Pig Lane, Bishops Cleeve, industrial estate. Booker Belmont, a cash-and-carry wholesaling subsidiary of Booker

McConnell, has agreed a rent in excess of £40,000 for 24,000 sq. ft. of the 74,000 sq. ft. scheme and average rentals of £1.85 a sq. ft. have been paid by nine other tenants. Joint letting agents were Derek Wade and Waters of Harlow.

● In a sale and lease back deal, Greenfield Leisure has raised around £700,000 from the sale of the freehold of the Co-operative Wholesale Society department store, King Street, Kilmarnock, to Abbey Property, which was represented by Conrad Ribbitt.

● General Accident is understood to have sold 7,000 sq. ft. of modern offices in High Road, Whetstone, London N20 to the V. A. T. Watkins construction group. The price is thought to have approached £600,000. Watkins is to use the offices as its new headquarters. Taylor Rose acted for General Accident and James Neilson for Watkins.

● National Mutual Life Association, of Australasia, has acquired a long lease on a new 23,500 sq. ft. retail warehouse on the Lorey Industrial estate, Kilmarnock. National Mutual paid Styles and Wood more than £300,000 for the lease and the initial rent is in excess of £32,000 a year.

● Timber group Magnet and Souths are understood to have paid around £250,000 for a former factory in Bute Road, Croydon. The group has planning permission to use the 17,000 sq. ft. former factory for the storage and sale of timber products.

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THE ARTS

Covent Garden

La Fille mal gardée

by CLEMENT CRISP

A good ballet brings rewards to dancers as well as to audiences, as *La Fille mal gardée* proved on Wednesday. The National Ballet of Canada, who have been under something of an interpretative cloud thus far this week, put their best feet forward for Ashmole's sunny masterpiece, and looked an altogether brighter, happier company.

Leading the performance, Karen Kain and Frank Augustyn brought endearing youth and sweetness of feeling to the lovers. Kain's unaffected way with Lisa's mime dream of married joy, the utter sincerity of their reunion when Coles brings from under the sheaves, are moments of irresistible charm. Their joint account of the dances was fleet, assured; there are still moments when greater precision of outline is needed in showing the continuity of the choreography, but the great corn-field duet, had no right joyous pulse, and happiness warmed their dancing.

With Peter Schaufuss the role of Alain acquires a novel but entirely valid quality. He shows the poor zany as someone knowing what he should do, and contriving to get it slightly wrong through nerves and a wild enthusiasm for the moment. Splendidly danced—Schaufuss is also to pull off some sort of a double by appearing later as Coles—the part gains from his brilliance of physical utterance, notably in his first solo. There are moments when brightness of temperament cuts through the character, but the compensation is in the impetuosity with which this Alain makes his mistakes.

The company reading is sound; it lacks something in subtlety—and the performance was one in which, if a property could misbehave (cat's-cradle ribbons, flower-pot, broom, cocker's costume) it damnably did—but it argues Canada's national ballet as an ensemble able to sustain a fine work with honour.



Iain Mitchell and Michael Carter

Leonard Burt

ICA Theatre

Dr. Jekyll and Mr. Hyde

by MICHAEL COVENEY

The full title of Andy Smith's antiseptically meaningless musical is *The Strange Case of Dr. Jekyll and Mr. Hyde: The True Story*. A cold, dead stage, surrounded by grey drapes, is populated by a winsome, rather ostentatious ballerina and two clowns, one of them playing Jekyll, the other his importunate lawyer "Jekyll's" man, "Cole, and other small parts are also taken by the duo, but most of the 90 minutes is spent doing sort of *Midnight* on the winging mist and yellow fog of Hyde's underworld.

The lawyer (Iain Mitchell) is listening to Jekyll's last words as received on a crude recording. Three musicians pitch in with some footling background music, which is at least some relief from the awkwardness of the writing. Jekyll holds forth at one point on "the most horrible natural disease which kills of all."

The other actor, Michael Carter, like Mr. Mitchell, is competent but curiously lacking in personality. I am surprised to see that the enterprise, which has many war-stylish echoes of Ken Campbell's *The Strange Case of Charles Dexter Ward*, is presented by Smith and Goody, who would have done better to have appeared in the show themselves. Mel Smith and Bob Goody have done one good show together but seem to have retired on an Arts Council subsidy. All very sad.

Hull Grundy gift on display

The British Museum has announced that the Hull Grundy gift of Japanese miniature decorative arts is now on permanent display in the King Edward Gallery.

The gift of Professor and Mrs. J. Hull Grundy consists of over 500 items, all but six of which are Japanese. They represent a major addition to the museum's collection of Japanese decorative arts.

Elizabeth Hall

Mozart by DAVID MURRAY

Nothing went better in Wednesday's South Bank Summer Music than Mozart's little Masonic Funeral Music, when Jean-Bernard Pommier led along stately and sweetly, reading woodwinds rising over its hollow sonorities. It is a piece that can sound merely pique; Pommier and the English Chamber Orchestra made it impassioned, and purposeful without unseemly haste.

The rest of the programme displayed the same marks of thoughtful care, without quite achieving a comparable conviction. Pommier conducted the

E-flat Concerto, K. 482 (not the one originally advertised) from a lidless Steinway, which did not flatter his deliberate but soft-grained attack: anyone hanging by his heels from the stage microphone-plug above the stage might well have heard a stronger and more exciting performance than that which reached us in the stalls, which was remote and decidedly mild. There was less exuberance in the Rondo than it deserves; the Badura-Skoda cadenza Pommier used is dampeningly ingenious (and too long), and the *sotto voce* return of the theme seemed a misplaced finesse.

Cinema

A touch of clairvoyance

by NIGEL ANDREWS

The China Syndrome (A), Leicester Square Theatre
Edinburgh Film Festival
Rankin Movie, ICA
Paul Rotha, National Film Theatre

There is nothing like a dose of up-to-the-minute newsworthiness to rejuvenate a dying movie genre. The Hollywood disaster cycle, seen last week staggering towards senescence in *Beyond the Poseidon Adventure*, may now be seen quaffing from the elixir of topicality and looking a firmer, fresher proposition altogether. *The China Syndrome*, in case news of it has not leaked out in your direction, is about a near-fatal accident at a nuclear plant in California; and about the attempts of two television reporters (Jane Fonda and Michael Douglas) to expose the cover-up that follows and to point a warning finger at the dangers of nuclear energy.

This disaster film *à l'heure* not only stars Mr. Douglas but was produced and masterminded by him. Having nursed this project through three changes of screenwriter (Mike Gray, T. S. Cook, James Bridges) and the belated building of an entire new role for the late-designated Jane Fonda, he must claim a touch of genius for making the film seem so fresh and all-of-a-piece. And a touch of macabre clairvoyance for having brought it out in America just two weeks before a real-life, carbon copy nuclear misadventure: the near-meltdown at Harrisburg, Pennsylvania.

The story premise is simple but effective. Fonda and Douglas are filming a Roving Report on nuclear power at a California plant when a nasty tremor shakes them in the visitors' gallery. Their guide dismisses the incident as "routine," but Douglas keeps his camera whirling covertly as panic breaks out in the control room. Whisked back for processing and for expert opinion, the film soon reveals that the mishap, far from being routine, was close to being an example of — the "China Syndrome." Which is verbiage for a meltdown disaster in which a hole is burned through the Earth's core, fanfully as far as China (or, for us, Australia) but actually only far enough for it to backfire and shower up a

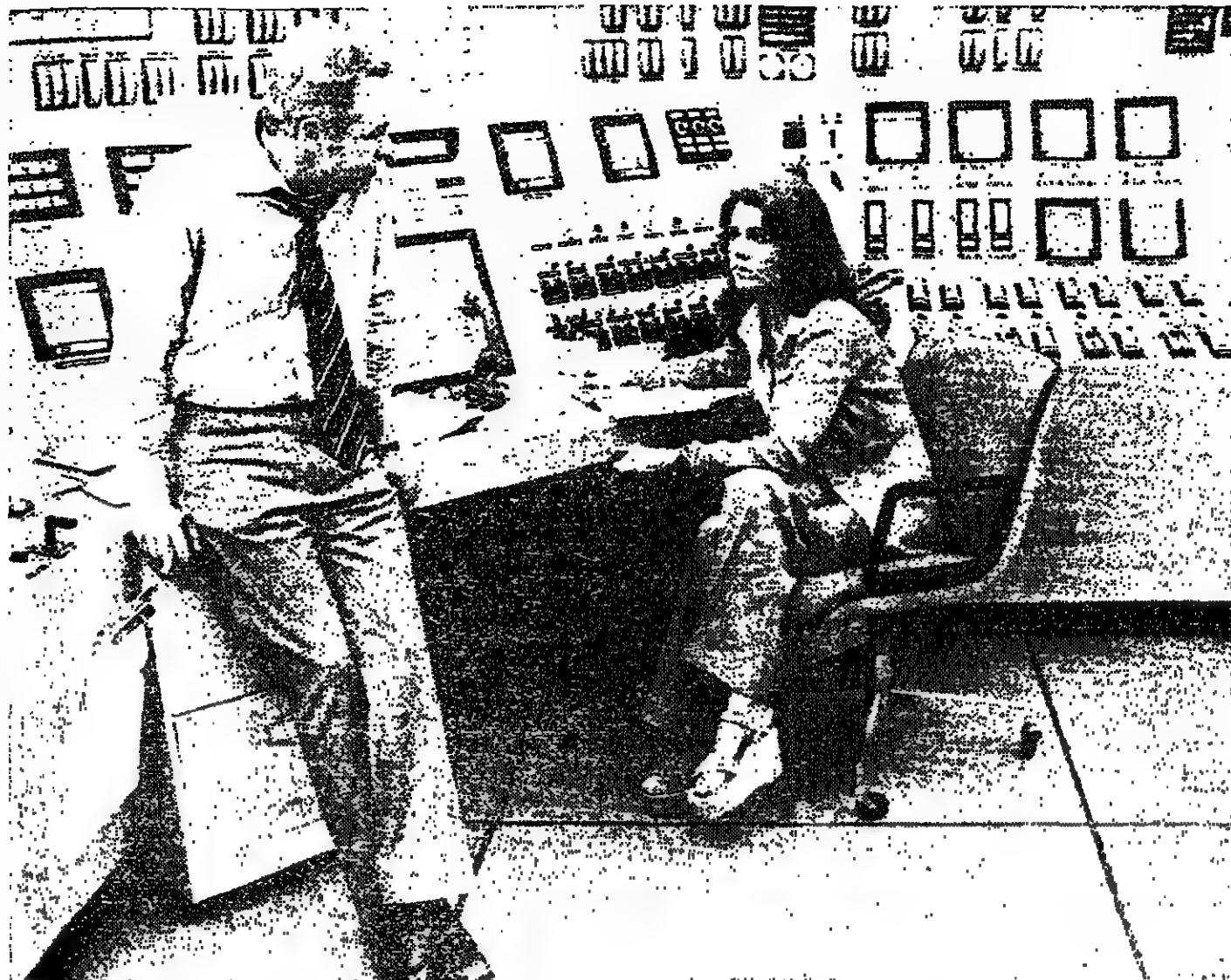
lethal dose of radiation into the air.

How Fonda and Douglas prise a confirmation of the truth from the at-first-guarded Lemmon; how they try to prevent their findings to a Nuclear Safety Convention; how Lemmon is nearly bumped off for his connivance, in a car crash; and how he escapes from that to "hi-jack" the nuclear plant's control-room, threatening to precipitate disaster unless he is allowed to broadcast a full expose of the accident on TV. All these you will learn, in addition to receiving from director James Bridges an object lesson in how to put a thriller together with nary a crack in the structure of plausibility or a pinhole in the continuity of suspense.

Jane Fonda, making magic with minimal means as she did in *Kluge*, turns her sleuth-reporter role into a serio-comic tour de force. Coiffed in strident hair and exuding plastic charm, she begins as one of those chatty American newscasting hostesses whose merry quips and toothpaste smiles render down all news into wise-cracking trivia. Her growth as a character during the film — by the acquisition of a social conscience and a determination to mine the hard truth from beneath soft-core news releases — runs neck and neck with the shrewdly proliferating complexities of the plot.

The villain of the piece are of course (who else in a film starring Jane Fonda?) the wicked capitalists who own the nuclear plant and try to hush up the scandal in order to protect their licensing application to build a new reactor in another state. The film is rife with tut-tutting about the dangers of laissez-faire capitalism, and with scenes of the nasty tycoon persons scowling across boardroom tables or lowering down from sinister eminences. It's a left-wing equivalent of the Red-under-the-Beds syndrome, and just as dotty in its alarmist hyperboles. But that reservation aside — and it's a digestible one — *The China Syndrome* makes riveting and persuasive viewing; the best Hollywood thriller in ages.

The 33rd Edinburgh Film Festival is about to open, with as promising a line of new movies as it has boasted in



Jack Lemmon and Jane Fonda in 'The China Syndrome'

recent memory. True to her championing of young American directors in her excellent new book *The Movie Brats* (buy now while stocks last), festival director Lynda Myles has stacked the Edinburgh programme with U.S. movies, including new work from Brian De Palma (*Home Movies*), Martin Scorsese (*American Boy*) and Jonathan Demme (*The Last Embrace*). Special events include a tribute to Nicholas Ray, the Hollywood director who died some weeks ago, a clutch of new films from the cinematically emergent Philippines, and a symposium — including films and discussions — on the theme of Feminism and the Cinema.

The British participation is

hearteningly strong. Ridley Scott's Sci-Fi thriller *Alien*, which has been gobbling up box-office records in America, has a special late-night screening, and also present are Kenneth Loach's *Black Jack*, Chris Petit's *Radio On*, Alan Clark's *Scum*, and *The Tempest*, a guaranteed weird version of Shakespeare's play by Derek Jarman. The film festival lasts from August 18 to September 1, and you should turn yourself in a northerly direction and go and visit.

The ICA is currently presenting a season called "Britannia Waves The Rules: Empire And Resistance." Racial, cultural and

religious tensions within the British Isles seems to be the theme, although it is a somewhat catch-all season which manages to juxtapose Arthur McCaig's Northern Ireland documentary, *The Patriot Game*, with Horace Ove's tragicomic feature about black immigrants *Pressure*, or David Koff's embattled *Black Britannica*, with Don Letts's inchoate *Rankin* Movie.

The last-named, Press-shown last Monday, is a celebration of Reggae music filmed on Super-8 mm in the far-divided locales of Kingston, Jamaica, and Notting Hill. Faced with the technical problems of changing cassette-reels every three minutes, Letts has made a vice out of necessity by giving the

film a choppy, fragmented look that is obviously supposed to say Hooray-this-is-Cinema-Verité but actually induces irritation and sore vision. There are some nuggets in the film, however, if you take the trouble to pan for them.

Paul Rotha, that eminence grise of British documentarists, is occupying the screen on the other side of the Thames. The National Film Theatre is presenting a season of his films, and you may therein savour the craft and intelligence that made *World of Plenty*, *Land of Promise*, and *The Life of Adolf Hitler*. Also look out for a rare and rarely shown Rotha feature film, *No Resting Place*.

Albert Hall/Radio 3

Zimmermann Oboe Concerto

by MAX LOPPERS

Bernd Alois Zimmermann's Oboe Concerto dates from 1952; in style it seems to stand apart from the later and more celebrated Zimmermann compositions. Marks left upon the concerto by notable earlier figures of 20th century music are readily apparent — the first movement is entitled "Homage to Stravinsky," and in the second and third the night-music manners of Bartók and the rigorous counterpoint of Hindemith are worked into the invention in strange and fascinating ways. But the music sounds "composed," a creative response to potent music influences rather than a cleverly ironical collage of them.

Venturing a possibly rash generalisation after my own introduction to the work in Wednesday's Prom performance (Heinz Holliger and the BBC Symphony Orchestra under Michael Glesert), I would say that the concerto is a much less striking achievement than such later works as the opera *Die Soldaten* and *Canto di speranza* for cello and orchestra; but that from it emerges far more appreciably the sense of an individual musical personality. There is something very attractive about the crispness of the first movement, exercises du style, its Stravinskian neo-classicism translated into a more complicated harmonic idiom; and something restrained and poetic about the "Rhapsodie" that follows. The notes are succinctly placed; the instrumental environment is dry; and yet a kind of expressivity seemingly foreign to the style comes through.

It is conceivable, though, that

the heightened emotional colouring was the particular contribution of the soloist. Hard to imagine a more poetic player of Zimmermann; Holliger's tone, so peculiarly his own in its blends of bite, plangency, and dramatic vigour, wrests from what ever music it undertakes a fierce communicative intensity. Not hard, however, to imagine a more precisely cut orchestral accompaniment. It was, also, not one of the BBC orchestra's happier Prom evenings. In the opening Mozart symphony, the "little" G minor, K189, the strings were like a shapeless woollen garment draped over wind and brass, smothering rhythmic forwardness, draining life from the phrases. Bruckner is not a composer one would immediately have associated with Glesert; his account of the Sixth Symphony, in many ways the most difficult of the mature works to bring off successfully, was in the main stolidly shaped, rawly and crassly sounded, and punively devoid of spiritual content.

EMI launches Harveys series

EMI Records (UK) has signed a contract with Harveys of Bristol to sponsor recordings under the title "Harveys of Bristol English Series" of music played by the Bournemouth Sinfonietta.

The first record in the series is "Music of Delius," arranged and conducted by Eric Fenby. Further records include music by Arnold, Avison, Britten, Tippett and the first complete recording of the Delius incidental music to Hassan.

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Friday August 10 1979

Three years of M. Barre

IN THE late summer of 1976 M. Raymond Barre, newly installed as French Prime Minister, gave himself three years to knock the country's economy into shape. Now that those three years are nearly up, M. Barre's mission is still far from complete. Inflation is at worrying levels, the trade balance is moving into deficit and the Government is making every attempt to batten down the hatches as the waves generated by the latest round of oil price increases threaten to sweep over the decks.

Oil price

It would be wrong to conclude that M. Barre has failed. He cannot be blamed for not anticipating the oil price increases that have thrown out some of his original calculations. And in comparison with a number of other countries, France has so far not fared too badly. The franc has held up well in the European Monetary System and, heretofore, surprisingly, output has not fallen. Until recently the balance of payments has looked healthy, and in January this year industrial production reached the highest level since before the 1974 recession.

But since then the outlook has deteriorated. After a series of downward revisions in expectations, economic growth this year is now not thought likely to be more than three per cent at best. The increasingly dismal outlook for the second half of the year was a major factor behind this week's decision to stimulate the housing and public works sectors. At the same time, the Government is continuing to urge industry to step up its investments to prepare for the harsh competitive climate of the 1980s. Investment has remained stable despite two packages designed to boost it so far this year—largely because of the generally depressed international economic outlook. The recent rapid rise in interest rates will not help to reverse the trend.

Protecting franc

The rise in interest rates has come about at least partly in order to protect the franc as the review of the working of the European Monetary System this autumn comes closer. If the franc has done reasonably

well so far, it is not immune to speculation. It has not become the steady, hard currency that was one of M. Barre's initial aims—even if its performance against the dollar has been a useful restraint on the upward movement of the oil import bill.

Another of M. Barre's targets, the conquest of inflation, has proved even more difficult to achieve. The rate is now into double figures, and despite a temporary respite in June, the underlying trend appears to be firmly upwards. It is still, of course, below that of Italy and the likely British level in the coming months. But M. Barre's stated aim of bringing the French inflation rate down to that of Germany is only being achieved, in so far as it is, by the upward movement of the German rate.

Energy saving

The oil price rise has obviously not helped even if, according to some estimates, it has only accounted for under 1 percentage point of the cost-of-living increase in the first half of this year. Next year it is expected to account for a massive 5.5 per cent (over £30n) increase in the country's import bill. The Government's response has been to introduce further energy conservation measures and warn the country that living standards cannot simply be protected through wage increases. Last week, M. René Monory, the Economy Minister, pointed out that it was much more sensible in the long run for people to forgo increases in their standard of living rather than price themselves out of jobs.

The Government's main problem in the coming months will be to convince the trade unions of the validity of this point. The Communist CGT has already begun to warn of an intensified pay campaign this autumn. That sort of warning is not unusual. This time, however, the more moderate Force Ouvrière is also taking a belligerent line—an ominous sign for a Government that has often relied on the FO's cool-headedness in the past. Their bark may be worse than their bite. But with the pressure increasing all round, and his original targets still largely unfulfilled, the one thing that M. Barre does not want or need is a "hot autumn".

Off the rails yet again

THE HALF-YEAR figures for British Rail are not on the face of it too frightening. A loss of £10m on 24 weeks of operations represents only about 1 of 1 per cent of turnover, so that it might seem that quite a marginal price adjustment would restore viability. The fact is that British Rail is talking in terms of a fare increase of 20 per cent, because it well knows that the figures are a great deal worse than they look. From the railway point of view, new fares must provide for still sharply rising costs, and for the service of desperately needed new capital for re-equipment.

Futile

From the national point of view the figures are, of course, much worse again. Unfortunately the UK habit of mixing revenue subsidies and capital write-offs makes it very hard to estimate just how much the service is costing us. All the same, the fact that governments of every colour think it worthwhile to support rail services—and there is now talk of an EEC subsidy—suggests that it is futile to suppose that railway problems can ever be solved by applying a simple commercial rule-of-thumb.

So far as the most expensive services are concerned—the commuter services with their intense peak problems—there is no realistic alternative to railways. Our major cities grew up around railway networks which were profitable in a period of low interest rates and large income differentials between the average passenger and the average railway workers. Social change and inflation have turned profits to losses, but the physical necessity remains, rural services fill a social need. The only questions are how far the commuters themselves should pay for this service (and perhaps whether they should pay out of taxed income), and how far the remaining burden should fall on national finances, local finances, or on more profitable rail services.

When it comes to railway investment, other questions arise. Railways are generally energy-efficient when fully loaded; railway equipment has a long working life (the rolling stock

now needing replacement is 20 to 25 years old) so that inflation and high interest rates throw a disproportionate burden on present rather than future operations.

All this suggests that the present Government, like its predecessors, must be prepared to commit a basic sum to railway support before it can ask the operating Board to show a "surplus"—the block-grant approach which has proved the best compromise between subsidy and efficiency.

A distinction

It might then be argued that the Board should be allowed the fullest commercial freedom; but there is another distinction to be drawn. It is reasonable that the Government should seek to control investment in the loss-making services, which may actually lead to larger losses.

What is not reasonable is that Whitehall should rob the system of normal commercial freedom in financing growth in its profitable services. For example, the freight service is actually short of some 200 locomotives, and hampered by worn-out rolling stock. Yet British Rail has been forbidden to lease the necessary equipment, as other enterprises might, though large funds are available for this purpose, and permission would be needed even for investment financed by users' pools.

Duties to face

However, if the Board is to claim greater commercial freedom, as it should, it also has certain duties to face. It can hardly claim this freedom as long as it does not allow the private sector access to its own equipment orders: the monopoly of British Rail Engineering is inappropriate, and almost certainly costly. It cannot expect users to provide equipment unless it can be operated to full capacity at week-ends, for example. In short, British Rail cannot operate commercially, even after subsidy, unless its labour force is prepared to work commercially, facing competition, providing service when users want it, and contributing to efficiency. This remains the toughest problem for the Board.

After the executions

The widening ripples from Iraq's troubled waters

BY PATRICK COCKBURN

LAST MONTH'S discovery of a high level conspiracy in Iraq, followed by 21 executions on Wednesday, raises the spectre of instability in the world's third largest oil exporter. It also dealt a hard blow to the common front of conservative and radical Arab states opposing President Sadat's peace agreement with Israel. In many ways it is the most important internal political change in the Middle East since the Iranian revolution.

Up to the beginning of this year the economic and political power of Iraq was seldom recognised in the West. Since the fall of the monarchy in 1958, successive rulers in Baghdad have been largely absorbed by the complex and sanguinary business of staying in power.

Yet Iraq, with a population of 12m, is the most heavily populated Arab state east of Egypt, and it is unique in the region in combining a relatively large population with very substantial oil revenues. The size of Iraq's military forces emphasises the point. At the end of last year it had 212,000 men under arms, heavily equipped by the Soviet Union. This compares with a mere 55,000 men in the Saudi Arabian army. Had Baghdad's detente with Syria solidified into close military co-operation the two countries would together be fielding combined armies of almost half a million men and over 4,000 tanks. The military influence of Baghdad is all the more potent given the partial disintegration of the Iranian army. This makes Iraq the most powerful military force in the Gulf. Inevitably Saudi Arabia can see some advantages in co-operation with its northern neighbour against whatever threat emerges in Iran, particularly since the departure of the Shah into exile created doubts in Riyadh about the value of American guarantees.

Growing oil revenues

This military strength is backed by growing oil revenues. This year they should total \$15bn. Before the oil shortage sparked off by the Iranian revolution, Iraqi production was running at 2.6m barrels a day. Since then it has increased to 3.3m b/d, and possibly higher. Capacity is about 4m barrels a day. Reserves are more difficult to assess. Prolonged disputes with the western oil consortium the Iraq Petroleum Company, (nationalised in 1972) during the 1960s limited exploration but the Iraqi Oil Ministry has claimed that they total a potential 95bn barrels. This makes them the highest in the region after Saudi Arabia.

In common with other oil producers, and shows plans for industrialisation and agricultural development—drawn up under the influence of the euphoric mood created by the 1973-74 oil price rises—have been beset by infrastructural weaknesses. The current \$40bn five-year plan has been unable to cope with lack of skilled manpower, low productivity, poor managers and a byzantine bureaucracy. But since objectives were always far more modest than in Iran, the consequences of these failures are unlikely to be so far reaching. With the Iranian revolution Iraq became the second largest construction market in the Middle East.

Up to the end of last year this potential military and economic power was not exercised. Fear of Iran on its eastern borders and a bitter feud with Syria kept the country on the fringes of Middle East politics. Unremitting verbal hostility towards Israel was combined with actual passivity. The ruling Baath party in Baghdad persistently denounced its neighbours for betraying the pan-Arab cause, but Iraq remained safely on the sidelines of the Arab-Israeli dispute.

This policy was usually interpreted in other Arab capitals as meaning that Iraq would remain absorbed by its own internal problems. Neighbouring powers were always prepared to exacerbate such difficulties. Up to 1975, for instance, the Kurdish revolt in the north east of the country received some support from Washington, as well as the Shah. This tied down the bulk of the army and absorbed much of the increased oil revenues.

The first Sadat visit to Jerusalem in 1977 brought no change in Iraqi policy. Agreement with Syria, after ten years of bitter animosity only came at the end of last year. But the new alliance has an immediate impact in the wake of Camp David. Indeed it was a major error for Washington at that time not to perceive that Iraq was strong enough largely to replace Egypt as an ally of Syria and Saudi Arabia. The detente with Syria immediately changed the political centre of gravity within the Arab world. It was the real basis for the Baghdad summit at which Saudi Arabia and the smaller Gulf oil producers agreed to stringent measures against Egypt.

The end to Iraqi isolation had other consequences. Better relations were established with Saudi Arabia. Clovisly phrased declarations of fraternal unity were exchanged with Arab states previously denounced by Baghdad. There was an extensive purge of Communists, 21 being executed in 1978, and relations with the Soviet Union rapidly deteriorated. When North Yemen came under attack from Aden earlier this



Saddam Hussein—effective ruler of Iraq since the early 1970s but now under pressure since last month's attempted coup and this week's executions.



year Iraq provided strong diplomatic backing and a \$300m loan.

Friendly noises were also made towards West European countries. A year-long trade boycott of Britain was ended when Lord Carrington, the Foreign Secretary, visited Baghdad in early July. Recognising the new position of Iraq as a crucial linchpin of Middle East politics, a succession of European foreign ministers trooped through Baghdad airport. France, which had always invested diplomatic time and effort in the country, reached an agreement to take 30m tons of Iraqi crude in 1980. After the fall of the Shah the country began to look like an island of stability.

Failing health

Ironically, so the government now claims, many of the leaders who greeted the visiting foreign dignitaries were already plotting its overthrow. On July 12 the Secretary General of the Revolution Command Council (RCC) was stripped of all posts. Three days later President Ahmed Hassan al-Bakr resigned and was succeeded by Saddam Hussein. The latter, though nominally only vice-chairman of the RCC, has been the effective ruler of Iraq since the early 1970s. Two weeks after his takeover as President five leading members of the government and at least 250 party members and officers were arrested or executed. President al-Bakr's resignation had become inevitable due to his failing health, but may have been accelerated by the need to deal decisively with the plotters.

In spite of much speculation the exact form of the conspiracy remains unclear. The Baath party has always been

obsessively secretive. Within a week diplomats were offering observers a choice between five different conspiracy theories. The only one which attracted little support was Baghdad's own explanation that there was a sudden split between the Shia RCC members, enthused by Khomeini's revolution in Iran, and the rest, look unlikely since most of the conspirators are Sunni. From Saddam Hussein's point of view the danger is rather that opposition within the party would look to the Shites for support. This is all the more threatening because most of the lower ranks of the army are drawn from the majority community.

When President Assad of Syria visited Baghdad in June to discuss uniting governments and party in both countries he was faced with unacceptable conditions by Saddam Hussein. This angered the latter's colleagues who took the Baath's declared pan-Arab philosophy more seriously. They are particularly strong in the army and they seem to have been supported by former President Bakr. Inevitably the failure of power, control has been concentrated in the hands of leaders from Tikrit, a town north of Baghdad. This is reinforced by family links. Saddam Hussein and Bakr are cousins. Saddam's brother, Barzan, is believed to have been promoted head of intelligence in July, while his first cousin is Minister of Defence. Conscious of the narrow regional and family base of the top leaders, the government some years ago instructed its members to drop last names (such as al-Tikriti) revealing tribal or regional affiliations.

This narrow base from which the leadership is drawn has inevitably led to splits within the Baath Party. Indeed the pan-Arab ideology of the Baath Party in both Iraq and Syria (where President Assad and many other leaders come from

Animosity factor

A more convincing explanation of the coup bid is animosity against the family of Saddam Hussein. Since the coup of 1968, which brought the Baath to power, control has been concentrated in the hands of leaders from Tikrit, a town north of Baghdad. This is reinforced by family links. Saddam Hussein and Bakr are cousins. Saddam's brother, Barzan, is believed to have been promoted head of intelligence in July, while his first cousin is Minister of Defence. Conscious of the narrow regional and family base of the top leaders, the government some years ago instructed its members to drop last names (such as al-Tikriti) revealing tribal or regional affiliations. This narrow base from which the leadership is drawn has inevitably led to splits within the Baath Party. Indeed the pan-Arab ideology of the Baath Party in both Iraq and Syria (where President Assad and many other leaders come from

the minority Alawi sect) is in part an attempt to mask the deep sectarian divisions in both countries.

In the past Saddam Hussein, an extremely skilful politician, has been able to hold a tight grip on the party by successive purges. His normal technique is to isolate his enemies, be they Kurds, Shia or Communists, and then to crush them. There are now signs that these forces are combining against him. They are encouraged by the revolutionary climate in the area following the fall of the Shah. But the key to their success will be gaining support within the ruling party and the army. This is the reason for the Government's savage reaction against last month's conspiracy.

Comparisons misleading

The sudden collapse of the Shah's apparently monolithic regime last year has led to almost any sign of dissidence in the Middle East being seen as a precursor to revolution. No diplomat or journalist wishes to be caught twice on the hop, hence misleading comparisons between Saudi Arabia and Iran. But it is in Iraq, with its large Shia population and tradition of violent political change, that the influence of Khomeini's success is likely to be greatest. This threat to the stability of the Baathist government should not be exaggerated. But the position is now weaker than at any time over the past five years.

If it does come under attack there must be some doubts about the position of Iraq as a stable alternative to Iran as a source of oil supplies. Such a development would be particularly worrying to countries like France, Italy and Brazil which have looked to Iraq as a major source of crude imports.

It also puts some question marks over the future of Iraq as a long-term market for exporters. Difficult though it is to do business in Baghdad, many exporters see it as second only to Saudi Arabia in long-term potential. Unlike the thinly populated city states of the Gulf, it has an ever-growing capacity to absorb investment. Unlike Iran, the government has so far generally avoided large prestige projects likely to be axed by any succeeding regime.

The country is still a long way from revolution, and Saddam Hussein is certain to liquidate any sign of dissent. Before Iran this might have been enough. But the attempted coup shows that ruling party and the army are not themselves united. The monolithic image created by the government during the past five years has been broken.

MEN AND MATTERS

GEC's year of the salesman

Somewhere in the ranks of the General Electric Company (GEC) lurks a happy man who made more from the company over the past financial year than his chairman and his managing director put together.

Reading the company's annual report, published yesterday, with my customary keen interest, I saw the column "employees' emoluments exceeding £10,000." There are some 575 of them (from a workforce of 184,000), and they range between £10,000 and £37,500. Then in solitary splendour, comes a figure in the £102,500-£125,000 range. By comparison, the chairman, Lord Nelson of Stafford, gets a mere £43,000 for his pains, while the highest paid director—can it be other than Sir Arnold Weinstock?—receives £90,000. So I asked the country's biggest private employer who this well-paid individual is.

GEC would give no name. A spokesman would only say that it was a senior salesman in the company's computer division—one which has done well in recent years.

It seems this man has been selling GEC computers at a furious rate for the past two years, but that payments on the computers have been made in the past financial year, bringing him his bonuses in a lump. "This is a freakish occurrence," said the spokesman. "We don't expect it to happen again."

Name dropper

The most ambitious accounting merger ever attempted already seems to be finding itself in difficulties, even though the agreement to form the new group was announced only two weeks ago. The proposed new firm will be the first of the international giants not to have an exclusively Anglo-Saxon base. Among the European founder-members are



"They're lost without TV commercials"

the biggest firms in France, Denmark and the Netherlands and the No. 2 in West Germany. The UK firm is Thomson McIntock and other members come from the U.S., Switzerland, Canada and Australia.

Unfortunately the group finds itself unable to agree on a name. Adoption of one of the existing titles has been ruled out, since this would imply that one firm was taking over the others. However, since the announcement was made, the main decision taken by the founding firms has been to reject a proposed neutral title. This lack of agreement bodes ill, say accounting rivals happily, for the future of the merger.

The new group's own problems of nomenclature are not the only ones created by its formation. Its gross operating fees will be at the very least \$50m a year, putting it well ahead of the traditionally named Big Eight league of international firms. Only the league will now, presumably, have to be retitled the Big Nine. Perhaps a suitable title for the new firm would be Number Nine.

Whatever its troubles, I am confident that the new firm will

be able to handle two-figure arithmetic. One cannot always take such matters for granted. The recruiting brochure from the accountancy firm Edward Moore and Sons says that it now numbers 33 partners, with 16 based in the City. The "remaining 18," it adds, are elsewhere.

Oliver's recruits

The Dartington Trust, famous for its connection with progressive education, is opening a business school in North Devon to teach middle-aged executives how to start up on their own. The first nine-week course begins in October, and the Manpower Services Commission plans to put 12 applicants through it at a cost of £11,500. It has just started advertising the places in the West Country Press.

The Trust has put £300,000 towards the project, which will include a local merchant bank and mutual insurance company. The bank aims to channel money from institutional investors towards promising schemes devised by the students.

Heading the enterprise is Oliver Stutchbury, former managing director of the Save and Prosper Group. Stutchbury led the "Abolish the GLC" party in the 1977 local elections, arguing as a former Labour Alderman that the GLC did nothing that could not be done by the London Boroughs' Association at a fraction of the cost.

In Chelsea he received 800 votes, but the other 31 candidates polled less well, leaving the party with an unimpressive 0.66 per cent share of the overall London vote. After that his enthusiasm for politics waned.

Stutchbury told me yesterday he had firm views on teaching business management. Two weeks of the course will be devoted to lectures from successful businessmen, with time available for rigorous

cross-examination of the problems new projects were likely to face.

Handlebar hero

A call for help has arrived from Carl A. Minor, a retired banker in Missouri. Later this month, Minor will be coming to Britain to search for clues about an ancestor named Thomas Stevens, who won passing fame in the 1880s by riding around the world on a penny-farthing bicycle.

At this time of renewed faith in pedal power, Stevens should be a cult hero. But little is now known about him. "I shall be going to Berkhamstead, Hertfordshire, the birthplace of Stevens as well as my maternal grandmother," writes Minor. But he has been completely unable to discover what happened in later life to Stevens, who was a reporter for the New York World at the time of his youthful feat.

In the library of the Royal Geographical Society I found Stevens's two-volume *Around the World on a Bicycle*, describing his 13,500 miles of bone-shaking across America, Europe and Asia. He seems to have had so many hair-breadth escapes from wild beasts and bandits that he simply may have settled down afterwards to placid obscurity.

Hard headed

A recruitment party conducted by a Bristol company last month was a great success, according to its staff magazine. "It ran from 6 pm until midnight, and during that time two cases of gin and three of whisky were consumed. As a result 11 men have applied to join the company, the first applicant arriving on the morning after the party." I hope he held his job as well as his liquor.

Observer



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Putting the squeeze on foreign students

By MICHAEL DIXON, Education Correspondent

TO ANY Government anxious to curb public expenditure, the £100m spent annually on subsidising overseas students must appear eminently suitable for sacrifice. No precedent has been set by the Conservatives' proposal to phase out the 60 per cent subsidy by charging the full average cost of courses in United Kingdom universities, polytechnics and further education colleges to the bulk of foreign entrants from the autumn of 1980. A similar step was under examination two years ago by the Labour Government, although it eventually renounced control by price in favour of limiting the influx from abroad by the imposition of quotas.

Nor is a precedent set by the Conservatives' decision that this autumn—a year in advance of the proposed gradual removal of the subsidy—there will be a sharp increase in the tuition fees of overseas students already enrolled in the State institutions of post-school education. It was also Labour which broke the tradition of charging only nominal sums.

Raised fees

Worried by the foreign contingent's growth from 31,000 to approaching 80,000 over the decade to 1977-78, the previous Government steadily raised the fees paid by the 55,000 or more not eligible for the Overseas Development Ministry or educational institutions' hardship funds. The average increase imposed for 1977-78 was 60 per cent. By comparison, the increase this autumn will be 33 per cent.

But, although saving an estimated £8m to the current financial year, the raised fees will still leave three-fifths of the average unit cost of the foreigners' higher or further education to be met by UK

taxpayers. So to phase out the subsidy from September, 1980, would require this autumn's charges to be multiplied by two and a half. This would imply that current prices—less of £3,075 for new postgraduates (now about 23 per cent of the overseas total), £2,550 for undergraduates (44 per cent), and £1,200 for first-degree students (34 per cent).

The charging of "full economic costs" can be supported with strong argument by education ministers required by the Cabinet to cut perhaps £200m this year and £400m next from projected annual education budgets of roughly £5.5bn. Mr. Mark Carls, Secretary for Education and Science, and his political colleagues will doubtless maintain that the subsidising of overseas students entering from 1980 onwards could be continued only by commensurate reductions in educational provision for British youngsters. Privately, ministers are already saying that the subsidy is a remnant of Empire—half of the foreign contingent still come from the Commonwealth and UK dependencies—which the country must recognise that it can no longer afford.

Even so, it is certain that when the summer holiday is over the various educational interest groups will react to the full-cost proposal by increasing the concerted opposition which they rally against the various measures to contain the influx from abroad, whether by price or by quota.

Any reduction of the subsidy born of Imperialism is automatically condemned on grounds of racial discrimination by the anti-imperialist National Union of Students. This body is committed to the belief that public spending of any amount can be funded, if not from taxes, then certainly from the overflowing pockets of capitalists. The oppo-

sition from adult educational interests is usually less ideological. The supporting arguments, however, are not always in accord with the observable evidence.

Claims that the subsidy is no more than a due from a still relatively wealthy nation to the aspiring youth of poorer countries, is at odds with the hitherto unpublished figures in the accompanying table.

Injustice

More than two in three of the overseas students known to have been in UK universities, polytechnics and colleges during each of the past two years, have been sent from the same 18 countries which for the most

part are by no means impoverished. Moreover, of the students who come from countries which are poor, many belong to their nation's richer families.

Even if Labour had won the General Election, steps would have been taken to end the injustice whereby large numbers of British taxpayers are required to finance education for families better off than themselves.

The table chimes somewhat oddly, too, with claims that the subsidy is an investment on the grounds that most of the beneficiaries will return to important positions at home and influence their country in favour of the UK interest. The current attitudes of Iran and Nigeria—

consistently two of the largest contributors to the foreign total—suggest that such "favours" could turn out to be expensive.

Another argument for keeping charges low is that, even if the UK gains nothing by encouraging overseas students to come here, it will lose by not doing so. Higher fees would reduce the number of first-class minds from other cultures coming to add a desirable international dimension to British institutions.

The evidence to date, however, is that foreigners generally are eager to come despite the need to pay more. Between 1976-77 and the following year, fees rose on average by 60 per cent. As the table shows, the

known total of overseas students nevertheless continued the growth of previous years. And of the foreigners who applied, in particular, to enter universities in autumn 1977, only about a quarter were admitted, compared with more than half of the British applicants.

This suggests that, if universities were prepared to admit applicants from abroad as generously as they admit those from Britain, they could preserve their international levelling even if the number of initial applicants from overseas fell by more than half.

So when foreign students' fees are treated as a straightforward issue, the balance of argument seems to be in favour of charging at least the full cost. But in reality the issue is far from straightforward, and for three main reasons.

The first is that nobody knows how many overseas students there really are in the category of people not holding a British passport who come here to study. They are defined officially only as students who are "not normally resident in this country," and the figures in the table represent all those in State post-school education who have been judged to be in this category. But the definition is interpreted differently by different local education authorities which are directly responsible for the award of student grants.

Loophole

Some authorities treat anyone who has been in the UK for at least three years—except for holidays—as "normally resident in this country." So foreign families with detailed knowledge of British local government can, especially if rich enough to afford boarding places at independent schools, arrange for their sons and daughters to become officially

British students, and go on to university, polytechnic or college on that basis.

The Department of Education and Science says that increasing numbers of local authorities are now closing this loophole, as a result of the pressure on public spending. But clearly, if policy on overseas students' fees is to be fair to all foreigners alike, the definition of who is and who is not an overseas student needs to be tighter—and uniform throughout the country.

A second difficulty arises from the fact that foreign students are not distributed evenly across the whole range of studies. They are concentrated heavily in those of the technological kind, not only at degree level, but also in sub-degree "vocational training" in technical colleges.

Such programmes often have a majority of students from abroad so, if higher fees significantly reduced overseas demand, there would be the problem of what to do with the British students.

If the "uneconomical" courses were continued, or if the British students from several sparsely attended courses were sent instead to one regional centre, the unit costs of their training would rise steeply. Simply closing the courses would deprive Britain of much-needed skilled workers.

Moreover, there is almost certainly an investment value in having foreigners on technical courses in this country, because the future managers and specialists are trained on British equipment and are likely to prefer to use it when they return home. The third probable and undesirable consequence of further fee rises is indicated by the last column of figures in the table. Following the 80 per cent average rise in autumn 1977, most of the 18 countries

sent more students, and the contingents from Cyprus and the United States and its dependencies declined only slightly. But there were marked decreases in the numbers from India, Kenya, Pakistan and Sri Lanka. And these four are the only countries in the table which, in terms of Gross National Product per head are classified among the world's poorest group of nations.

Burden

So it seems that, while relatively wealthy nations may take increased charges in their stride, the indirect will find them a forbidding burden. This is, of course, no argument for continuing to subsidise overseas students' fees generally. But it is surely a compelling case for the provision of generously increased funds to help youngsters who, although well qualified for British higher or further education, cannot afford to come here.

If the Government is to charge the "full economic cost," it needs to ensure that the necessary funds are available to assist such deserving cases for greater numbers. But the allocation of such funds should not be the responsibility of the Department of Education and Science or the local education authorities, which are not equipped to assess whether an overseas applicant is a deserving case or not. The responsibility rightly belongs to the Overseas Development Ministry.

Provided the Government deals with these difficulties, however, it might at last produce a system for coping with foreign students in State further and higher education that is both fair and largely self-financing, instead of the expensive tangle of arrangements which has grown like a bramble bush amid the temporising of the past few years.

Letters to the Editor

Leasing aids business

From Mr. S. Knott
Sir—I cannot understand the conclusion on leasing reached by Mr. J. R. Frank and Mr. S. D. Hodges of the London Business School (August 8).

The benefit of the tax credit appears to be split roughly equally between the lessor and the lessee. This is reflected in the reduction in interest rate charges, where money is leased rather than borrowed: the difference is in excess of 5 per cent.

Toward the end of 1978 there was a considerable increase in interest rates; at the same time there was a decrease in leasing charges, caused by the excess taxable capacity of the clearing banks which reflected a good profit year.

If bank lenders were retaining the whole or most of the advantage of the tax credit this would be reflected in above average profitability for their leasing subsidiaries. The table shows the figures for the main bank leasing subsidiaries for 1977.

For this purpose employed capital does include the capital and reserves of the leasing subsidiaries plus deferred tax. The table shows that not one bank lessor had a return in excess of 10 per cent and that the median figure was 5.9 per cent. had these assets been employed in short term geared investments, average return would have been at least twice.

Not all of the figures for 1978 are yet available but I do not see any change in the underlying trend. The return on

Employed capital	Pre-tax profits	Return on capital
£000	£000	%
114,958	7,346	6.4
55,599	3,261	5.9
73,190	4,323	5.9
61,455	3,616	5.9
37,104	784	2.1
16,554	510	3.1
12,032	699	5.8

assets is about one third of the standard return in the banking sector which means that a considerable portion of the benefit goes to the lessee.

If the Government was to act on the advice of Messrs. Frank and Hodges the damage to the economy would be considerable. Leasing represents the easiest form of medium term finance for medium sized and small businesses who are paying no tax except advance corporation tax. The withdrawal of this facility would reduce the level of investment, have some effect on unemployment, and damage profitability.

S. H. J. A. Knott,
Greene and Co.,
Finsbury House,
22, Bloomfield Street, E.C.C.

Car excise licence

From the National Secretary, United Commercial Travellers Association Section.
Association of Scientific, Technical and Material Staffs
Sir—As a matter of professional concern we support the Royal Automobile Club and others in opposition to the possibility of the £50 car excise licence being replaced by an increase in petrol tax.

On the basis that this has already been mooted it would mean that companies employing sales forces would face an additional cost of at least £200 per vehicle per annum. By no logic is such an arrangement anything other than a penalty. No amount of persuasion would convince us that substitution is the name of the game!

This, if it happens, will hit small companies hardest and could affect jobs in larger companies also, as all companies constantly keep the cost of operating sales forces under review.

Roy Tomlinson,
Bexton Lane,
Knutsford, Cheshire.

Currency futures

From the Economic Adviser, Borge and Co.
Sir—The information given by David Lascelles in his article (August 8) about currency futures in the Chicago international money market is fascinating.

There is another point, he omits which I suggest could become important. When Foreign Exchange markets are optimistic about a particular

to £60,000. Unless he plans to live in a tent, he will have to spend roughly £80,000 on acquiring a similar house in a similar area. And if he wants to move, say, from Lancashire to Hertfordshire, where there is a damaging shortage of skilled labour, he may have to pay £80,000 for a similar house.

The total charge on selling one house and buying another (stamp duty at 2 per cent, estate agents' fees at 2.2 per cent, land registration and conveyancing charges, plus the cost of removal and new carpets and curtains) is already far too high. Together with the rigidities of letting systems for council homes, the high level of these charges helps to make British labour among the most immobile in the world.

There could be no more counter-productive step in this field than to add to the burdens of removal by imposing yet another charge. It would make much more sense to increase mobility by abolishing stamp duty, rather than to decrease mobility by imposing yet another charge on moving. In the interests of industrial efficiency and common sense, Councillor Ewing's proposal should be rapidly consigned to the scrap heap.

Derek Prag
27 Longdon Avenue,
Upper Sydenham, SE26

A concrete cuckoo
From Mr. D. Burgess-Wise
Sir—My apologies to Mr. Turner of British Airports Authority (July 31). I had assumed that in his position he would have been aware of the Battersee report and of the Open University energy department report, both of which totally refute the need for a third London Airport. And, indeed, that he would have read the editorial in Flight International for July 14 which also argues against the need for a third London airport.

Unfortunately, the body that he represents does not seem to know when to give up—its quest for a third London airport site has now celebrated its 25th anniversary, and has always been rejected on both environmental and cost objections. I would hate to estimate the total cost to the nation of this obstinate attempt to plant the BAA's concrete cuckoo in someone else's nest.

Most of the proposed sites have already been rejected by earlier airport commissions, so why have they now been revisited? The sites have not changed, and therefore must be as unsuitable for a gigantic airport now as they ever were.

Perhaps Mr. Turner could also explain why BAA should be above the Green Belt regulations which apply to everyone else. Was not aware that the siting of a pleasure airport was a national emergency.

David Burgess-Wise,
25, Walker Avenue,
Fyfield,
Ongar, Essex.

A concrete cuckoo

From Mr. D. Prag MEP.
Sir—As someone who is just in process of moving, I feel particularly qualified to criticise the proposal of Councillor Stewart Ewing (August 7) for subjecting the gain on selling owner-occupied houses to capital gains tax.

I cannot think of anything more foolish. In the first place, much of the capital gain on most owner-occupied houses is due to inflation. More important, however, is the fact that the owner-occupier rarely gains any advantage through the house he bought, say 10 years ago for £8,000 having increased in value

currency (as they have been about sterling recently). It becomes very difficult for central banks to regulate exchange rates without incurring new risks of losing control over monetary policy targets. For example, sales of sterling "swaps" in the Foreign Exchange market can be worked back by arbitrage to spot positions—when markets are optimistic—which, of course, makes monetary M1 (or possibly M3) aggregates.

Sales of particular currency futures in the Chicago international money market, however, have no effect upon monetary M1 unless speculators are prepared to undertake more expensive (and risky) operations to "straddle" money and Foreign Exchange markets.

For this reason, Chicago currency futures offer interesting possibilities for exchange rate adjustments which central banks find difficult to execute, for monetary reasons, in the Foreign Exchange markets.

A. G. Horsnell,
25, Worship Street, E.C.C.

A tax on sales of homes

From the President, Consumer Products Division, SCM Corporation.
Sir—The article on the closing of SCM's Portmadoc type-writer factory by Mr. Robin Reeves (July 20) is inaccurate. It is unfair to SCM. The article suggests that the rising value

Shopping centre brashness

From Shirley Dupree
Sir—We read with interest Colin Amery's article on Milton Keynes shopping centre (July 30) and would draw particular attention to his comment that "the cool austerity of the Milton Keynes centre is too uniform and too controlled to have much meaning for the people who are going to use it."

The problem of architects' constant aspirations to create an ideal wonderland is that the rest of us have to live with their creations now. Awareness and appreciation of "good taste" design is very limiting and must be seen in the context of reality and natural contrast.

A shopping centre is a meeting place. The signs and messages, sound, smell, people and merchandise are all essential ingredients in creating a "market place" alive with variety and colour. Visiting the market place is a necessary social activity for real people; we must ensure that it is also pleasurable.

Thank goodness for the "brash facades and hideous lettering" that we know and understand—the familiar in an unfamiliar environment.

The primary concern of retailers must be serving the people of today. The mechanics of a permanent structure well detailed and built should never be confused with something alive and real which has to respond to current trends and changes. Retailing has an exciting tempo all of its own which will survive despite architects and town planners.

Shirley Dupree,
Dupree Partnership,
1, Ives Street, SW3.

Closure at Portmadoc
From the President, Consumer Products Division, SCM Corporation.
Sir—The article on the closing of SCM's Portmadoc type-writer factory by Mr. Robin Reeves (July 20) is inaccurate. It is unfair to SCM. The article suggests that the rising value

GENERAL
UK: Mrs. Margaret Thatcher, Prime Minister, and Lord Carrington, Foreign Secretary, present Rhodesian constitutional proposals to the Cabinet.

Iron and Steel Trades Confederation and Transport and General Workers' Union meet to discuss inter-union dispute halting work at Hunterston oil terminal.

Society of Civil and Public Servants, and Civil and Public

Services Association discuss possible strike over pay by 500 London magistrates court clerks.

Mersey dockers discuss official strike over pay.

Trust and International Trade Fair opens, Falkirk (until August 18).

Overseas: Sir Kenneth Cook, Lord Mayor of London, meets chairman of Federation of Korean Industries in Seoul.

Ecuadorian civil government due to take office.

OFFICIAL STATISTICS
House renovations—work completed (second quarter).
Slum clearance (second quarter).
Housing starts and completions (June).
Building Societies' receipts and loans (July).

COMPANY RESULTS
Final dividends: Rowland Gaunt, Wm. Jackson and Son, Wholesale Fittings Company, Interim dividends: Radiant Metal Finishing Company.

COMPANY MEETINGS
Dundonian, Euro Crest Hotel.

Queensferry Road, Edinburgh, 11. Radiant Metal Finishing, 89, Fairfield Road, Row, E. 12.30.

Scots, Saxon Inn Hotel, New Tree Drive, Blackburn, 11.30.

LUNCHTIME MUSIC, London
Bang concert, Tower Place, noon-2.00 pm.

Pop band, Travelling Vague, St. Martin-within-Ludgate, 12.15 pm.

Recital by Ivan Andreev (cello) and Christine Cresswell (piano), St. Lawrence Jewry next Guildhall, 1.00 pm.

amro bank for international finance, foreign exchange and business development services

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UK COMPANY NEWS

Automotive ahead so far but warns on margins

IN THE first half of 1979, Automotive Products, the vehicle and aircraft equipment manufacturer, managed to raise profits by 63 per cent to £7.8m, but the directors warn on the second six months.

The profit was achieved in the face of the bad winter and the transport dispute, and compared with the second half of 1978 shows only a 21 per cent increase. Turnover at £98m is 9 per cent up on both periods.

After a period of passenger vehicle registrations up to July the directors say it is expected that the market will be less buoyant in the second half and the pressure of the strong pound on export margins is intense. However, orders generally remain firm and indications are of increasing activity in the important replacement parts market, both in the UK and export areas.

In total the directors expect second-half turnover to show a further increase on the first half, but competition and the combined effects of a high exchange rate and accelerating domestic inflation must result in reducing margins in the short term.

Direct exports in the first half amounted to £22.2m—an increase of 70.7m and £2.6m respectively on the first and second halves of 1978. This was achieved despite the closure of the Iranian market, which is now opening up again to the group's products.

The interim dividend is lifted from 0.75p to 1.50p—the total for 1978 was 1.50p paid from record profits of £15.13m.

First-half 1979 1978
Group sales 109.0 109.0
Profit before tax 38.012 29.784
Taxation 1.961 2.416
Net profit 36.051 27.368
Dividend per share 1.50 0.75

Notes:
1. It should be noted that the results for the first half of the year are necessarily provisional to the results for the financial year ending February 29 1980 since investment income does not accrue evenly during the year and certain costs, particularly those incurred on prospecting and mineral rights, vary materially from time to time.

2. Particulars of the group's listed investments and the net asset value are as follows:

	At 31.7.79	At 31.7.78	At 31.7.77
Market value	1,155,599	999,037	1,095,077
Bank value	207,188	206,952	206,580
Appreciation	948,411	792,085	888,497

The last practical date before publication of these results.
(b) Net asset value which includes unlisted investments at book value (at 28.7.79) unlisted investments at Directors' valuation—cents per ordinary share

5.214 4.411 4.917
For and on behalf of the board
J. GUILVIE THOMPSON (Directors)
H. F. OPPENHEIMER

Interim dividend No. 83 of 175 cents a share (1978: 100 cents) for the year ending February 29 1980 has been declared payable to shareholders registered in the books of the company at the close of business on August 24 1979 and to persons presenting coupon No. 83 marked "South Africa" detached from share warrants to bearer.

The transfer registers and registers of members will be closed from August 25 to September 7 1979, both days inclusive, and warrants will be posted from the Johannesburg and United Kingdom offices of the transfer secretaries on or about October 4 1979. Registered shareholders paid from the United Kingdom will receive the United Kingdom currency equivalent on September 25 1979 of the rand value of their dividends (less appropriate taxes). Any such shareholders may, however, elect to be paid in South African currency, provided that the request is received at the offices of the company's transfer secretaries on or before August 24 1979.

The effective rate of non-resident shareholders' tax is 15 per cent.
The dividend is payable subject to conditions which can be inspected at the head and London offices of the company and at the offices of the company's transfer secretaries, Consolidated Share Registrars Limited, 62 Marshall Street, Johannesburg 2001, and Chatter Consolidated Limited, P.O. Box 102, Charter House, Park Street, Ashford, Kent TN24 8EQ, England.

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By order of the board
ANGLO AMERICAN CORPORATION OF SOUTH AFRICA LIMITED
per H. J. E. Stanley
Companies Secretary
London Office:
40 Holborn Viaduct
EC1P 1AJ
Head Office:
44 Main Street
Johannesburg 2001
August 10 1979

Company	Page	Col.	Company	Page	Col.
Abwood Tools	16	8	GEC	14	4
Anglo-American Secs.	14	3	Halite Hldgs.	16	7
Angus Secs.	15	7	Hawley Leisure	15	6
Assam Inv.	16	7	Leves	14	8
Assoc. Tooling	15	2	Longton Transport	14	7
Automotive Products	14	1	Mercantile Inv.	14	2
Behaven Brewery	14	4	Ratcliffe (Great Bridge)	15	7
British Dredging	14	4	Reylon PBWS	15	4
Carlton Real Estates	15	3	Smith (David S.)	15	1
Diamond Stylus	15	8	Technology Trust	15	5
English and NY Trust	14	6	Wolf Tools	16	7
EPIC	16	7	Yorkgreen Inv.	15	1

Mercantile Investment expansion

Net revenue of Mercantile Investment Trust rose to £1.68m in the half year to July 31 1979, compared with £1.32m last time. Total revenue was up from £3.2m to £3.69m.

Net revenue was struck after depreciation and other interest of £1.02m (same), management expenses of £188,000 (£140,000), and tax of £797,000 (£728,000). In the last full year net revenue reached £2.67m (£2.49m).

The net interim dividend is raised from 0.35p to 0.72p, which includes a 0.22p representing arrears of dividend due from Shell Transport and Trading. The directors say shareholders would be unwise to regard this portion as repeatable. They expect to recommend a final higher than last year's 1.35p.

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per H. J. E. Stanley
Companies Secretary
London Office:
40 Holborn Viaduct
EC1P 1AJ
Head Office:
44 Main Street
Johannesburg 2001
August 10 1979

A-American Securities up midway

NET REVENUE of Anglo-American Securities Corporation rose from £1.01m to £1.23m in the six months to July 15 1979, after tax of £863,319, against £800,471. Gross revenue was higher at £2.23m, compared with £2.02m.

As already known, the net interim dividend is lifted from 1p to 1.2p, absorbing £681,804 (£666,533). The directors intend to pay a second interim of not less than 2.6p, in lieu of a final.

Last year's total was 3.3p. Net asset value was 137p, against 143p, and 138.5p at January 15. Retained revenue came through at £493,150 (£407,480).

First-half 1979 1978
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Profit before tax 38.012 29.784
Taxation 1.961 2.416
Net profit 36.051 27.368
Dividend per share 1.50 0.75

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Companies Secretary
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40 Holborn Viaduct
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44 Main Street
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August 10 1979

BY JOHN LLOYD

Sir Arnold Weinstock, managing director of General Electric Company, said yesterday that whatever lies ahead, the group was "in a far stronger position to withstand setbacks and to take advantage of new opportunities in the 1980s than we were in 1970".

In his annual statement, Lord Nelson, chairman, says that the advantages expected for GEC from mergers with English Electric and AEL 10 years ago have been fully realised.

He says that group exports from the first to the tenth year multiplied by almost four times, capital expenditure nearly seven times and the tax paid to the Government by eight times.

In the year ended March 31 1979 group net profit rose from £158m to £219m, while sales expanded from £2.3bn to £2.5bn. Given reasonable conditions, the chairman looks forward with confidence to the next ten years. A "coherent" energy policy is an urgent need. All indications point to the importance of nuclear energy. No clear forward programme has been established, he says.

Lord Nelson hopes that the Government will soon establish a positive approach towards this subject which in turn will enable the group to seek closer international collaboration.

In a message to its employees, the company stress that GEC must compete with a number of large foreign companies—U.S. General Electric, Siemens of Germany, Toshiba and Matsushita of Japan and

properties £140,000, profit on redemption of dollar loan £80,000 and an insurance claim of £26,000.

Mr. Currie says that the budgeted pre-tax profit was only £50,000. In fact even this figure was a pre-tax loss of £58,000. Mr. Currie says that the factors contributing to the shortfall were the irrecoverability of the insurance claim and the transformation of the exchange profit into a loss because of the strength of the pound.

The pre-acquisition profits and the profit on sale of properties were excluded from the pre-tax result announced earlier this month.

Mr. Peter Rowland, the current chairman, is to see Mr. Ling, his predecessor, before the board meeting today to see if a peace formula can be found. If not, Mr. Ling may be asked to leave the board.

The central part of the argument is that the rest of the board does not agree to the conditions Mr. Ling has made for allowing money to be paid by Ashpoint to help finance Belhaven's dividend. The board was so annoyed by his



Sir Arnold Weinstock (left), managing director of the General Electric Company with Lord Nelson of Stafford, the chairman.

Thomson Brandt of France. GE of America exported 18 per cent of its U.S. manufactures. GEC on the other hand exported 34 per cent of its home manufacture (£751m out of £2.2bn) and so was close to Siemens which exported nearly 40 per cent of its output."

See Lex

Mr. Currie denies forecasting £350,000 profit for Belhaven

BY JAMES BARTHOLOMEW

Mr. Gordon Currie, a former chairman at Belhaven Brewery Group, yesterday told his side of the boardroom row which has suddenly erupted.

His version came the day after Mr. Roy Ling, the chairman until a week ago, said that the criticisms of Mr. Currie and just before the rest of the board comes out with its own statement. The climax of the battle—unless Mr. Peter Rowland, the current chairman, can conciliate the parties—may come at a board meeting today.

The brunt of Mr. Currie's statement is his denial that he forecast a profit of £350,000 for the company in 1978/79. Mr. Ling had claimed on Wednesday that Mr. Currie had assured him that this would be the profit, the day of the Belhaven year end.

Mr. Ling had a major interest in the results having sold Ashpoint a plastics company, to Belhaven in exchange for shares.

While denying that he made the forecast, Mr. Currie nonetheless goes some way to explaining where Mr. Ling's figure of £350,000 came from. He says this figure was the sum of the budgeted trading profit of £80,000, pre-acquisition profits of £78,000, profits on sale of

properties £140,000, profit on redemption of dollar loan £80,000 and an insurance claim of £26,000.

Mr. Currie says that the budgeted pre-tax profit was only £50,000. In fact even this figure was a pre-tax loss of £58,000. Mr. Currie says that the factors contributing to the shortfall were the irrecoverability of the insurance claim and the transformation of the exchange profit into a loss because of the strength of the pound.

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The central part of the argument is that the rest of the board does not agree to the conditions Mr. Ling has made for allowing money to be paid by Ashpoint to help finance Belhaven's dividend. The board was so annoyed by his

terms that it removed him from his position as chairman and managing director.

One of the terms was that Ashpoint should remain outside Belhaven's control for seven years from 1981. The Belhaven board may reveal more details of the conditions soon.

Management expenses took £66,130 (£66,130), loan interest £48,130 (£172,246) and a tax charge of £372,599 (£335,706). Earnings per 25p stock unit are up from 1.5p to 1.74p and net interim dividend is raised from 1.25p to 1.5p. The directors intend to recommend a final payment of not less than 2p (1.75p).

The net asset value per stock unit at June 30 was 102.7p (101.5p) and adjusted for conversion of loan stock 102.4p (101.1p).

Dividends announced

	Current payment	Date of payment	Corr. Total	Total
Allis Investment	3.34	Sept. 29	2.93	5.84
A. American Gold Int.	1.75**	Oct. 5	1.00	2.80
Associated Tooling	1.63	Sept. 14	1.46	3.09
Automotive Prods. Int.	1.5	Sept. 27	0.75	1.52
Diamond Stylus	0.83	Sept. 28	—	1.26
David Dixon (Leeds)	0.8	—	4.97	0.5
Estates Property	2.75	Oct. 3	1.36	2.36
Halite	4.6	Oct. 1	4.37	6.52
Hawley Leisure	0.3*	Oct. 1	0.05	0.1
Longton Transport	3.25*	—	2.75	5.85
Malaysian Tin	3.25	Sept. 28	2.6	3.26
Mercantile Inv. Tst. Int.	0.72	Nov. 1	0.75	2.12
Ratcliffe	1	Oct. 1	1.75	4.57
Reylon	2.25	Oct. 8	—	2.9
Rights and Issues	Int.	1	—	—
David S. Smith	2.75	—	1.41	4.75
Wolf Electric Tools Int.	0.85	Oct. 26	0.63	1.48

Dividends shown pence per share net except where otherwise stated.
* Equivalent after allowing for scrip issue. ** Includes special increased by rights and/or acquisition issues. † Includes special 0.5p for company's jubilee. ‡ 0.5p final forecast. § Gross throughout.

† Includes 0.22p representing arrears of dividend due from Shell Transport and Trading. ** South African cents throughout. ‡ Includes 0.06333p for ACT reduction now payable.

Highlights from the report

• Another record half-year result with a gain in the Agricultural Group more than offsetting a reduction in the Industrial Group.

• Interim dividend increased from 3.0p (excluding special interim) to 6.0p per share. Total payment for the year will be at least equivalent to 18p per £1 share, nearly double the 9.7320p per share paid in respect of 1978.

• Proposed one-for-two scrip issue, share split and capital increase.

• Substantial gains in Feeds and Seeds Division from continuing improvement in efficiency and increased farm requirements because of severe weather. Satisfactory increase in Farm Products Division.

• Edible Oils Division affected by road haulage drivers' dispute but Paper Division continued its profit progress.

• Second half of the year should be more favourable and further profit growth for the year should better last year's result.

J Bibby & Sons Limited, Richmond House,
1 Rumford Place, Liverpool L3 9QQ

Second half lift for Longton

A SECOND half increase from £493,000 to £530,000 lifted taxable profits of Longton Transport (Holdings) to a record £1.65m for the year ended March 31 1979, against £1.2m previously, a rise of 47.5 per cent. Sales for the full period rose 22.7 per cent to £34.2m.

At half-way, the directors were confident on improving the full-year figure, despite the lorry drivers' strike at the beginning of 1979.

They now say that all divisions contributed to the increased profit. The general trading situation in Longton appears bright and if a repetition of last winter's difficulties can be avoided, they expect 1979-80 to be another successful year.

Stated earnings per 25p share are 22.3p (15.9p) and the final dividend is 3.25p (2.75p) net. Also proposed is a 0.5p special Jubilee payment to celebrate 50 years of trading by the company. This makes the total 5p compared with 3.45p last time.

Shareholders' funds at the year-end were £9.44m (£8.85m). The directors say that as transport is no longer the predominant activity of the group, it will be proposed at the AGM on September 28 to change the name to Longton Industrial Holdings.

The group's other activities include: export packaging and freight forwarding, steel stockholding, engineering supplies and vehicle distribution.

1979 1978
Sales 34,200 27,870
Profit before tax 1,650 1,200
Tax 143 118
Net profit 1,507 1,082
Attributable 1,401 987

comment
Longton has turned in a creditable set of figures for the year. Admittedly, the previous year's results were depressed by industrial disputes but even so, the 48 per cent profit gain reflects firm all-round growth, including a one-fifth rise from steel stockholding—a result, no doubt of the Davignon plan to curtail low-priced imports. In spite of the lorry drivers' strike and weather, the road transport division's profits jumped by 52 per cent to £810,000, thanks to

strong growth on the storage and distribution side of the business. Elsewhere, buoyant sales of cars and specialised machinery more than offset difficult trading conditions in the commercial vehicle sector to give an impressive 79 per cent profits rise to £470,000 for the group's smaller vehicles division. Overall, the group is trading in volatile areas, a factor which probably explains the undemanding rating of the shares which at 85p, sell on a p/e of 3.6 (low tax change) while the yield is nine per cent.

7% Swiss convertible for Leves

Leves, the fabric printing group, is raising a £360,000 convertible ten-year loan at 7 per cent from a Swiss investment bank. The stock is convertible into Leves ordinary shares at a price of 20p.

Mr. Charles Harris, the chairman, told the annual meeting the funds would be used to create a firm asset and profits base.

He said later that it was unlikely the money would be put into textiles or property, but it would almost certainly be invested in the UK. The investment bank is linked with one of Switzerland's "big three" commercial banks, he added.

Pitney

UK COMPANY NEWS

Yorkgreen seeks cash to expand Interlite

For the second time in less than a year, Yorkgreen Investments is asking shareholders for cash injections.

The latest call is for £300,000 way of a rights issue on the basis of one-for-one at 10p a share. The plan is to reduce borrowings and provide additional working capital to meet the expansion of Interlite Controls, a distributor of lighting and other products for the building industry.

The directors expect a continuation of growth. The recommended dividend for 1978-79 is 0.475p (0.335p) net.

The AGM is called for September 10. The company's latest call is for £300,000 way of a rights issue on the basis of one-for-one at 10p a share. The plan is to reduce borrowings and provide additional working capital to meet the expansion of Interlite Controls, a distributor of lighting and other products for the building industry.

Associated Tooling up to £0.15m

TAXABLE profits of Associated Tooling Industries advanced from £108,356 to £152,546 in the year to February 28, 1979. This compares with the record £224,852 in 1974/75.

At midway, the surplus was ahead to £72,450 (£51,662), and the directors were confident of a significant improvement in the full-year outcome.

Turnover for the year was lower at £1.31m (£1.45m). After tax of £128,004 (£224,852) and transfer from tax equalisation account of £28,143 (£28,244), net profit came through at £56,685, against £47,609.

An extraordinary credit of £77,320 this time pushes up the attributable surplus to £134,005. Earnings per 25p share are given as 3.8p (2.7p). The net

with consequential effect on profits.

He reports that trading to date is satisfactory with margins being restored to traditional levels. Orders on hand should ensure this continues for at least the first six months.

comment

David S. Smith has suffered a 32 per cent drop in pre-tax earnings for the full year, combined with a decline in sales of over 14 per cent. The company has only one factory for its carton manufacturing, located in South Wales.

This was hit by a strike for close to five weeks, during the first half, with an estimated sales loss of about £1m. Profits plunged as well as the sales falling along with the winter transport strike.

Yet the group has boosted its 1979 dividend by 78 per cent, a 10th consecutive year.

Mr. David Smith, the chairman, explains that the factory strike the last September together with the drivers' dispute resulted in a loss of sales of over £1m.

ings. The explanation for the dividend hike is that the payout had been forecast last year, at the time of the company's reconstruction scheme, in which shareholders received a cash distribution of 30p per share. The group has stuck to its prediction, even though the dividend covered just 1.8 times the yield.

The yield is 9.4 per cent at 78p per share, down 3p yesterday and the p/e comes to 9.3. Shareholders should keep in mind that 1979 represents the second consecutive year of declining pre-tax profits, but the order book is looking good and David S. Smith may be able to recover to its 1977 performance of more than £1.3m in profits if there are no harsh surprises.

Carlton Real Estates

Profit after tax of Carlton Real Estates amounted to £42,561 in the six months ended June 30, 1979, after tax of £28,370. Earnings per share are stated at 0.63p.

In March the company acquired the capital of the two Carlton property companies and it is from the activities of these companies that the profit has been derived. In June the company acquired a third property, Spartan Investments.

Sir David Roche, chairman, states that the company has significantly increased its net assets which will be reflected in the year end accounts, as it is intended that a full professional valuation will be carried out as at November 30, 1979. The present property portfolio yields in a full year a net rental income of over £72,000.

It is intended to recommend payment of a dividend at the year end.

BROWN AND TAWSE

At the AGM the chairman of Brown and Tawse said sales for first four months of current year showed an encouraging increase over corresponding period. The directors remained confident in the outcome for the full year.

turnover, record exports and record profits for the 33rd consecutive time.

For the first time in our history, annual turnover has exceeded £150 million.

Relyon optimistic after passing £0.9m at midway

IN LINE with the May forecast of a good year, Relyon FRWS, the Somerset mattress and divan manufacturer, reports first half 1979 pre-tax profits up from £718,000 to £921,000.

On the basis of present trading Mr. H. Brockenshaw, the chairman, says he is optimistic about the remainder of the year—in 1978 the group turned in a record £1.49m.

First half earnings per 25p share are stated to be up from 5.17p to 6.67p and the interim dividend is increased from 1.75p to 2.25p net—the total for 1978 was 4.5732p.

In his annual statement Mr. Brockenshaw said that 1979 had opened very well with group turnover to March 31 showing a substantial increase over the corresponding period of last year. The run-up to the General Election was causing some slow-down in consumer spending but he believed that the year would be a very good one for the group.

In seeking a more profitable utilisation of group liquid reserves, without a detrimental loss of liquidity, a new company, Staplegrave Leasing, was formed, with a 90 per cent holding, to handle specific leasing operations.

Group sales 1978 1979
Trading profit, etc. 8,480 4,962
Loan interest 21 11
Profit before tax 971 207
Corporation tax 274 27
Net profit 697 180

ARMITAGE SHANKS

At the annual meeting of Armitage Shanks Group, Mr. Kennedy Campbell, chairman, said overall profitability was continuing at levels which matched those of last year, and all divisions were contributing well.

International division had achieved increased contributions which more than offset the effect of the strengthening pound.

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BOARD MEETINGS

The following companies have notified dates of Board meetings to the Stock Exchange. Such meetings are usually held for the purpose of considering dividends. Official indications are not available as to whether dividends are increases or falls and the sub-divisions shown below are based mainly on last year's timetable.

TODAY
Interim—Algemene Bank Nederland, Gaskell (Bacop), William Jacks, Reuben Incorporated, Finance—Rowland Gaunt, W/11m Jackson, Property Security Investment Trust, Radiant Metal, Wholesale Fittings.

FUTURE DATES
Aug. 22
Aug. 23
Aug. 24
Aug. 25
Aug. 26
Aug. 27
Aug. 28
Aug. 29
Aug. 30
Aug. 31

Technology Trust rises to £628,000

Revenue of the Technology Investment Trust increased from £521,450 to £628,221 for the year ended May 31, 1979, after tax of £161,472, against £119,966, and expenses of £35,407, compared with £88,477.

Gross revenue was 18.7 per cent higher at £1.12m (£0.94m). Earnings per 25p share are shown to have risen by 20.5 per cent to 3.18p (2.64p).

As already known, there is a net final dividend of 2.1p, making 3.1p for the year—some 18 per cent up on the single payment of 2.6p last time. Net asset value is 9.2 per cent ahead at 154p (141p).

At balance date, investments were up from £27.39m to £29.68m, of which £20.57m (£16.15m) was listed in the UK at market valuation and £9.11m (£11.06m) elsewhere.

In his annual statement, Mr. W. J. Merton, chairman, says as soon as the timing appears right

the directors would like to restore the proportion of the company's funds invested overseas. A breakdown of portfolio distribution shows (in per cent): UK 59.5 (60.3); North America 24.3 (31.2); and other countries 6.1 (8.5).

The directors hope for a further satisfactory performance on this year.

Meeting, 8 Grosby Square, EC, September 5 at noon.

Hawley Leisure upsurge

BOOSTED by acquisitions made during the period Hawley Leisure, formerly Hawley Goodall Group, reports an upsurge in both turnover and profits for the first six months of 1979.

Turnover expanded from £477,506 to £2.38m and the taxable surplus jumped to £173,210 compared with £5,387 previously.

The group recovered to a £22,000 profit in 1978 after losses totalling £327,000 in the previous four years.

And directors are lifting the interim dividend from 0.05p to 0.3p net per 5p share. A 0.5p final is forecast which would make the year's total 0.8p (0.1p).

Tax for the half year is shown as £21,000 (nil) and there is an extraordinary debit of £7,060 (nil). The amount retained is £16,841 (£891).

Hawley manufactures camping equipment, canvas goods, ropes, etc.

LONDON TRUST

London Trust Company wishes to point out that it has no connection with London Investment Trust, a loss-making company which has recently reduced its capital as part of a restructuring.

A report on changes in the shareholdings in London Investment Trust appeared in the yesterday's Bids and Deals column.

Profits of Ratcliffs (Great Bridge), the brass and copper strip maker, were little changed in the half-year to June 30, 1979.

On turnover up from £21.47m to £22.38m the taxable surplus stood at £836,000, against £817,000, but the dividend is being raised 33 per cent.

In March the directors warned that the start of the year had been marred by strikes, continued supply disruption in Canada and runaway copper prices. They then said that earnings would almost certainly fall short of the 1978 record when the company made £1.79m pre-tax profits.

The net interim dividend per 25p share is raised 0.75p to 1p and the Board says that if the year's results compare favourably with the previous year's they expect to lift the final payment from 1.3663p to 2p.

The directors add that second-half prospects are clouded by the possibility of a recession in the U.S. and the continued strength of sterling. Nevertheless they anticipate a satisfactory performance.

Tax for the year takes £417,000, compared with £406,000.

Ratcliffs raises dividend 33%

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Aquis improves to £154,058 at midterm

Reflecting the sale of buildings and land at gross contract prices of £760,000, gross income of Aquis Securities jumped from £20,74m to £1.61m in the first half of 1979. Pre-tax profits for the period moved ahead from £89,499 to £154,058.

The directors state that they look forward with confidence to further growth. They report that rental income continues to increase, notwithstanding the fact that the Lex building in Brussels still presents problems.

The company is currently not indebted to banks.

The sale of development property has been profitable, and

Turnover for the year was up from £1.44m to £1.83m. Tax takes £104,044 (£106,362) leaving net profit of £147,542, against £97,699. Stated earnings per share are up from 3.17p to 4.62p.

At midway the company's taxable surplus was ahead from £58,419 to £80,116 and the directors then said they were encouraged by the trading results and expected the trend to continue.

an arrangement for a new leasehold interest in one of the company's major flat properties will enable individual flats to be sold, producing a steady flow of profits.

Tax for the first six months amounted to £101,606 (£73,000). Basic earnings per 5p share rose from 0.06p to 0.2p and fully diluted from 0.16p to 0.25p. The net interim dividend is held at 0.25p. Last year's total payment was 0.725p from profits of £520,000.

Mr. Harold Quitman, chairman, has for some time expressed the desire to be relieved of day-to-day management of business. The Board has decided to appoint Mr. John A. Bateman, to take over as managing director. Mr. Quitman has accepted an invitation to continue as non-executive chairman.

Diamond Stylus advances

A 33 per cent dividend increase is announced by the Diamond Stylus Company. The group also reported that taxable profits were up from £204,061 to £291,555 in the year to March 31, 1979 despite the continuing lack of world trade expansion.

The gross dividend per 10p share is being raised from an adjusted 9.04p to 1.255p with a final of 0.835p.

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FOOD PRICE MOVEMENTS

	August 9	Week ago	Month ago
BACON			
Danish A.1 per ton	1,150	1,199	1,180
British A.1 per ton	1,140	1,150	1,120
Ulster A.1 per ton	1,140	1,140	1,120
BUTTER			
NZ per 10 kg	18.30/13.37	18.30/13.37	—
English per 10 kg	18.78	18.78/18.46	—
Danish, salted per 10 kg	17.18/17.59	17.18/17.59	—
CHEESE			
English cheddar 1,409/1,449	1,409	—	—
Irish cheddar 1,381/1,390	1,330/1,390	—	—
Danish cheddar	—	—	—
EGGS			
Home produced:			
Size 4	3.10/3.30	3.20/3.30	2.80/3.20
Size 2	3.30/3.50	3.40/3.50	3.50/3.70
BEEF			
Scottish killed sides	60.0/68.0	62.0/67.0	66.0/70.0
Else forequarters	60.0/63.0	58.0/61.0	64.0/68.0
LAMB			
English	56.0/60.0	56.0/60.0	66.0/70.0
NZ P/LA/P/M	48.0/49.5	48.0/50.0	48.0/51.0
PORK			
All weights	34.0/43.0	34.0/43.0	34.5/44.0
POULTRY			
Oven-ready chickens	41.0/44.0	40.0/43.0	41.0/44.0

* London Egg Exchange price per 120 eggs. † Delivered. ‡ 20-kg hindless blocks, delivered, per tonne.

Town & City Properties LIMITED

Extracts from the Chairman's statement

Town & City has recovered further during the past year, although continuing high interest rates slowed the reduction in the Group loss. Within the Group's results was another encouraging performance by the Service Industry Division.

The loss for the year to 24th March fell from £17.3 million to £13.9 million, after charging net interest of £23.7 million, against £27.3 million. The loss was £6.2 million in the second half year, as against £7.7 million in the first half.

The Group's borrowings have shown a further fall during the year as a result of the continuing sales programme. Borrowings were reduced from £254.7 million to £223.6 million at the year end, before taking into account cash and deposits of £5.3 million.

Sales of property amounted to £53 million during the year, compared with a book value of £47 million. Since the year end another £20 million, book value £7 million, have been sold or are under contract for sale; this takes the total sold since 1st April, 1974 to £345 million, against a book value of £321 million. There remains a satisfactory volume of sales in the pipeline.

Your Board's short term objectives remain to reduce the Group's variable rate borrowings and to return to profitability, although the level of interest rates clearly affects the timing in reaching these objectives. The increased income from reversions and new lettings together with the effect of the disposal programme and the rising earnings from the Service Industry Division are steadily taking us towards our goal.

J. M. STERLING

ACROW record profits, turnover and exports for the 33rd consecutive time.



A statement by W.A. de Vigier, Esq., C.B.E., Chairman of the Acrow Group

It is exceedingly gratifying—in such a difficult year for the world economy—to have achieved record turnover, record exports and record profits for the 33rd consecutive time.

For the first time in our history, annual turnover has exceeded £150 million.

This would not have been possible without the whole-hearted efforts of the entire Acrow team, and I have to thank all my fellow workers for their continued support.

The directors have decided to recommend a final Dividend of 6% making a total of 12% on the increased share capital compared with 9.2% last year.

You will note in the accounts that the figure of £16 million for goodwill, which resulted substantially from the purchase of the Steel Group in 1972, has been charged against reserves.

We face the future with confidence.

GROWTH OVER THE PAST FIVE YEARS

	1975	1979	INCREASE
TURNOVER	£79,825,000	£151,174,000	+ 89%
EXPORTS	£34,291,000	£87,230,000	+ 154%
PROFIT BEFORE TAX AND EXTRAORDINARY ITEMS	£5,986,000	£13,780,000	+ 130%

A selection of trademarks within the Acrow world organisation.



Acrow Limited, 8 South Wharf Road, London W2 1PB. Tel: 01-262 3456. Telex: 21868.

MINING NEWS

Amgold riding a wave of rising income

BY KENNETH MARSTON, MINING EDITOR

SPARKLING results for the half-year to August 31 are announced by Anglo-American Gold Investment (Amgold), the major South African gold mining investment company in which Anglo-American Corporation has a stake of 45 per cent.

Earnings for the period have advanced to R53.3m (£28.1m) from R29.6m in the eight months to end-August 1978, because of its timing. Investment income for the two periods is comparable. Market expectations of the latest interim dividend are surpassed with a payment of 175 cents compared with 100 cents a year ago.

Amgold is riding a wave of high prosperity with its rising dividends from the South African gold mining industry. Further increased dividends can be expected in the current half-year, notably from the Orange Free State mines which are due to declare their final results in October.

Although the group's investment income does not accrue evenly throughout the year, the chances are that the second half results will at least match those of the first half which produced earnings equal to 232 cents (125p) per share.

Earlier forecasts of total 1979 earnings of around 370 cents and a minimum total dividend of 300 cents now have to be upgraded. A 1979 dividend total of 376 cents-400 cents seems to be more likely.

The market value of the group's quoted investments at August 5 was R1,160m, equal to R52.94 (£28.34) per share. The latest results were not released during market hours yesterday when Amgold shares closed 3 up at £18½ in a generally strong gold session.

Sidbec plant loses C\$21m

CANADA'S iron ore and pellet-producing Sidbec-Normine, in which Quebec's Sidbec steel group holds 50.1 per cent and British Steel Corporation has 41.8 per cent, has suffered a first half loss of C\$21.2m (£8.2m).

Sidbec-Normine's C\$930m (£288m) pellet and concentrate upgrading plant at Port Cartier in northern Quebec started up

at the end of 1977. It is intended to produce annually 3m tons of blast furnace pellets and 3m tons of low silica pellets.

But the operation has not yet reached full capacity because it is still in the start-up and breaking-in stage, according to Sidbec. At the same time however, it still has to bear heavy interest payments and matters have not been helped by the weakness of iron oxide pellet prices on the international market.

IMM group to visit China

THE current president of the Institution of Mining and Metallurgy, Dr. D. A. Temple, is to lead a group visit in October to the Peoples Republic of China at the invitation of the Chinese Society of Metals.

The mission, which has been arranged by the IMM, will consist of twenty members covering economic geology, mining engineering, mineral processing and extractive metallurgy.

The visit will be from October 15 to 30 and during the first week there will be lectures, technical presentations and discussions with senior officials in Peking. These will be followed by tours to research establishments, universities and mining and metallurgical complexes throughout the Peoples Republic.

Dr. Temple is to be succeeded by Mr. J. T. M. Taylor who has been elected IMM president for the 1980-81 session. Mr. Taylor is with the Union Corporation group and has been concerned with mineral exploration, mining, mine project evaluation and, more recently, with oil and gas exploration.

ROUND-UP

Bethlehem Copper, the major producer of copper and molybdenum in the Highland Valley district of British Columbia, has earned more in the first half of this year than in all of 1978.

First half profits amount to C\$4.6m (£1.75m), or 71 cents per share, compared with C\$988,000 a year ago and the

1978 total of C\$4.45m. An extra dividend of 10 cents will be paid with the regular quarterly distribution of 15 cents on September 14.

CDCP Mining, an affiliate of the Construction and Development Corporation of the Philippines, plans to start production of molybdenum in September. The initial annual export target is between 300 and 600 tonnes of concentrates. CDCP is also carrying out a feasibility study for the expansion of its copper concentrator which produces molybdenum as a by-product.

O. H. Steel Founders and Engineers of Sheffield, one of the steel foundries on the Glasgow-based Weir group, has won a £500,000 order for solid dredging equipment to be used in China. The order has been placed by Mining and Transport Engineering of Amsterdam which is building three dredges for Heilungkiang, the most northerly province of China.

Malaysia Tin reports a net profit for the year to March 31 of £38,405 compared with £23,398 for 1977-78. The dividend is raised to 2.50p net from 2.25p, payable September 28.

Tin production better in July

GENERALLY better tin concentrate output for July are reported by the Eastern mines in the Malaysia Mining Corporation group. Ayer Hitam, for example, has commenced its current financial year in a more encouraging style after the poor June output.

Despite a one-week closure of its Takuapa dredge in Thailand, Southern Kinta has produced more in the past month, bringing the total for the first four months of the current financial year to 575 tonnes against 598 tonnes a year ago. Sungai Bera's four-month total comes out at 683 tonnes against 649 tonnes.

Output at Berjuntal, however, remains disappointing. The mine's three-month total is lagging at 824 tonnes compared with 1,140 tonnes a year ago. As reported here yesterday, the fall in output for the year to April 30 outweighed the benefits of higher prices to leave Berjuntal with a lower profit of M\$17.16m (£3.53m) against M\$20.2m in 1977-78.

The group's latest production figures are compared in the following table.

	July	June	May
tonnes	tonnes	tonnes	tonnes
Ayer Hitam	136	23	95
Berjuntal	204	133	284
Batu Gajah	139	122	322
Kamunting	51	46	54
Kramat	38	33	30
Kuala Kampar	38	33	30
Lower Perak	18	15	16
Malayan	338	304	338
S. Kinta	103	125	168
Sihm, Malayan	186	181	183
Sungei Bera	149	188	189
Tengkalong	37	37	37
Troch Mines	184	193	190

MINING INVEST.

The Mining Investment Corporation has sold its investment of 211,883 shares of British Silbik Premier Mines (38 per cent) for C\$497,375 (£173,840). This compares with a book value of approximately £79,000.

A further C\$42,625 (£16,200) in respect of the repayment of a loan is repayable to the company by British Silbik following satisfactory restructuring of its finances.

British Silbik is a Canadian registered mining investment company, which made a small loss in its last completed accounting period to January 31, 1979.

SYLTONE (engineering, pipe system supply and wholesale electrical distribution group)—Results for year to March 31, 1979, reported July 19, 1979. Group fixed assets £1.63m (£1.57m), net current assets £3.06m (£2.24m). Bank overdraft increased by £74,772 (£466,112). Meeting, Birmingham, Leeds, September 8, at 2.30 pm.

VINTEN GROUP (cameras, photographic equipment)—Results for year ended March 31, 1979, reported July 17, 1979. Group fixed assets £1.7m (£1.7m), current assets £2.5m (£2.5m). Net current assets £2.5m (£2.5m). Chairman says it is particularly difficult to achieve the level of sales and profitability for 1979-1980. Having regard to increased strength of sterling, directors say group might have some difficulty in maintaining margins on export business later in year. Meeting, Bury St. Edmunds, August 30, at noon.

CAWDOWN INDUSTRIAL HOLDINGS (textile and timber group)—Results for the year to March 31, 1979, reported June 29, 1979. Group fixed assets £2.21m (£2.4m), current liabilities £3.2m (£2.6m). Chairman is confident of further growth. Meeting, Manchester, on September 6, at noon.

ANGLO INTERNATIONAL INVESTMENT TRUST—Pre-tax revenue for six months to June 30, 1979, £215,327 (£168,178) or 100.1p (77.9p) (net asset value 236p (£27p)). Interim 1.5p (1p). Board says increase in income is to reduce dividend. It should not

UK COMPANY NEWS

BIDS AND DEALS

Close outcome expected as Redman lifts offer

JUST A day before its offer closes, Redman International has increased its cash bid for Wellman Engineering Corporation by 5p to 70p per share. Taking in Wellman's proposed final dividend of 1.41p per share, the offer values Wellman at just over £8m.

On the most recently published defence forecast, the increased terms imply an exit p/e of 8.4 and a yield of 6.7 per cent. Shares in Wellman climbed 3½p yesterday to 68p.

The bid has been accepted in respect of 6.1 per cent of the Wellman equity which, taken with the 18.87 per cent acquired before the bid and a further 1.1 per cent purchased during the offer, amounts to 26.07 per cent. Hambros Bank, advising Redman, owns a further 4.37 per cent which it will assist to the offer. The bidder thus controls 30.64 per cent.

In normal circumstances, the offer would not have been raised until the closing day when Redman would have been able to count the final level of acceptances and, if necessary, extend the offer for at least another two weeks. In this instance, Wellman holders will be voting on the proposed £3.17m acquisition of the U.S. General Electric's Industrial Heating Business Department at an ECM on Monday and Redman has again asserted that its offer will lapse if the IHBD deal goes ahead.

The Wellman defence stressed yesterday that the increased offer was "an attempt by Redman to frustrate the acquisition of IHBD and is not in the best interests of Wellman's business, its shareholders or its employees."

Certain institutional shareholders of Wellman are understood to have described Redman's first shot as being "a fraction on the mean side" and Hambros reacted yesterday to "kill this one beyond doubt".

convinced that "a little bit more would swing the day."

Institutions would not, in most instances, expect to make a final decision until this morning and both sides admit that the outcome is "going to be a nail-biter."

Sunley will get £16m for Isola

Bernard Sunley Investment Trust will receive more than £16m for Isola 2000, ski resort it owned in Southern France and has now sold to Middle Eastern interests, according to reports from Paris.

The resort, which has been making heavy losses, has been acquired by Societe Internationale pour l'Aménagement et le Développement Foncier (SIADF), a Beirut based real estate company. In the year to March, 1978 the resort lost £60,000 and similar losses were expected in the 1979 season.

Sunley's figures for the year are expected early next week. The company is currently involved in merger talks with Eagle Star.

The French ski resort includes around 1,000 apartments, three hotels, shops, restaurants, and sports facilities apart from skiing. French Government approval of the deal includes authorisation for the new owners to build an additional 800 apartments.

The recent oil crisis has raised a question mark over ski resort economies. The 1974 fuel crisis hit them hard.

WEDGWOOD TALKS SUSPENDED

Talks aimed at securing the eventual control by Wedgwood of the Italian ceramics company, Pozzi Ginori, have been

suspended by mutual agreement.

Wedgwood says the reason for the suspension is uncertainty over the terms of the separation from Luigis, the troubled Italian group, of its interest in Pozzi Ginori.

The discussions were intended to arrange finance for the Italian company from an international group of bankers, with options for Wedgwood to acquire an eventual controlling stake. It is believed the vehicle for this would have been a five-year \$35m convertible loan.

BRENT CHEMICALS ITALIAN DEAL

Brent Chemicals has paid £550m (£296,000) cash for Wyandotte SpA of Milan, formerly a subsidiary of BASF Wyandotte Corporation, which is part of BASF of West Germany.

The deal extends Brent's licence to market the Wyandotte range of specialty chemicals to Italy and southern Europe, thereby giving it full European coverage.

Wyandotte SpA's sales last year totalled £3,033m (£1,633m) with pre-tax profits at £150m (£81,000). Net tangible assets were £140m (£74,000).

JOHN JAMES

The offer by Wolseley-Hughes to acquire the capital of John James Group have become unconditional as to acceptances.

Acceptances have been received in respect of 27,627,940 ordinary (about 89 per cent) of which 22,764,372 (including 9,220,000 held by Dawn James Charitable Foundation) are in respect of the cash offer. This has now closed.

Britannic renews its support for Bestobell independence

Renewed support for Bestobell's vigorous defence against the BTR bid has come from Britannic Assurance, which said yesterday it continued to oppose the increased terms.

We are prepared to stay with Bestobell, said Mr. Frank Weaver, secretary and investment manager of Britannic which, with its 10 per cent stake, is Bestobell's largest shareholder. Britannic asserted its desire to see Bestobell remain independent at the time of the first BTR bid, worth £33m. Since then, the offer has been raised to £98m on the basis of the new 230p cash offer, with an alternative exchange of 11 BTR shares for 15 of Bestobell.

Mr. Weaver said Britannic saw Bestobell as "a sound recovery situation" and that BTR seemed to be trying to acquire it at the bottom of the cycle. Britannic is also a shareholder in BTR, with an interest of nearly 5 per cent.

Institutions hold around half of Bestobell's equity, Kleinwort Benson, the company's adviser, said yesterday that further institutional support was expected.

Taking their cue from the general market decline, shares of both companies slipped yesterday. Bestobell ended the day 2p down at 236p, while BTR lost 1p to close at 32½p.

NO PROBES

The following proposed mergers are not to be referred to

the Monopolies Commission:—Rockware Group and the non-U.S. plastic container interests of Dart Industries Inc., Scottish and Newcastle Breweries and Gough Brothers.

O. C. SUMMERS CHANGES HANDS

London and European Group has agreed to sell O. C. Summers, which specialises in underground piling and repair, to John Laing Construction for £1.03m.

In addition, it is selling two properties occupied by Summers but owned by another London and European subsidiary to Laing for £177,000. Both amounts will be paid in cash, and intra-group balances of £405,000 will be repaid to Summers on or before completion.

Last year, Summers made a pre-tax profit of £118,000 on turnover of £8.4m. Net tangible assets at December 31 were £382,000. The bank value of the two properties to be sold was £127,200.

Summers, whose work is mainly carried out for British Gas, was one of three UK businesses of O. C. Summers Holdings acquired by Laing and European in 1977; the others are being retained.

ICFC BACKING

Industrial and Commercial Finance Corporation has provided a £90,000 financial package for an existing customer, Ad Makeup (Holdings). The com-

RESULTS AND ACCOUNTS IN BRIEF

(£361,298) after tax £23,463 (£189,381). Earnings per 25p share 8.07p (5.01p). Net asset value 171p (125p). Final dividend 1.38p (1.25p). Dividend cover 5.88x (4.32x). RIGHTS AND ISSUES INVESTMENT TRUST—Pre-tax revenue for first half 1979 £5,982 (£7,049) and interest and management expenses £1,753 (£3,061). Tax £28,445 (£19,594). NAV per 25p share £2.78 (£2.78). Dividend cover 5.88x (4.32x). 25p income share 38.35p (37p). Interim dividend to (same) on income shares.

BRISTOL STADIUM—Results for 1978 included in final payment. SOUND DIFFUSION—Results for 1978 included in final payment. Group fixed assets £2.5m (£4.45m), current assets £2.15m (£1.58m). Net current assets £2.15m (£1.58m). Shareholders £45,07m (£28.8m). Decrease in liquid funds £16,200 (£38,000). Chairman says group has obtained new high quality rental business at record rate. House of Financial Services holds 13.6 per cent of issued equity. Meeting, Hove, August 21, at 9.30 pm.

ANGLO-AMERICAN CORPORATION—Coal division sales output for July (figures in million tons) Republic of South Africa: Bitumens: Anglo American Coal Corp. 2,691,885. Other Collieries: Victorian 157,481; Zamboni 2,394,394. Anticipation: North Anthracite 34,991. Rhodesia: Wankie (coal) 177,038 (coal) 25,780. Swaziland: Mankwato 30,848. Group total 3,209,890.

BRISTOL STADIUM—Turnover for half-year to June 30, 1979, was £253,449 (£271,807). Deduct: depreciation (including depreciation) £237,080. Net profit £16,369 (£14,027). After tax £12,426 (£10,088). Earnings per share 1.25p (1.07p).

ASSAM-DOODARS HOLDINGS—The directors say it is hoped the 1978 accounts will be available in November, 1979.

SOUTHERN STADIUM—Greyhound meetings first half 1979 85 (83). Total, Average £1,725 (£1,548). Operating profit £26,000 (£24,389) and net profit £25,567 (£24,389) and net profit £25,567 (£24,389). Chairman is confident of further growth. Meeting, Manchester, on September 6, at noon.

ANGLO INTERNATIONAL INVESTMENT TRUST—Pre-tax revenue for six months to June 30, 1979, £215,327 (£168,178) or 100.1p (77.9p) (net asset value 236p (£27p)). Interim 1.5p (1p). Board says increase in income is to reduce dividend. It should not

be taken as indication that total distribution will be increased in same proportion. **DENNY AND SONS** (bacon, cured, meat packer and canner)—Turnover half year to March 31, 1979, £14,412,000 (£12,248,000). Pre-tax profit £288,706 (£198,757). Tax nil (same). Comparisons adjusted. Ordinary dividend £288,706 (£12,248,000). Company is a subsidiary of E. M. Denny (Holdings).

DAVID DIXON AND SON (LEDS) (woollen fabric maker, subsidiary of David Dixon and Son (Holdings))—Dividend 9.6p year to March 31, 1979 (£2,104,068). Turnover £2,788,897 (£2,104,068). Net profit £38,197 (£124,017) after tax £12,426 (£31,088). Earnings per share 1.25p (1.07p).

ASSAM-DOODARS HOLDINGS—The directors say it is hoped the 1978 accounts will be available in November, 1979.

Carclo

Summary of Results

	1979	1978
Year to 31st March		
Turnover £000	9,777	9,007
Profit before tax £000	897	974
Earnings per 25p Ordinary share	16.8p	13.2p
Dividend per Ordinary share of 25p (net)	5.2p	3.0p
Dividend cover (times)	3.2	4.4
Ordinary shareholders funds per share of 25p	102p	89p

Copies of the Report and Accounts may be obtained from the Secretary, Carclo Engineering Group Limited, Hightown Road, Cleckheaton, West Yorkshire BD19 5JU. Telephone 0274 875700.

ANGLO-AMERICAN SECURITIES CORPORATION LIMITED

Interim Financial Statement for the six months ended 15th July, 1979

(Audited)		(Unaudited)	
Year ended 15th January 1979		Six months ended 15th July 1979	Six months ended 15th July 1978
4,283,381	Gross revenue	2,230,435	2,021,735
764,660	Net revenue before taxation	351,521	406,640
3,498,721	Less: Expenses and interest	1,878,914	1,615,095
1,349,377	Less: Taxation	663,319	600,471
2,149,344	Less: Preference Stock dividend	1,215,595	1,014,624
81,223		40,611	40,611
2,068,121		1,174,984	974,013
1,869,598	Less: Interim Dividend	681,804	566,333
£198,563	NET REVENUE RETAINED	£493,180	£407,480
3.3p per share for the year	\$Dividend on Ordinary Shares payable on 24th August, 1979...	1.2p per share	1.0p per share

*Net Asset Value per Ordinary Share at end of period... 127p x.d. 133½p x.d.

*Net Asset Value per Ordinary Share assuming full conversion of Convertible Loan Stock... 126½p x.d. 133½p x.d.

The Board intends to declare a second interim dividend in lieu of a final of not less than 2.60p per share.

*The Net Asset Value includes the investment currency premium which at 15th July, 1979 was equivalent to 2½p per Ordinary Share (15th January, 1979—19½p per share 15th July, 1978—19½p per share).

The reciprocal loan of U.S.\$3,000,000 was repaid on 17th May, 1979 (the due date).

No provision has been made for any liability to (or on) capital gains which may arise in the future on realisation of investments.

Hallite halved to £528,000

Taxable profits of Hallite Holdings, the synthetic rubber and plastic precision seals group, were more than halved in the year to April 26, 1979. The group saw the taxable surplus tumble from a record £1,071m to £528,024 on turnover of £7.15m, against £7.02m.

Substantially lower profits were forecast at midway when the pre-tax surplus was down from £432,189 to £118,980. The directors then said orders from the U.K. remained low, but continued progress was expected in overseas markets.

But they now point to an improving profits trend in the second half of last year, and expect to see the year-end surplus improve for 1979/80. Orders are hand at a satisfactory level.

After tax of £12,090, against £298,317, stated earnings per share are still down from 33.73p to 13.75p. But the net payment per 50p share is lifted from 6.52p to 6.7497p with a final of 5.997p.

Comparative figures for the year have been restated following the adoption of SSAP 12 and SSAP 13.

In his annual statement, Mr. H. M. Harmer says work on developing and producing sealing products for offshore oil well drilling is being rewarded. Large orders received this year are ensuring a good return on investment.

The group also expects to continue to share in the growing mining developments in the UK and abroad. It has established good contacts with Eastern Europe and benefits from these are expected to come through during 1980.

Mr. Harmer says Hallite Plastics is one of the leaders in the pneumatic field and the return on this group's technical and marketing effort will start to be reflected in the latter part of the current year.

On exports, generally, the chairman is looking for another increase this year—during the last 12 months the group lifted exports by a third to £1.2m.

EPIC finishes ahead at £1.4m and pays 4.25p

PRE-TAX income of Estates Property Investment Company rose from £1.14m to £1.39m for the year ended April 30, 1979, and the net dividend is stepped up to 4.25p with a final of 2.75p. Last year's total being 2.35p.

Earnings per 25p share are shown at 4.8p, compared with 3.85p.

Tax took £470,000 (£348,000) and there was interest of £219,000 (£268,000) relating to the U.K. attributable to the Belgian development. The available surplus came through at £703,000 (£524,000) and with the unappropriated profit of £270,000 (£282,000) brought forward made £1,273,000 (£916,000).

Dividends will absorb £822,000 (£548,000) leaving £451,000 (£370,000) to be carried forward.

All group properties, except one which is in the course of being sold, were revalued at April 30 at £41.33m. This produced a surplus over book value of £28,000 in all areas, and minority interests resulting in a net asset value per share of 194p.

tances, and amounts totalling £905,755 have been received. This is the first part of the post-tax profit earned in 1979 and the initial annual instalment of loan capital repayable by the company's new Indian subsidiary over a five-year period. The group expects payments of the money due (amounting to £5.33m) to continue and another remittance is expected soon.

Optimism at Abwood

Turnover at Abwood Machine Tools for the first quarter of 1979-80 continues the satisfactorily improving trend begun last year. Mr. G. Suckling, chairman, says in his annual statement.

This, together with the present level of the order book, gives him "reasonable justification for further optimism in the current year."

At already known, taxable profits reached £78,100 (£42,684) in the year to March 31, 1979, on turnover after tax of £1.39m (£0.92m). A rights issue was announced at the same time as the results.

Wolf Tools declines to £1.08m

LOWER margins due to a lack of growth in international trade, and severe price competition generated by strong sterling led sales and profits of Wolf Electric Tools (

CURRENCIES, MONEY and GOLD

000 Dollar eases, Pound firms

DOLLAR's recent period of stability came to an end yesterday when the dollar fell in currency markets. On the day after the dollar's rise, the dollar's fall was prompted by the Federal Reserve Bank, and possibly other banks to support the dollar.

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THE POUND SPOT AND FORWARD

Aug. 9	Day's movement	Close	One month	% Three months	% Six months
U.S.	2.2190-2.2285	2.2280-2.2380	0.65-0.55c pm	3.57	1.73-1.63 pm
Canada	2.5980-2.6255	2.6250-2.6350	0.50-0.40c pm	2.86	1.30-1.20 pm
Netherlands	4.44-4.49	4.47-4.51	0.15c pm	0.82	0.45 pm
Belgium	44.80-45.35	45.20-45.75	15c pm	1.84	0.25 pm
Denmark	11.07-11.74	11.72-11.79	2.50c dis	-1.78	35-54 dis
Ireland	1.0781-1.0880	1.0810-1.0820	30-40 dis	-0.88	85-86 dis
W. Ger.	4.05-4.09	4.07-4.08	3/4-2 1/4c pm	7.72	6 1/4-7 1/4 pm
Portugal	108.10-110.20	109.70-110.00	40-100c dis	-7.85	110-210 dis
France	166.80-167.35	166.85-166.95	100-200c dis	-18.00	810-810c dis
Italy	1.815-1.825	1.825-1.827	3 1/4-1 1/2 pm	1.64	1 1/2-1 1/2 pm
Norway	11.14-11.21	11.20-11.21	4 1/4-2 1/4 pm	4.02	12 1/2-10 1/2 pm
Sweden	8.36-8.42	8.41-8.42	2 1/2-1 1/2 pm	1.27	4 1/2-2 1/2 pm
Japan	478-485	482-483	2.55-2.25 pm	8.44	8.55-8.50 pm
Austria	23.80-23.85	23.77-23.82	35-150c pm	10.07	58-48 pm
Switzerland	3.68-3.70	3.69-3.69	6 1/4-1 1/4 pm	12.39	11 1/2-10 1/2 pm

THE DOLLAR SPOT AND FORWARD

Aug. 9	Day's movement	Close	One month	% Three months	% Six months
UK	2.2190-2.2285	2.2280-2.2380	0.65-0.55c pm	3.57	1.73-1.63 pm
Ireland	2.0385-2.0580	2.0520-2.0620	1.45-1.15c pm	7.56	3.75-3.55 pm
Canada	1.1885-1.1725	1.1725-1.1725	0.05-0.12c dis	-1.07	0.18-0.22c dis
Netherlands	1.8980-1.9020	1.8980-1.9020	0.83-0.75c pm	2.74	1.20-1.25 pm
Belgium	29.14-29.18	29.17-29.18	1-2c dis	-0.71	4-8 dis
Denmark	5.2470-5.2525	5.2470-5.2485	2.50-2.50c dis	-5.14	30-40c dis
W. Ger.	1.8215-1.8260	1.8220-1.8240	0.74-0.70c pm	2.54	2.06-1.96 pm
Portugal	48.00-48.25	48.05-48.15	30-40c dis	-2.55	30-130 dis
Spain	86.04-86.71	86.05-86.08	120-180c dis	-2.42	235-235c dis
Italy	816.80-817.20	816.80-817.20	1.40-1.30c dis	-2.42	235-235c dis
Norway	5.9100-5.9245	5.9100-5.9110	0.52-0.50c pm	0.71	2.10-1.90 pm
Sweden	4.2280-4.2340	4.2280-4.2340	0.74-0.72c dis	-0.50	0.72-0.72c dis
Japan	215.60-216.45	215.60-216.00	1.00-0.85c pm	5.14	2.80-2.65 pm
Austria	13.315-13.324	13.315-13.324	0.50-0.50c pm	7.72	14.50-13.00 pm
Switzerland	1.6470-1.6550	1.6505-1.6515	1.41-1.38c pm	10.06	3.96-3.91 pm

CURRENCY RATES

Aug. 9	Bank rate	Special Drawing Right	European Currency Unit
Sterling	14	0.686813	0.628580
U.S.	10	1.30109	1.30865
Canadian \$	11	1.53779	1.51858
Australia \$	34	17.3588	18.4666
Belgian F	34	67.9588	60.4181
Danish Kr.	9	6.54634	7.38345
Deutsche M.	5	2.37553	2.52785
French F	6	6.56048	7.27133
French F	915	5.25082	5.87609
Lira	1014	1065.97	1133.44
Yen	6	181.55	200.481
Norwegian K.	7	6.53733	6.95456
Spanish Ptas.	8	55.8954	61.4880
Austria S.	6	6.48474	6.83812
Swiss F.	1	2.15200	2.28911

CURRENCY MOVEMENTS

Aug. 9	Bank of England	Morgan Guaranty
Sterling	71.1	-34.1
U.S. dollar	84.4	-49.8
Canadian dollar	80.5	-17.5
Australian dollar	148.5	+16.6
Belgian franc	114.3	+3.5
Danish kroner	113.9	+2.5
Deutsche mark	152.0	+42.4
Swiss franc	197.5	+81.8
Guillemet	125.6	+18.7
French franc	99.3	-7.2
Lira	132.2	-20.9
Yen	132.2	-20.9

OTHER MARKETS

August 9	£	\$	Notes
Argentina Pesos	3084-3104	1280-1289	29.20
Australia Dollar	1.9626-1.9725	0.8780-0.8825	67.68
Brass Cruzeiro	89.36-90.26	36.50-36.95	11.55-11.80
Finland Markka	8.845-8.865	3.8665-3.8865	9.85-10.00
Greek Drachma	80.467-82.397	36.00-36.85	4.00-4.10
Hong Kong Dollar	11.25-11.54	5.1530-5.1660	1.800-1.850
Indian Rupee	116.00-116.50	1.1600-1.1650	1.1600-1.1650
Kuwait Dinar (K)	0.608-0.618	0.2750-0.2765	4.40-4.50
Malaysia Dollar	65.00-65.10	29.17-29.18	11.10-11.25
Malaysia Dollar	1.1580-1.1590	0.4800-0.4810	4.80-4.90
New Zealand Dir.	2.1945-2.2045	0.9880-0.9890	145-146
Saudi Arab. Riyal	7.43-7.53	3.3585-3.3605	3.3585-3.3605
Singapore Dollar	4.80-4.81	2.1570-2.1580	2.1570-2.1580
South African Rand	1.8675-1.8775	0.8355-0.8400	43-44

IS EUROPEAN CURRENCY UNIT RATES

ECU	Central bank	% change from central bank	% change from central bank	% change from central bank
in France	2.4682	40.4125	+2.42	+1.26
in Germany	2.0832	2.28245	+2.70	+1.83
in Italy	2.51064	2.52765	+0.69	-0.47
in Netherlands	1.7281	1.72765	-0.003	-1.225
in Belgium	2.72777	2.72723	-0.002	-1.578
in Luxembourg	0.62838	0.617783	-0.16	-0.22
in Portugal	114.15	112.44	-1.57	-1.57

CHANGE CROSS RATES

August 9	Pound Sterling	U.S. Dollar	Deutsche Mark	Japanese Yen	French Franc	Swiss Franc	Dutch Guild	Italian Lira	Canadian Dollar	Belgian Franc
£ Sterling	1	2.2280	4.080	315.3	4.933	5.893	4.490	1027	5.523	65.25
£ U.S.	0.447	1	1.825	141.5	2.242	2.625	2.004	817.5	1.775	29.19
£ DM	0.245	0.245	1	100.0	1.095	1.354	1.095	447.5	0.643	15.99
£ Yen	0.995	0.995	0.995	1	19.62	7.841	9.271	578.1	5.427	135.0
£ FF	0.109	0.109	0.109	0.109	1	1.213	1.213	1937	5.766	68.61
£ Sfr	0.171	0.171	0.171	0.171	0.171	1	1.213	484.6	0.710	17.67
£ Gld	0.288	0.288	0.288	0.288	0.288	0.288	1	1007.6	0.585	14.56
£ Lit	0.547	0.547	0.547	0.547	0.547	0.547	0.547	1000	1.435	35.71
£ Dir	0.281	0.281	0.281	0.281	0.281	0.281	0.281	596.7	1	24.98
£ Rand	1.558	1.558	1.558	1.558	1.558	1.558	1.558	8800	4.019	100

RO-CURRENCY INTEREST RATES

Aug. 9	Sterling	U.S. Dollar	Canadian Dollar	Dutch Guild	Swiss Franc	West German Mark	French Franc	Italian Lira	Asian \$	Japanese Yen
3 months	14.14%	10.0-10.5%	10.0-10.5%	8.0-8.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	2.1-2.5%
6 months	14.14%	10.0-10.5%	10.0-10.5%	8.0-8.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	2.1-2.5%
12 months	14.14%	10.0-10.5%	10.0-10.5%	8.0-8.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	2.1-2.5%
3 months	14.14%	10.0-10.5%	10.0-10.5%	8.0-8.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	2.1-2.5%
6 months	14.14%	10.0-10.5%	10.0-10.5%	8.0-8.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	2.1-2.5%
12 months	14.14%	10.0-10.5%	10.0-10.5%	8.0-8.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	10.0-10.5%	2.1-2.5%

INTERNATIONAL MONEY MARKET

Paris rates unchanged

The Bank of France bought 104-104 per cent. The six and 12-month rates were also static at 104-104 per cent and 104-104 per cent respectively. The dollar's fall was prompted by the Federal Reserve Bank, and possibly other banks to support the dollar.

MONEY MARKET

Adequate credit supply

The Bank of England bought 14 per cent. The six and 12-month rates were also static at 104-104 per cent and 104-104 per cent respectively. The dollar's fall was prompted by the Federal Reserve Bank, and possibly other banks to support the dollar.

LONDON MONEY RATES

Aug. 9	Sterling	Local Authority	Local Authority	Finance House	Company	Discount	Treasury	Eligible	Fine
3 months	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%
6 months	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%
12 months	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%
3 months	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%
6 months	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%
12 months	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%	14.14%

GOLD

Further rise

GOLD CONTINUED to improve in the London bullion market yesterday, and finished at \$296-296 1/2, a rise of 5/8 an ounce. Trading was very hectic with sustained demand for the metal pushing the price to a high of \$297 1/2-297 1/2. Gold has now risen \$1 1/2 an ounce since Monday.

Aug. 9	Aug. 8
Gold Bullion (fine ounce)	
Close	\$296.296 1/2 (\$291.291 1/2)
Opening	\$296.296 1/2 (\$291.291 1/2)
High	\$297 1/2 (\$291.291 1/2)
Low	\$296 1/2 (\$291.291 1/2)
Settlement	\$296 1/2 (\$291.291 1/2)
Gold Coins, domestically	
Kruggerand	\$304.306 (\$300.1302.1)
New	\$764.754 (\$74.30.76.30)
Sovereigns	\$251.341 (\$251.341)
Old	\$102.104 (\$100.3.102.5)
Sovereigns	\$251.341 (\$251.341)
Gold Coins, internationally	
Kruggerand	\$304.306 (\$300.1302.1)
New	\$764.754 (\$74.30.76.30)
Sovereigns	\$251.341 (\$251.341)
Old	\$102.104 (\$100.3.102.5)
Sovereigns	\$251.341 (\$251.341)

MONEY RATES

Aug. 9	Aug. 8
Prime Rate	11.5-11.75
Fed Funds	10.875
Treasury Bills (12-week)	9.40
Treasury Bills (26-week)	9.35
Germany	
Discount Rate	5
Overnight Rate	6.25
One month	6.475
Three months	6.55
Six months	7.25

FRANCE

Aug. 9	Aug. 8
Discount Rate	5.5
Overnight Rate	10.25
One month	10.5
Three months	10.875
Six months	10.75

JAPAN

Aug. 9	Aug. 8
Discount Rate	5.26
Call (Unconditional)	6.25
Bills Discount (three-month)	7.0

TO THE ORDINARY SHAREHOLDERS OF THE WELLMAN ENGINEERING CORPORATION LIMITED

INCREASED OFFER FOR YOUR SHARES

Redman Heenan has announced that it will make an increased offer for your shares, but only on the basis mentioned below. This increased offer will be of 70p in cash for each Ordinary Share and in addition you will be entitled to retain the final dividend of 1.1p net per share for the year ended 31st March

NORWEGIAN STOCK MARKET

Displaying a clean pair of heels

BY WILLIAM DUFFLORCE, RECENTLY IN OSLO

THE MOST bullish of the world's stock markets this year is also one of the smallest. The general index of the Oslo Bourse has climbed 30 per cent since January 1 and some 45 per cent on the low point of March, 1978. Turnover was close to Nkr 340m (\$68m) in the first half of this year and, if the trend continues, it should emerge for 1979 roughly triple last year's level of Nkr 225m.

The upsurge in share prices has been even stronger in terms of the indices calculated by Capital International, the Swiss-based investment services group. While the world index was showing a gain of 44 per cent over the first seven months of this year, the Oslo stock market rose by 84 per cent.

The Norwegian bourse is thus showing a very clean pair of heels to the rest of the world. Canada was the second best performer up to the end of July with a gain of 24 per cent followed closely by the UK which had risen by 20 per cent.

While share dealers are not unhappy about this development, more confidence than jubilation is evident in the rather lively Oslo Stock Exchange building overshadowed by the railway station. They are not yet sure that the improvement in trading really implies a revival of faith among badly battered Norwegian stockholders.

On July 17 the general index reached 98, but despite the rise in share prices this year, the index is still a far cry from the 178 touched on January 23, 1974. Speculation in the shares of the oil companies has been formed after the discovery of

North Sea oil produced a turnover of Nkr 1.74bn for 1978. Since that year the Oslo bourse has taken a lot of punishment. The signal for its present recovery could be said to be a hint last summer that the Labour Government was having second thoughts about the value of the stock exchange as a source of investment capital.

The wind was knocked out of the market in 1974 after the Government had made it clear that only one private company, Saga, would be allowed to share in the North Sea oil development (the state has a majority holding in Norsk Hydro).

That blow was followed by the shipping crisis, which cut the flow of shipowner earnings to the bourse, and by the implementation of the Labour Party's plans to "democratise" the banks. Then, rising domestic costs priced Norwegian exports out of their markets and the industrial shares, which form the backbone of the bourse, declined.

Worried by the low level of industrial investments, the Finance Ministry announced last summer that it was thinking of ways to stimulate the stock mar-

ket. This reversal of policy coincided with the negotiations for the purchase by Norway of a 40 per cent holding in Volvo, the Swedish car and truck group. The stock market was suspicious both of the Ministry's intentions and of the Volvo deal, which would have entailed flooding the bourse with Volvo shares. The Volvo deal aborted and the Finance Ministry's inten-

tions were baulked by the trade unions, which made abandonment of its plans to stimulate the stock market a condition for their acceptance of a wages and prices freeze.

The ministry indicates it will, nevertheless, go ahead with relief measures for share investment, when the freeze is lifted in January. Its budget statement in the autumn is keenly awaited. But there have been more solid reasons for the current rise in share prices.

A small bourse such as Oslo reacts strongly to the fortunes of one or two leading companies. Elkem-Spiserveket, the ferro-alloy and aluminium group, currently accounts for almost 30 per cent of the industrial share index. Norsk Hydro's influence would be even heavier, were not the bulk of its shares

now traded in Paris and Zurich. Hydro is the only Norwegian company whose shares are free for dealing by foreigners. These two companies have led the Oslo bourse revival. After reporting zero earnings for a couple of years Elkem turned in Nkr 33m pre-tax in 1978 and has taken off this year with earnings of Nkr 42m at the four-month stage and a reported Nkr 92m at half way. The market expects a final pre-tax result well above Nkr 200m. Elkem is making a new Nkr 88m rights issue.

Hydro has revised its profit forecast strongly upwards. It is expected to show improved earnings of Nkr 14-15 a share for 1978-79 followed by a further substantial increase in 1979-80.

Shareholders have to take a long-term dividend view since Hydro is writing off its oil investments over six years. But the Board is expected to fulfil this year its promise to complete the write-up of the face value of the shares to Nkr 100 from the current Nkr 80. By paying an unchanged percentage in dividend it would still boost shareholders' income.

Norwegian private holdings in Hydro are now no more than 17 or 18 per cent, more being held in Paris and Zurich. Dealings by Swiss banks, in particular, have boosted the Hydro price this year and there has been some speculation without any hard evidence that Arab money could be involved.

The Hydro price rose from around Nkr 170 last autumn to Nkr 540 at the end of July. It has been trading in the Nkr 470-485 range since.

Heavy tax charge hits Malayawata

By Wang Sulong in Kuala Lumpur
MALAYAWATA, Malaysia's biggest steel company, increased its trading profit by 75 per cent to 13.1m ringgit (US\$6.1m) in the year to March. But because the company had to meet a heavy tax charge, net profit fell by 36 per cent to 5.7m ringgit.

Previously, Malayawata had been paying nominal income tax because of its tax status and the huge capital allowances granted to the company. It is paying a dividend of 10 per cent tax free, the same as previously.

Construction groups make progress
By Our Kuala Lumpur Correspondent
TWO MALAYSIAN construction companies have reported sharp improvement in interim profits, reflecting the buoyancy of the residential housing market.

Not profits at Bandar Raya Developments for the six months to June rose to 2.3m ringgit (US\$1.1m), from 903,000 ringgit in the same period last year.

Most of the profits came from the sale of houses it is building in Kuala Lumpur. The interim pre-tax profits of Selangor Properties rose by 20 per cent to 3.5m ringgit (US\$1.6m), with a substantial part of the profits coming from earnings on the development of the 54-acre Damansara town centre in Kuala Lumpur.

Each company said that it expected the property boom to continue, and that it was optimistic of better results for their second half.

Increase at Keck Seng
By Our Kuala Lumpur Correspondent
KECK SENG BERHAD, the plantation company, has reported a sharp increase in profits, as a result of higher output and favourable prices.

Pre-tax profits for the first half of this year rose to 4.5m ringgit (US\$2.1m), from 1.4m ringgit for the same period last year.

The second-half is expected by the directors to be as good as the first-half, and an interim dividend of 10 per cent (7.5 per cent previously), is recommended.

More share parcels bought as Ansett battle continues

BY JAMES FORTH IN SYDNEY

A NUMBER of large special share parcels were bought yesterday in Ansett Transport Industries by groups battling over control of the airline, hotel and television group, though sharemarket activity quietened. Close to 45 per cent of Ansett's capital is now held by four groups, indicating that the situation should be resolved soon.

A total of 3.18m shares were traded in Melbourne and 333,000 in Sydney. The Melbourne transactions included a special parcel of 2.17m shares, or 2.8 per cent of the capital, which went to interests supporting the Ansett Board and its founder, Sir Reginald Ansett. The parcel was booked at A\$1.70 and cost A\$3.67m (US\$4.1m), lifting the stake of

the "friends" to about 85 per cent.

Another special parcel of 661,000 shares went to Ampol Petroleum, which also bought on the market floor during the day. Ampol has been buying off-market as well and is thought to hold close to 10 per cent of Ansett. The Western Australian contestant, Bell Group, controlled by Mr. Robert Holmes A'Court, announced at the start of trading that the company had obtained a further 1.8m shares through on and off market trading, lifting its holdings to 9.6m shares, or 12.5 per cent.

Bell Group, which has indicated a desire to obtain a 20 per cent holding, increased its stake slightly with further market purchases during the day.

The fourth major shareholder, Thomas Nationwide Transport, has to date stayed out of the market bidding, although it reportedly wants to increase its interest from about 15 per cent to 20 per cent.

When trading started the protagonists stayed out of the market, with the result that the price dropped from the overnight level of A\$1.86 to A\$1.50. The bulk of the market sales were booked around this level, but the price was bid up near the close to A\$1.80. It is widely believed that Ampol and TNT are interested in co-operating to exercise control of Ansett. A tactic they adopted for several years with coal group R. W. Miller following an inconclusive three-way takeover battle for Miller with Howard Smith.

Earnings growth for Reunert and Lenz

BY JIM JONES IN JOHANNESBURG

REUNERT AND LENZ, the South African electrical and mechanical engineering group, raised its profit after tax in the year to June 30. This was despite lower revenue from contracting operations in South Africa and a lower contribution from its Zambian subsidiary.

While group turnover fell to R66.0m (\$101m), from R81.5m in 1978, taxed earnings advanced to R3.5m (\$4.1m), from R3.8m. The advance was achieved on the back of a better performance by the South African electrical

and mechanical equipment manufacturing operations. Trading margins of this division have apparently improved considerably on the previous year's levels and a further improvement in operating results is projected by Mr. Mike Reunert, the chairman.

On the basis of higher profit projections for the current year, dividends totalling 31 cents have been declared, compared with 28.5 cents for 1978, on earnings a share of 96 cents, against 83 cents.

Hortors sells holding in stationery concern

BY OUR JOHANNESBURG CORRESPONDENT

HORTORS (PTY.) has sold its 33 per cent stake in Hortors Walton (HWL), South Africa's largest commercial stationery company, to a number of institutions and individuals for about R2m (\$2.3m). HWL is to change its name to Waltons Stationery Ltd.

Last year the old Cape-based Waltons Stationery Company

linked up with Hortors to form HWL. But revelations that close links with the former South African Department of Information badly affected HWL shares on the Johannesburg stock exchange, HWL itself had no link with the Department of Information as it held no publishing interests.

Advances by Kadoorie companies

By Philip Bowring in Hong Kong

RUBBER TRUST and Amalgamated Rubber, two of the three Kadoorie Group rubber plantation companies currently the subject of an offer from Highlands and Lowlands of Malaysia, have reported profit and dividend increases for the first half to March 31.

Rubber Trust's net profit for the six months was HK\$4.76m (US\$525,000), up from HK\$4.36m, and interim dividend was raised to 14 cents from 13 cents.

Amalgamated's profit rose more sharply—to HK\$5.49m (US\$611,000) from HK\$4.13m and its interim dividend was lifted by 2 cents to 10 cents.

Hongkong Realty ahead

By Our Hong Kong Correspondent

HONGKONG Realty and Trust Company, a property development subsidiary of the Wheelock Marden Group, increased its after-tax profits by 45 per cent to HK\$51.6m (US\$510m) in the year ended March 31.

In addition, net extraordinary profits amounted to HK\$526,000, against over HK\$20m in the previous year.

Investment fund sales fall in Germany

By Our Financial Staff

WEST GERMAN investment funds experienced a sharp decline in demand during the second quarter of this year. Sales fell to DM 600m (\$327m), compared to DM 1.3bn in the first quarter of 1979.

Investment funds have been badly hit by the setback in the German bond market, after the upturn in interest rates that set in during the spring of 1978. First quarter sales totalled almost DM 4bn in 1978 but the three subsequent quarters could only muster a combined DM 4.6bn.

Bahrain Fishing Company loss

BY MARY FRINGS IN SAHRAIN

THE BAHRAIN Fishing Company, in which Rose Seafoods, a manager, marketing agent and a 85 per cent shareholder, has warned that it may suspend operations in the Gulf at the end of the month, unless catches of shrimps improve.

The results on the 1978-79 fishing season, which ended in February, were BD 1.1m (US\$2.9m) down on the season before, for a net loss of BD 945,888 (\$1.7m). The dividend is passed, whereas in 1977-78 there was a 25 per cent payment from profits of BD 494,121.

Shrimp catches were the lowest in the company's 14-year history—probably due to exceptional environmental conditions resulting from low rainfall and a cool summer, according to the directors' report. Fisheries experts, however, have blamed growing pollution of Gulf coastal waters, and the effect of extensive dredging for land reclamation on shrimp breeding stocks.

Shrimp catches for the new season, which began in June, have not covered operating expenses the 1,000 or so Bahraini shareholders have

been told. Mr. Denis Revell, the manager, adds that catches had been lower even than last year, when they were half the average.

A substantial loss has been sustained since the end of the last financial year, and the net asset value of the company has further declined. Last year the general reserve fund was drawn down from BD 918,219 to BD 267,331.

The Bahrain Fishing Company operates in Bahrain and Saudi Arabian waters, but poor inshore fishing has also been reported from Qatar.

NYK's Full-Spectrum Container System Means Better Service.

NYK, Japan's largest and most versatile shipping company, integrates every detail connected with your shipment. Here is how:

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The NYK container system. Lets you move faster and more efficiently when your markets shift or new trade patterns emerge.

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WORLD STOCK MARKETS

Gloomy inflation news clips 4.9 off Dow

INVESTMENT DOLLAR PREMIUM

\$2.60 to 27.7% (27.7%)
Effective 2.255% (2.255%)

WITH SENTIMENT dampened by a larger-than-expected rise in wholesale prices in July, Wall Street relinquished some ground yesterday following its recent sharp and broad-based advance.

The Dow Jones Industrial Average, which had climbed 17 points over the past three days, reacted 4.98 to 268.25. The NYSE All Common Index slipped back 22 cents to 860.14, while declines outnumbered gains by 798 to 828. There was a fairly sizeable turnover of 34.6m shares, although this was far short of yesterday's heavy total of 45.24m.

The Commerce Department reported that wholesale prices rose 1.1 per cent in July after a 0.5 per cent June increase. Wall Street had expected an increase of between 0.5 and 0.9 per cent. The Commerce Department called the news "surprisingly bad".

Analysts noted, however, that the market was due for a pull-back in any event after the strong gains earlier in the week. Investors were also concerned about the weekly banking figures, due after the market

close. Analysts said investors expect newly-appointed Federal Reserve chairman Paul A. Volcker to put more emphasis on monetary aggregates in setting policy than did his predecessor G. William Miller, now Treasury Secretary. After the close, the Federal Reserve reported that the basic money stock (M-1) rose \$1.2bn in the latest reporting week.

Volume leader IBM slipped 1/4 to \$88.4. General Motors 1/4 to \$59.9. U.S. Steel 1/4 to \$22.1. Exxon 1/4 to \$33.1. Standard Oil California 1/4 to \$50.1 and Mobil 1/4 to \$38.1. Super Oil rose 5/8 to \$43.0.

Recently-strong banks were hit by profit-taking. Among the actives, BankAmerica fell 1/4 to \$30.1 and Citicorp 1/4 to \$24.1. Wells Fargo shed 1/4 to \$31.1 and Chase Manhattan Bank 1/4 to \$40.1.

NLT rebounded 1/4 to \$30.1. It lost a point on Wednesday after saying it had not received a merger offer from Ashland Oil, down 1/4 to \$38.1.

Singer halved the dividend to 10 cents a share and fell \$2 to \$12.1. A 300,000 share block was moved at \$13.1.

EXTRA advanced 1/4 to \$24.1. The company reported improved third-quarter profits and has been rumoured to be a take-over

target. Heavily-traded MGIC Investment jumped \$3 to \$36.

THE AMERICAN SE Market Value Index managed to close 0.24 higher at 200.54 in contrast to the NYSE trend. Volume 4.24m shares (4.24m).

Canada

Stocks continued to show a firming tendency in busy trading, with the Toronto Composite Index ending 1.3 harder at 1,566.5. Golds advanced 28.3 to 1,787.6 and Oils and Gas 7.4 to 2,663.4, but Metals and Minerals declined 8.7 to 1,312.1. In Montreal, Banks improved 1.50 to 321.71 and Papers 0.67 to 177.63.

Among companies reporting higher earnings, Canadian Marconi put on 1/4 to \$31.5 and Macdonald-Dellmont 1/4 to \$32.1, while Dominion Stores, CTS and Asbestos, C44, added 1/4 apiece.

Tokyo

Early fresh buying was later more than offset by profit-taking, leaving share prices on the First Market section easier for choice on balance.

The Nikkei-Dow Jones Average briefly touched a new all-time high of 6,416.69, prior to reacting

to 6,392.16, off 10.51 on the day. The Tokyo SE index lost 0.55 at 448.74, while business volume was a moderate 270m shares (300m).

Petroleums, including Nippon Oil and Teikoku Oil, lost heavily on profit-taking after early gains, while Shippings, including Japan Line, and trading concerns such as Mitsui and C. Itoh, also finished lower. Mitsui lost 1/4 to Y326 and C. Itoh Y10 to Y371.

However, Paper-Pulpers scored fresh gains and Confectionery concerns were selectively firmer. Line and trading concerns, such as the market included Fuji Photo Film, up 1/4 to Y84.5, Casio, Y16 higher at Y720, Jace, Y13 stronger at Y513, and Takeda Chemical, which climbed 1/4 to Y468. In contrast, Honda Motors receded 1/4 to Y548.

Germany

Leading shares tended to pick up in somewhat more active conditions, with brokers citing relief that the Bundesbank Council had not announced any changes to domestic credit policy. The upswing was led by Banks, which had fallen in recent sessions due to what is becoming routine nervousness before the regularly

scheduled meetings of the Central Bank Council. Investors had apparently feared new measures to tighten credit, but the Council announced without making any decisions.

Brokers reported that foreign investors were returning to the market. The foreigners were perhaps taking advantage of the recent dip in prices to seek bargains, observers said.

However, demand for credit institutions rebounded smartly, Bayerische Vereinsbank rising DM 5.40 and Bayerische Hypo Bank 4.10. Elsewhere in the market, Deutsche Bank each added DM 1.50, while Dresdner Bank put on DM 2.

In Chemicals BASF gained DM 1.20 and Hoechst DM 1.10, while Badische Werke forged ahead DM 5.

In Machine Makers, KHD went up DM 2.50 and Mannesmann gained DM 3.50, while Motors had BMW DM 2 firmer. Stores also recovered, with Herta rising DM 3 and Karstadt DM 2. In Utilities, VERA put on DM 2.30.

There was a marked recovery on the Domestic Bond market. Public Authority Bonds gained up to 75 pfennigs, enabling the Bundesbank to sell a nominal DM 25.5m of paper, after purchases of DM 15.2m on Wednesday.

Paris

Stock prices were inclined to make fresh progress in a fair business, the Bourse Industriels index improving 0.7 to a high for the year of 90.1.

Operators reported more buying in connection with the "Monitory" law, as well as receiving some encouragement from a cut in the Call Money rate to 10 per cent from 10.4.

Oil, Electricals and Food were among the best performers. Agnès gained 12 per cent and Elf-Aquitaine 5 per cent. The two concerns are equal partners in the Barrois where, South West France, where "important oil indices" were discussed.

Foreign rose Ffr 7.90 to Ffr 24.90 after announcing higher first-half 1979 net turnover. Thomson-CSF advanced Ffr 11 to Ffr 427 and Au.

NOTES: Overseas prices shown below exclude 5 pfennig, Belgian dividends and 10 pfennig, Dutch dividends. DM 500 denoted, unless otherwise stated, yields based on net dividends. P/F 100 denoted, unless otherwise stated. Yfr 500 denoted, and Bearer shares unless otherwise stated. Price at time of suspension, a florin, 2 schillings.

GERMANY

Aug. 9

Price + or - Div. Yld. %

AGF 45.1 +0.1 - 3.4

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Prattmore armed Ffr 2 to Ffr 112 after both reporting increased first-half net consolidated turnover.

Hong Kong

Early Overseas buying, together with local speculative interest, sent shares generally further ahead, but subsequent switching and profit-taking left some issues easier on the day.

However, demand for Properties remained strong and sufficient stocks were still ahead elsewhere to leave a fresh rise of 5.56 at 620.10 by the Hang Seng index for a two-day advance of 16.37.

Kingkong Laid closed 20 cents higher at HK\$9.55 and Cheung Kong 10 cents firmer at HK\$14.10.

Hongkong Bank added 20 cents at HK\$13.50, Swire Pacific "A" 10 cents at HK\$8.45 and United Hotels 15 cents at HK\$3.40, but Jardine Matheson were flat at HK\$12.00.

Australia

With dealers reporting a substantial increase in London buying Australian stocks generally moved further ahead yesterday, with good gains occurring in the Mining sector and some leaders on the Australia board.

Sydney Ordinaries index rose 6.09 more to a 1979 peak of 605.11.

Market leader BHP advanced 22 cents to AS\$6.20 and CSR 30 cents to AS\$7.70, while rights "A" shares, traded for the last time yesterday, rose 21 cents to AS\$2.72.

Ansett, the subject of heavy buying from several quarters of late, retreated sharply to AS\$1.50 after recovering to AS\$1.80 during the day. The Bell Group announced that it had lifted its Ansett shareholding to 12.5 per cent and the market is waiting to see if the company will announce its intention to acquire 20 per cent of Bell.

Improved London commodities prices and the upward movement in Gold Bullion was held mainly responsible for the increase in interest in Mining stocks. BHP climbed 9 cents to AS\$6.20, Bega Valley Copper 6 cents to AS\$2.10.

NOTES: Overseas prices shown below exclude 5 pfennig, Belgian dividends and 10 pfennig, Dutch dividends. DM 500 denoted, unless otherwise stated. Yfr 500 denoted, and Bearer shares unless otherwise stated. Price at time of suspension, a florin, 2 schillings.

GERMANY

Aug. 9

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AGF 45.1 +0.1 - 3.4

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NEW YORK - DOW JONES

Aug. 9

Price + or - Div. Yld. %

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INDICES

Aug. 9

Price + or - Div. Yld. %

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UK resists futures disclosure

By John Edwards
Commodities Editor

THE UK Government will oppose London commodity traders being forced to reveal details of their trading outside the U.S. to the U.S. Commodity Futures Trading Commission, the British Embassy in Washington said yesterday.

The Embassy, in a formal note to the State Department, said the proposal by the Commodity Futures Trading Commission to require disclosure of trading details would discourage foreign participation in U.S. futures markets and leave them more open to manipulation.

The note follows representations by London commodity traders against pressure from the CFTC for all foreign traders to disclose their trading details to the U.S. authorities.

U.S. traders have to report all their trading transactions on domestic commodity futures markets to the CFTC, which was established in 1975.

Earlier this week, however, Wiscope, the Swiss subsidiary of the Guinness and Peat group, won an appeal against a ban on its trading in U.S. futures markets because of refusing to reveal details of its transactions requested by the CFTC.

Downturn in metal markets

By Our Commodities Editor

THE FIRMER trend in sterling, and profit-taking, has brought a general downturn in the metal markets. Exchange rates, for example, fell by 15.25 to 65.54, copper cash wire-bare fell 11.5 to 258.9 a tonne, and cash lead 11.2 to 258.5 a tonne.

In copper, the cash wire-bare fell brought it below the three-month quotation, which declined by 10.75 to 257.25 a tonne, but nearby supplies available to the market remain tight.

MCAs return

BRUSSELS—The EEC Commission has decided to reintroduce negative monetary compensatory amounts on British farm trade for a week from next Monday, after which a decision on any further accommodations will be made.

The amount to be applied from Monday will be 1.9 per cent in the form of a subsidy on imports, and a 1.9 per cent on exports.

New sterling rise hits London cocoa futures

BY RICHARD MOONEY

THE RENEWED rise in the value of sterling yesterday encouraged a further sharp fall in prices on the London cocoa futures market.

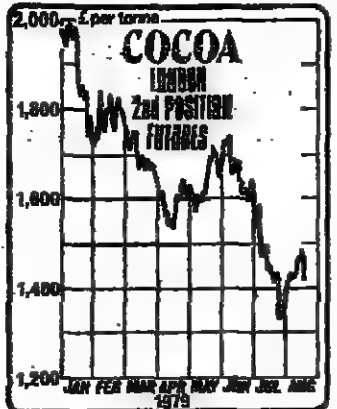
The December quotation had fallen the 240 permissible daily limit by mid-afternoon. And the decline continued after the mandatory 15-minute break in trading with December cocoa ending the day 255.5 down at 21,417.5 a tonne. Traders noted that the price had fallen 290 since Tuesday morning.

In the absence of any significant fundamental news in recent months currency factors have been the major influence on the cocoa market. Having been pushed lower by the steady rise in sterling, prices rallied during the last two weeks as the pound fell. Now the renewed strength of the pound has again put cocoa futures values under pressure.

This latest decline has also been influenced, however, by heavy Brazilian selling and

some physical sales of Nigerian cocoa.

"With West African crop prospects looking good," said one London dealer yesterday,



"and another hefty surplus in prospect, there is little to stop prices falling."

There had been some physical interest on the Continent this

week, he said, "but in no real quantity."

Another factor which may have encouraged yesterday's decline was the announcement of cocoa purchases in Ghana for the third week of the mid-crop season. The Marketing Board said the purchases amounted to 1,225 tonnes, taking the cumulative total to 7,107 tonnes. A year ago the total stood at 7,343 tonnes, but that was after 10 weeks.

Meanwhile, the Cocoa Marketing Board said Cameroon crop purchases totalled 103,373 tonnes on August 6 compared with 105,887 tonnes at the same stage of the previous season.

In Paris, the French Chocolate Makers' Association said French cocoa bean grindings in the second quarter of this year were provisionally estimated at 12,000 tonnes, about 10 per cent higher than in the same quarter last year. First-quarter 1979 grindings totalled 11,530 tonnes.

Egg prices to go up next week

BY CHRISTOPHER PARKES

PRICES of size 1 and 2 eggs will go up 2p a dozen next week. This is the first price increase posted by Goldenlay, the marketing consortium, since January 28.

Mr. Frank Powell, marketing director, pointed out yesterday that other sizes were still 9p a dozen cheaper than they were 17 weeks ago, and farmers were still selling at a loss of about 9p a dozen.

The increases had been made possible by a reduction in output of larger sizes rather than any improvement in demand, Mr. Powell added. Other hens which produced bigger eggs were being sent to the slaughterhouse.

The market had also been helped by a sharp reduction in the number of eggs being imported from France and Holland. At about 10,000 boxes a week, imports are now about half the level of a few weeks ago.

Trade across the English Channel had been discouraged by the rapid fall in the value of monetary compensatory amounts, subsidies paid on foodstuffs, said Mr. Powell. However, he said, there was still a chance

that the imports might rise again in September, once the French national holidays were over. A large proportion of the population traditionally takes the whole of August off.

Latest figures from the Ministry of Agriculture suggest that egg production in the UK should begin to contract shortly. Prices could then increase further.

In June, farmers bought only 3.7m layer chicks—6 per cent fewer than in June, 1978. And preliminary statistics on the number of eggs set to hatch during July suggest that further reductions can be expected.

In the first half of the year chick sales to egg farms fell 11 per cent compared with the first six months of 1978.

Between January and the end of May, plagues in the European Community were down 5 per cent. The Dutch, however, have continued to expand their laying flock while the French are holding steady.

'Fish come before jobs'

BY OUR COMMODITIES STAFF

FISHERIES conservation has to come before jobs, Mr. Alick Buchanan-Smith, Minister responsible for the fishing industry, told angry trawlermen and fish process workers in Grimsby yesterday.

Government strategy and EEC fishing policy had to hinge on conservation, he said. "Jobs have been, and are being lost. But if we don't conserve what we have there just won't be any fishing industry left," he said.

The fishermen had warned the Minister that if new proposals for reductions in fishing in the Barents Sea and off the South West coast of England were accepted, hundreds of jobs would be lost and scores more workers would be laid off.

The proposals, from the International Committee for the Exploration of the Seas, are almost certain to be approved and UK fishermen are angry because they affect the only two profitable fisheries still open to them.

Soviet crop prospects brighten

WASHINGTON—The Soviet Union appears to be headed towards a good spring wheat crop with above average yields in some eastern parts of the country, according to a U.S. Agriculture Department survey team.

The 1979 spring wheat crop, the team said, could be as good as last year's crop of 51.8m tonnes or even the 1977 harvest of 52.3m tonnes.

The team, headed by Mr. Larry Panasuk of the USDA foreign extension service, has just returned from the Soviet Union. Mr. Panasuk, who made a similar tour in 1978, said the spring wheat crop in some areas was in better condition than a year ago.

"However, maintaining present crop prospects, particularly in the more northern regions, will depend greatly on favourable late season weather," the three-member team said.

Mr. Panasuk declined to speculate on whether the prospects for a good Russian spring wheat harvest will increase the Government's estimates of overall Soviet Grain production for this year. The USDA will announce its latest estimate of Russian grain crop today.

In July, the USDA said a hot dry spring meant overall Russian grain production would probably be between 165m and 195m tonnes, the worst crop since 1973.

AP-Dow Jones

South African citrus sales record likely

By Bernard Simon in Johannesburg

SOUTH AFRICAN citrus exporters are confident of record earnings during the current season which ends in October. Receipts should reach R300m (£105m), easily breaking last year's record of R181m, according to the Citrus Exporters Association.

To date, 55 per cent of the orange crop, which totals some 28.1m cartons, has been shipped. Foreign sales of grapefruit are expected to reach 4.5m cartons and lemons, 1.5m cartons.

The cumulative average price for oranges realised so far this season is R9.66 per carton, compared with R6.99 in 1978.

Britain remains South Africa's biggest citrus customer, taking about 23 per cent of total exports.

UK AGRICULTURE

Dull sales disappoint sheep farmers

BY JOHN CHERRINGTON, AGRICULTURE CORRESPONDENT

THE CLOSURE of the French sheep market last week to British lamb exports has made little difference to the trade for English lamb. In fact, the sheep going have left a painful bulge on many farmers' overdrafts. Some have also begun to do their sums, and find that using borrowed money to buy either lambs or breeding stock can be quite expensive. If, for instance, a ewe costs £60, a moderate price for some last year—the interest charge alone is £9.60 for the year or about £6 per lamb produced.

Dealers, who for years have been given Carte Blanche to buy both ewes and lambs, now find that their customers have become very cautious and are setting strict limits on price. In some cases farmers are talking of giving up sheep altogether if they can milk cows or grow wheat and barley on their land instead.

This hesitation may only be a reaction to the bad winter or the present monetary situation, but I believe it may be a symptom of something rather deeper.

Another ingredient in the situation has been the strength of the lamb market in the UK. Due to the bad winter the numbers being presented for slaughter have been substantially down on last year, by as much as 20,000-40,000 a week until recently. The average price has been substantially higher than last year but at the end of July the difference had narrowed to about 6p a kilo.

It is probable that if it hadn't been for the overall shortage of lambs on the market, this year's prices, like those for pigs, would have given farmers very little joy.

Few farmers sell all their lambs fat in the summer. There is a very large trade in "store" sheep for future fattening. The first sales of these have actually returned prices at and even below some of those realised at the same time last year. This depression has extended to the breeding sheep, where the trade has been, to say the least, dull.

The causes of this are complex. Until a week or so ago there had been quite a serious drought in Southern and Western England. Grass was shortening and farmers saw little prospect of fattening

lambs, even if they went out to buy them.

The memory of last winter is still fresh, and the astronomical cost of keeping the sheep going have left a painful bulge on many farmers' overdrafts. Some have also begun to do their sums, and find that using borrowed money to buy either lambs or breeding stock can be quite expensive. If, for instance, a ewe costs £60, a moderate price for some last year—the interest charge alone is £9.60 for the year or about £6 per lamb produced.

Dealers, who for years have been given Carte Blanche to buy both ewes and lambs, now find that their customers have become very cautious and are setting strict limits on price. In some cases farmers are talking of giving up sheep altogether if they can milk cows or grow wheat and barley on their land instead.

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The causes of this are complex. Until a week or so ago there had been quite a serious drought in Southern and Western England. Grass was shortening and farmers saw little prospect of fattening

to try and put things right. On the face of it, the French are almost certain to be told by the European Court to stop the unilateral opening and shutting of the barriers to British exports as well as to lift the duties which can run as high as 90p a kilo.

Should that happy day come, British farmers will, they think, be able to send masses of lambs to France and so gain the current price which is roughly £1 a pound the year round.

But it is only at that level because lamb in France is a luxury and kept that way by the policy of successive French Governments to maintain a sheep farming population in the hill and mountain areas. This is without doubt a most artificial way of farming—the sheep are kept in small numbers of the time. But without it the hills would be even less populated than they are today.

It is sensible to think that no French Government is going to allow a section of its population to be exterminated without putting up every obstacle to a freeing of the lamb market that it can think of. British sheep farmers are sensible not to risk their all in investing in sheep until they see the way ahead more clearly.

Sharp U.S. cotton crop

By Our Commodities Staff

THREE LEADING New York commodity houses have forecast a sharp rise in the U.S. cotton crop in the 1978-79 season. Bache Halsey Stuart Shields expects production to rise to 13.2-13.3m bales from 10.9m in 1978-79. It bases this figure on a planted acreage of 13.665m acres.

Meanwhile, Merrill Lynch, puts the output total at about 13.4m bales but notes that estimates by cotton merchants, shippers and mills questioned in its recent survey mainly ranged between 13.3m and 13.7m bales.

And Balfour, MacLaine, also puts the output total at about 13.4m bales but notes that estimates by cotton merchants, shippers and mills questioned in its recent survey mainly ranged between 13.3m and 13.7m bales.

BRITISH COMMODITY MARKETS

BASE METALS

Copper—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in copper triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Aluminium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in aluminium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Lead—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in lead triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Zinc—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in zinc triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Nickel—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in nickel triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Platinum—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in platinum triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Palladium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in palladium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Rhodium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in rhodium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Iridium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in iridium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Osmium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in osmium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Ruthenium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in ruthenium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Technetium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in technetium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Yttrium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in yttrium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Zirconium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in zirconium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Niobium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in niobium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Molybdenum—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in molybdenum triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Chromium—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in chromium triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Manganese—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in manganese triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Iron—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in iron triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Steel—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in steel triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

Copper—London metal market. Exchange mainly reflecting profit-taking. Forward metal opened around 258.00 and closed at 257.25. The afternoon session was mostly steady, with a slight rise in the morning. In the afternoon, a strong opening in copper triggered a sharp rise in the price of the metal. The price of the metal rose to 258.00, with a turnover of 22,000 tons.

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Gilts run out of steam and close below day's best Equities meet end-Account selling but Golds up again

Account Dealing Dates
Option
*First Declara. Last Account
Dealings from Dealings Day
July 30 Aug. 9 Aug. 10 Aug. 20
Aug. 13 Aug. 23 Aug. 24 Sept. 3
Aug. 28 Sept. 6 Sept. 7 Sept. 17
*New time "dealings may take
place from 9.30 am two business days
earlier."

British Funds and Gold Mining issues contained the recent former trends in Stock markets yesterday, but the promising rally in equities was halted on a combination of end-Account profit-taking and lack of follow-through support. With the help of a further sharp gain in the bullion price, South African Golds made the most buoyant showing of the three main sectors, the Gold Mines index measuring the improvement here with a rise of 8.4 to 166.3. This makes a gain of 19.6 so far this week to a level which is, however, well off the 206.4 peak for the year recorded a couple of months ago. After the previous day's strong buying which resulted in the exhaustion of the long tap and to faint hopes that lower interest rates may be in the offing, gilt-edged faltered with buyers becoming a little wary ahead of next week's money supply figures. Gains to 3 were reduced to 1 at the close and the Government Securities Index improved 0.41 to 73.96 for a seven-day rise of 1.73—nearly 2 1/2 per cent.

Following a quietly steady opening, equity leaders drifted lower in a reduced trade, although total bargains still amounted to 16,222 compared with Wednesday's 15,863. Down a mere 0.3 at 10 am, the FT 30 share index eased progressively, to close at the day's lowest of 487.4, thus losing 6.3 of Wednesday's rise of 7.1, on the week so far, however, the index retains a net gain of nearly 10 points. Rises and falls in all FT-quoted industrials were almost in balance, but the former held sway for the seventh successive day.

Encouraged by the previous day's swift exhaustion of the long tap stock, Government Securities made fresh headway yesterday. Fresh demand at the long-end of the market pushed prices up by 1, but profit-taking at the enhanced levels left final quotations around 1 below the best. The former tap, Treasury 11 1/2 per cent, 2003-07, mirrored the trend, but finished only 1/4 better at 15 1/2, after touching 16 1/4. A reasonably brisk trade developed in the shorts which closed with gains ranging to 1/2.

A heavy well-balanced institutional business developed in the investment currency market where the premium touched a high of 2 3/4 per cent in the early trade following early weakness in sterling before reacting late to close at 2 1/4 per cent, a fraction higher than the overnight

level. Yesterday's SE conversion factor was 0.9122 (0.9325). Wednesday's flurry in traded options proved to be short-lived, and only 244 contracts were completed against the previous day's 543. Shell attracted the majority of yesterday's business, recording 100 trades.

Discounts better
Discount Houses moved higher, taking their cue from the gilt-edged market. Allen Harvey and Rees advanced 10 to 375p, while Alexander, 25p, and Union, 375p, improved 5 apiece. Gerrard and National put on 4 to 254p and Cater Ryder hardened 3 to 358p. The major clearing banks tended quietly. Firm with Barclays up 8 at 448p and Midland 6 to the good at 376p. Hambros was an isolated firm feature in merchant banks, rising 7 to 317p. Among Hire Purchases, UDT at 43p, lost a penny to 42p, but profit-taking after the recent good rise left MFI Furniture down 6 at 186p. Among the leaders, Gussies A reacted 6 to 414p after recent Press-inspired strength and Marks and Spencer softened a penny to 117p. Renewed speculative interest, however, lifted Burton A to 258p.

A buoyant market of late on asset value considerations and bid hopes. Style Shoes ran back 1 1/2 to 204p on profit-taking. Electrical leaders drifted a few pence easier. Elsewhere, Sound Diffusion encountered profit-taking and shed 3 to 129p, while fresh occasional offerings left Ward and Gledstone 1 1/2 cheaper at 88p. In contrast, Unilever rallied 2 further to 182p. Brooks Group were supported at 97p, up 6, along with Automated Security, 5 to the good at 170p. Fresh interest was shown in Concord, Rasthof which improved 2 further to 46p.

Leading Engineers turned easier, mainly on lack of fresh support. John Brown gave up 8 to 419p and Hawker 6 to 198p, while Tubes eased 4 to 323p. Elsewhere, Avers reacted 7 to 26p following the previous day's burst of speculative activity, but Wellman Engineering ended 3 1/2 to the good at 68p after news of the increased order worth 70p cash from Redman. Electricals (Great Bridge) hardened a penny to 80p in response to the interim statement, and favourable Press mention left W. E. Norton 1 1/2 dearer at 26p. Occasional support lifted Metaltrax 3 to 33p and Martair a similar amount to 140p, but AAT reacted 4 to 58p after the recent improvement on the annual results.

Unilever lower
Scattered selling and an absence of buying partially eroded recent gains in leading Foods where Tate and Lyle slipped 2 to 139p, Cadbury Schweppes eased a penny to 50p and B. Sainsbury relinquished 5 to 323p. Still unsettled by the company's proposed capital reduction, Barker and Dobson were subjected to another bout of selling and touched 17 1/2 before settling at 14 1/2, a penny

down on balance. On the other hand, further speculative support prompted gains of 4 and 5 respectively in Bernard Matthews, 277p, and William Morrison, 177p.

Harris Queensway up
Harris Queensway became a prominent firm feature in Stores, closing 12 higher at 288p following investment buying. Time Products were similarly supported and finished 5 to the good at 38p, while 2000 improved 7 in a thin market to 183p. Still reflecting takeover hopes, Peters added 3 more to 77p, after 78p, but profit-taking after the recent good rise left MFI Furniture down 6 at 186p. Among the leaders, Gussies A reacted 6 to 414p after recent Press-inspired strength and Marks and Spencer softened a penny to 117p. Renewed speculative interest, however, lifted Burton A to 258p.

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FINANCIAL TIMES STOCK INDICES									
	Aug. 9	Aug. 8	Aug. 7	Aug. 6	Aug. 5	Aug. 4	Aug. 3	Aug. 2	Aug. 1
Government Secs.	75.96	75.86	75.11	74.70	74.78	74.68	74.58	74.48	74.38
Fixed Interest	74.64	74.12	73.75	73.64	73.70	73.60	73.50	73.40	73.30
Industrial	487.4	478.7	466.6	459.6	457.7	456.7	455.7	454.7	453.7
Gold Mines	166.3	157.9	149.8	148.4	146.7	145.1	143.5	141.9	140.3
Gold Mines Ex-£ pm	151.7	145.7	139.3	137.6	135.9	134.3	132.7	131.1	129.5
Ord. Div. Yield	6.91	6.88	6.91	7.01	7.05	7.07	7.09	7.11	7.13
Earnings, Yld. % (Full)	17.52	17.31	17.58	17.77	17.90	17.94	17.98	18.02	18.06
P/E Ratio (net) (*)	7.17	7.26	7.19	7.06	7.08	7.00	6.92	6.84	6.76
Total bargains	18,322	18,663	16,944	13,477	15,999	14,071	12,145	10,219	8,288
Equity turnover £m	91.21	75.87	43.65	68.98	68.15	68.47	68.79	69.11	69.43
Equity bargains total	11,988	10,671	8,690	9,419	10,588	9,419	8,288	7,147	6,006

HIGHS AND LOWS									
	1979	Since Compiln	1979	Since Compiln	1979	Since Compiln	1979	Since Compiln	1979
Govt. Secs.	75.91	64.64	127.4	69.18	81.17	69.18	81.17	69.18	81.17
Fixed Int.	77.76	66.05	150.4	80.83	81.17	80.83	81.17	80.83	81.17
Ind. Ord.	558.6	446.1	558.6	446.1	446.1	446.1	446.1	446.1	446.1
Gold Mines	808.4	448.3	448.3	448.3	448.3	448.3	448.3	448.3	448.3
Gold Mines Ex-£ pm	169.5	83.1	83.1	83.1	83.1	83.1	83.1	83.1	83.1

NEW HIGHS AND LOWS FOR 1979									
	High	Low	High	Low	High	Low	High	Low	High
Govt. Secs.	75.91	64.64	127.4	69.18	81.17	69.18	81.17	69.18	81.17
Fixed Int.	77.76	66.05	150.4	80.83	81.17	80.83	81.17	80.83	81.17
Ind. Ord.	558.6	446.1	558.6	446.1	446.1	446.1	446.1	446.1	446.1
Gold Mines	808.4	448.3	448.3	448.3	448.3	448.3	448.3	448.3	448.3
Gold Mines Ex-£ pm	169.5	83.1	83.1	83.1	83.1	83.1	83.1	83.1	83.1

LONDON TRADED OPTIONS									
	Oct.			Jan.			April		
Option	Ex.'s re'se	Closing offer	Vol.	Closing offer	Vol.	Closing offer	Vol.	Equity close	
BP	1050	168	8	—	—	—	—	1195p	
BP	1150	80	5	—	—	—	—	147 1/2	
BP	1250	21	1	27	1	30	—	231p	
Corn. Union	200	28	10	30	4	30	—	"	
Corn. Gold	220	16	7	21	1	30	—	"	
Corn. Gold	280	1	1	18	8	30	—	"	
Corn. Gold	280	1	1	2	8	—	—	"	
GEO	420	6	2	28	—	—	—	275p	
GEO	420	9	7	28	—	—	—	"	
Grand Met.	138	18	18	23	—	—	—	145p	
Grand Met.	158	8 1/2	—	124	—	—	—	"	
IOI	320	18	17	29	5	34	7	335p	
Land Secs.	380	38	—	43	—	—	—	251p	
Land Secs.	390	0	5	16	—	—	—	"	
Marika & Sp.	110	21	8	18	—	—	—	116p	
Marika & Sp.	130	14	—	28	8	2	—	"	
Marika & Sp.	140	8	1	18	16	8	—	"	
Shell	328	28	80	28	—	—	—	253p	
Shell	350	7	11	18	—	—	—	"	
Shell	378	4	84	11	—	—	—	"	
Shell	400	8	4	6	—	—	—	"	
Totals			168		26		9	"	

[illegible][illegible]

MAITHEWS GOODMAN & POSTLETHWAITE
Solicitors for Commerce
01-243-3200

FT SHARE INFORMATION SERVICE

FOOD, GROCERIES—Cont.

BRITISH FUNDS

High Low Stock Price % Chg. Div. Yield

“Shorts” (Lives up to Five Years)

High	Low	Stock	Price	% Chg.	Div.	Yield
99	99	Treasury 30c 1982	99	+1.1	3.03	11.10
100	100	Treasury 30c 1983	100	+1.1	3.03	11.10
101	101	Treasury 30c 1984	101	+1.1	3.03	11.10
102	102	Treasury 30c 1985	102	+1.1	3.03	11.10
103	103	Treasury 30c 1986	103	+1.1	3.03	11.10
104	104	Treasury 30c 1987	104	+1.1	3.03	11.10
105	105	Treasury 30c 1988	105	+1.1	3.03	11.10
106	106	Treasury 30c 1989	106	+1.1	3.03	11.10
107	107	Treasury 30c 1990	107	+1.1	3.03	11.10
108	108	Treasury 30c 1991	108	+1.1	3.03	11.10
109	109	Treasury 30c 1992	109	+1.1	3.03	11.10
110	110	Treasury 30c 1993	110	+1.1	3.03	11.10
111	111	Treasury 30c 1994	111	+1.1	3.03	11.10
112	112	Treasury 30c 1995	112	+1.1	3.03	11.10
113	113	Treasury 30c 1996	113	+1.1	3.03	11.10
114	114	Treasury 30c 1997	114	+1.1	3.03	11.10
115	115	Treasury 30c 1998	115	+1.1	3.03	11.10
116	116	Treasury 30c 1999	116	+1.1	3.03	11.10
117	117	Treasury 30c 2000	117	+1.1	3.03	11.10
118	118	Treasury 30c 2001	118	+1.1	3.03	11.10
119	119	Treasury 30c 2002	119	+1.1	3.03	11.10
120	120	Treasury 30c 2003	120	+1.1	3.03	11.10

Five to Fifteen Years

High	Low	Stock	Price	% Chg.	Div.	Yield
101	101	Treasury 12c 1984	101	+1.1	12.02	12.02
102	102	Treasury 12c 1985	102	+1.1	12.02	12.02
103	103	Treasury 12c 1986	103	+1.1	12.02	12.02
104	104	Treasury 12c 1987	104	+1.1	12.02	12.02
105	105	Treasury 12c 1988	105	+1.1	12.02	12.02
106	106	Treasury 12c 1989	106	+1.1	12.02	12.02
107	107	Treasury 12c 1990	107	+1.1	12.02	12.02
108	108	Treasury 12c 1991	108	+1.1	12.02	12.02
109	109	Treasury 12c 1992	109	+1.1	12.02	12.02
110	110	Treasury 12c 1993	110	+1.1	12.02	12.02
111	111	Treasury 12c 1994	111	+1.1	12.02	12.02
112	112	Treasury 12c 1995	112	+1.1	12.02	12.02
113	113	Treasury 12c 1996	113	+1.1	12.02	12.02
114	114	Treasury 12c 1997	114	+1.1	12.02	12.02
115	115	Treasury 12c 1998	115	+1.1	12.02	12.02
116	116	Treasury 12c 1999	116	+1.1	12.02	12.02
117	117	Treasury 12c 2000	117	+1.1	12.02	12.02
118	118	Treasury 12c 2001	118	+1.1	12.02	12.02
119	119	Treasury 12c 2002	119	+1.1	12.02	12.02
120	120	Treasury 12c 2003	120	+1.1	12.02	12.02

Over Fifteen Years

High	Low	Stock	Price	% Chg.	Div.	Yield
101	101	Treasury 12c 1994	101	+1.1	12.02	12.02
102	102	Treasury 12c 1995	102	+1.1	12.02	12.02
103	103	Treasury 12c 1996	103	+1.1	12.02	12.02
104	104	Treasury 12c 1997	104	+1.1	12.02	12.02
105	105	Treasury 12c 1998	105	+1.1	12.02	12.02
106	106	Treasury 12c 1999	106	+1.1	12.02	12.02
107	107	Treasury 12c 2000	107	+1.1	12.02	12.02
108	108	Treasury 12c 2001	108	+1.1	12.02	12.02
109	109	Treasury 12c 2002	109	+1.1	12.02	12.02
110	110	Treasury 12c 2003	110	+1.1	12.02	12.02
111	111	Treasury 12c 2004	111	+1.1	12.02	12.02
112	112	Treasury 12c 2005	112	+1.1	12.02	12.02
113	113	Treasury 12c 2006	113	+1.1	12.02	12.02
114	114	Treasury 12c 2007	114	+1.1	12.02	12.02
115	115	Treasury 12c 2008	115	+1.1	12.02	12.02
116	116	Treasury 12c 2009	116	+1.1	12.02	12.02
117	117	Treasury 12c 2010	117	+1.1	12.02	12.02
118	118	Treasury 12c 2011	118	+1.1	12.02	12.02
119	119	Treasury 12c 2012	119	+1.1	12.02	12.02
120	120	Treasury 12c 2013	120	+1.1	12.02	12.02

Undated

Consolidated

War Loan 1952

Gov. 30c 1981

Treasury 30c 1982

Treasury 30c 1983

Treasury 30c 1984

Treasury 30c 1985

Treasury 30c 1986

Treasury 30c 1987

Treasury 30c 1988

Treasury 30c 1989

Treasury 30c 1990

Treasury 30c 1991

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Treasury 30c 2017

Treasury 30c 2018

Treasury 30c 2019

Treasury 30c 2020

Treasury 30c 2021

Treasury 30c 2022

Treasury 30c 2023

Treasury 30c 2024

Treasury 30c 2025

Treasury 30c 2026

Treasury 30c 2027

Treasury 30c 2028

Treasury 30c 2029

Treasury 30c 2030

Treasury 30c 2031

Treasury 30c 2032

Treasury 30c 2033

Treasury 30c 2034

Treasury 30c 2035

Treasury 30c 2036

Treasury 30c 2037

Treasury 30c 2038

Treasury 30c 2039

Treasury 30c 2040

FOREIGN BONDS & RAILS

High	Low	Stock	Price	% Chg.	Div.	Yield
35	35	Antofagasta Ry...	35	—	—	—
36	36	Do. Soc. Pref.	36	—	—	—
37	37	Chilean Mixed	37	—	—	—
38	38	Do. Soc. 1980	38	—	—	—
39	39	Do. Soc. 1981	39	—	—	—
40	40	Do. Soc. 1982	40	—	—	—
41	41	Do. Soc. 1983	41	—	—	—
42	42	Do. Soc. 1984	42	—	—	—
43	43	Do. Soc. 1985	43	—	—	—
44	44	Do. Soc. 1986	44	—	—	—
45	45	Do. Soc. 1987	45	—	—	—
46	46	Do. Soc. 1988	46	—	—	—
47	47	Do. Soc. 1989	47	—	—	—
48	48	Do. Soc. 1990	48	—	—	—
49	49	Do. Soc. 1991	49	—	—	—
50	50	Do. Soc. 1992	50	—	—	—
51	51	Do. Soc. 1993	51	—	—	—
52	52	Do. Soc. 1994	52	—	—	—
53	53	Do. Soc. 1995	53	—	—	—
54	54	Do. Soc. 1996	54	—	—	—
55	55	Do. Soc. 1997	55	—	—	—
56	56	Do. Soc. 1998	56	—	—	—
57	57	Do. Soc. 1999	57	—	—	—
58	58	Do. Soc. 2000	58	—	—	—
59	59	Do. Soc. 2001	59	—	—	—
60	60	Do. Soc. 2002	60	—	—	—

U.S. & DM prices exclude inv. & premium

AMERICANS

High	Low	Stock	Price	% Chg.	Div.	Yield
101	101	ASA	101	+1.1	5.00	5.00
102	102	Abbott Labs.	102	+1.1	5.00	5.00
103	103	Amgen	103	+1.1	5.00	5.00
104	104	American Express	104	+1.1	5.00	5.00
105	105	Amgen	105	+1.1	5.00	5.00
106	106	Amgen	106	+1.1	5.00	5.00
107	107	Amgen	107	+1.1	5.00	5.00
108	108	Amgen	108	+1.1	5.00	5.00
109	109	Amgen	109	+1.1	5.00	5.00
110	110	Amgen	110	+1.1	5.00	5.00
111	111	Amgen	111	+1.1	5.00	5.00
112	112	Amgen	112	+1.1	5.00	5.00
113	113	Amgen	113	+1.1	5.00	5.00
114	114	Amgen	114	+1.1	5.00	5.00
115	115	Amgen	115	+1.1	5.00	5.00
116	116	Amgen	116	+1.1	5.00	5.00
117	117	Amgen	117	+1.1	5.00	5.00
118	118	Amgen	118	+1.1	5.00	5.00
119	119	Amgen	119	+1.1	5.00	5.00
120	120	Amgen	120	+1.1	5.00	5.00

S.E. List Premium 9% based on US\$22.25 per D

Conversion factor 0.9722 (0.9225)

CANADIANS

High	Low	Stock	Price	% Chg.	Div.	Yield
101	101	Bank of Montreal	101	+1.1	5.00	5.00
102	102	Bank of Montreal	102	+1.1	5.00	5.00
103	103	Bank of Montreal	103	+1.1	5.00	5.00
104	104	Bank of Montreal	104	+1.1	5.00	5.00
105	105	Bank of Montreal	105	+1.1	5.00	5.00
106	106	Bank of Montreal	106	+1.1	5.00	5.00
107	107	Bank of Montreal	107	+1.1	5.00	5.00
108	108	Bank of Montreal	108	+1.1	5.00	5.00
109	109	Bank of Montreal	109	+1.1	5.00	5.00
110	110	Bank of Montreal	110	+1.1	5.00	5.00
111	111	Bank of Montreal	111	+1.1	5.00	5.00
112	112	Bank of Montreal	112	+1.1	5.00	5.00
113	113	Bank of Montreal	113	+1.1	5.00	5.00
114	114	Bank of Montreal	114	+1.1	5.00	5.00
115	115	Bank of Montreal	115	+1.1	5.00	5.00
116	116	Bank of Montreal	116	+1.1	5.00	5.00
117	117	Bank of Montreal	117	+1.1	5.00	5.00
118	118	Bank of Montreal	118	+1.1	5.00	5.00
119	119	Bank of Montreal	119	+1.1	5.00	5.00
120	120	Bank of Montreal	120	+1.1	5.00	5.00

S.E. List Premium 9% based on US\$22.25 per D

BANKS & HIRE PURCHASE

185	185	AMZ S-A	195	+1 1/2	101.5c	4.2
186	186	Alexander's S-A	194	18.0		4.2
187	187	Albright S-A	194	18.0		4.2
188	188	Allen Harvey S-A	194	+1 1/2	21.44	8.2
189	189	Alfred Hirsch	193	+1 1/2	108.09	7.2
190	190	Alfred Hirsch S-A	193			7.2
191	191	Altman S-A	194			7.2
192	192	Arcturion L-A	194		10.42	5.0
193	193	Armstrong S-A	194		10.42	5.0
194	194	At. Irwin S-A	194		0.07%	7.1
195	195	At. Irwin S-A	194		0.07%	7.1
196	196	At. Irwin S-A	194		0.07%	7.1
197	197	At. Irwin S-A	194		0.07%	7.1
198	198	At. Irwin S-A	194		0.07%	7.1
199	199	At. Irwin S-A	194		0.07%	7.1
200	200	At. Irwin S-A	194		0.07%	7.1
201	201	At. Irwin S-A	194		0.07%	7.1
202	202	At. Irwin S-A	194		0.07%	7.1
203	203	At. Irwin S-A	194		0.07%	7.1
204	204	At. Irwin S-A	194		0.07%	7.1
205	205	At. Irwin S-A	194		0.07%	7.1
206	206	At. Irwin S-A	194		0.07%	7.1
207	207	At. Irwin S-A	194		0.07%	7.1
208	208	At. Irwin S-A	194		0.07%	7.1
209	209	At. Irwin S-A	194		0.07%	7.1
210	210	At. Irwin S-A	194		0.07%	7.1
211	211	At. Irwin S-A	194		0.07%	7.1
212	212	At. Irwin S-A	194		0.07%	7.1
213	213	At. Irwin S-A	194		0.07%	7.1
214	214	At. Irwin S-A	194		0.07%	7.1
215	215	At. Irwin S-A	194		0.07%	7.1
216	216	At. Irwin S-A	194		0.07%	7.1
217	217	At. Irwin S-A	194		0.07%	7.1
218	218	At. Irwin S-A	194		0.07%	7.1
219	219	At. Irwin S-A	194		0.07%	7.1
220	220	At. Irwin S-A	194		0.07%	7.1
221	221	At. Irwin S-A	194		0.07%	7.1
222	222	At. Irwin S-A	194		0.07%	7.1
223	223	At. Irwin S-A	194		0.07%	7.1
224	224	At. Irwin S-A	194		0.07%	7.1
225	225	At. Irwin S-A	194		0.07%	7.1
226	226	At. Irwin S-A	194		0.07%	7.1
227	227	At. Irwin S-A	194		0.07%	7.1
228	228	At. Irwin S-A	194		0.07%	7.1
229	229	At. Irwin S-A	194		0.07%	7.1
230	230	At. Irwin S-A	194		0.07%	7.1
231	231	At. Irwin S-A	194		0.07%	7.1
232	232	At. Irwin S-A	194		0.07%	7.1
233	233	At. Irwin S-A	194		0.07%	7.1
234	234	At. Irwin S-A	194		0.07%	7.1
235	235	At. Irwin S-A	194		0.07%	7.1
236	236	At. Irwin S-A	194		0.07%	7.1
237	237	At. Irwin S-A	194		0.07%	7.1
238	238	At. Irwin S-A	194		0.07%	7.1
239	239	At. Irwin S-A	194		0.07%	7.1
240	240	At. Irwin S-A	194		0.07%	7.1
241	241	At. Irwin S-A	194		0.07%	7.1
242	242	At. Irwin S-A	194		0.07%	7.1
243	243	At. Irwin S-A	194		0.07%	7.1
244	244	At. Irwin S-A	194		0.07%	7.1
245	245	At. Irwin S-A	194		0.07%	7.1
246	246	At. Irwin S-A	194		0.07%	7.1
247	247	At. Irwin S-A	194		0.07%	7.1
248	248	At. Irwin S-A	194		0.07%	7.1
249	249	At. Irwin S-A	194		0.07%	7.1
250	250	At. Irwin S-A	194		0.07%	7.1
251	251	At. Irwin S-A	194		0.07%	7.1
252	252	At. Irwin S-A	194		0.07%	7.1
253	253	At. Irwin S-A	194		0.07%	7.1
254	254	At. Irwin S-A	194		0.07%	7.1
255	255	At. Irwin S-A	194		0.07%	7.1
256	256	At. Irwin S-A	194		0.07%	7.1
257	257	At. Irwin S-A	194		0.07%	7.1
258	258	At. Irwin S-A	194		0.07%	7.1
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260	260	At. Irwin S-A	194		0.07%	7.1
261	261	At. Irwin S-A	194		0.07%	7.1
262	262	At. Irwin S-A	194		0.07%	7.1
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270	270	At. Irwin S-A	194		0.07%	7.1
271	271	At. Irwin S-A	194		0.07%	7.1
272	272	At. Irwin S-A	194		0.07%	7.1
273	273	At. Irwin S-A	194		0.07%	7.1
274	274	At. Irwin S-A	194		0.07%	7.1
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294	294	At. Irwin S-A	194		0.07%	7.1
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378	378	At. Irwin S-A	194		0.07%	7.1
379	379	At. Irwin S-A	194		0.07%	7.1
380	380	At. Irwin S-A	194		0.07%	7.1
381	381	At. Irwin S-A	194		0.07%	7.1
382	382	At. Irwin S-A	194		0.07%	7.1
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384	384	At. Irwin S-A	194		0.07%	7.1
385	385	At. Irwin S-A	194		0.07%	7.1
386	386	At. Irwin S-A	194		0.07%	7.1
387	387	At. Irwin S-A	194		0.07%	7.1
388	388	At. Irwin S-A	194		0.07%	7.1
389	389	At. Irwin S-A	194		0.07%	7.1
390	390	At. Irwin S-A	194		0.07%	7.1
391	391					

INDUSTRIALS—Continued

[illegible]**INSURANCE—Continued**


Stock	Price	Chg.	Div.	Yr.	P/E
52121	61.26	0.00	0.99	17.3	11
52122	61.26	0.00	0.99	17.3	11
52123	61.26	0.00	0.99	17.3	11
52124	61.26	0.00	0.99	17.3	11
52125	61.26	0.00	0.99	17.3	11
52126	61.26	0.00	0.99	17.3	11
52127	61.26	0.00	0.99	17.3	11
52128	61.26	0.00	0.99	17.3	11
52129	61.26	0.00	0.99	17.3	11
52130	61.26	0.00	0.99	17.3	11
52131	61.26	0.00	0.99	17.3	11
52132	61.26	0.00	0.99	17.3	11
52133	61.26	0.00	0.99	17.3	11
52134	61.26	0.00	0.99	17.3	11
52135	61.26	0.00	0.99	17.3	11
52136	61.26	0.00	0.99	17.3	11
52137	61.26	0.00	0.99	17.3	11
52138	61.26	0.00	0.99	17.3	11
52139	61.26	0.00	0.99	17.3	11
52140	61.26	0.00	0.99	17.3	11
52141	61.26	0.00	0.99	17.3	11
52142	61.26	0.00	0.99	17.3	11
52143	61.26	0.00	0.99	17.3	11
52144	61.26	0.00	0.99	17.3	11
52145	61.26	0.00	0.99	17.3	11
52146	61.26	0.00	0.99	17.3	11
52147	61.26	0.00	0.99	17.3	11
52148	61.26	0.00	0.99	17.3	11
52149	61.26	0.00	0.99	17.3	11
52150	61.26	0.00	0.99	17.3	11
52151	61.26	0.00	0.99	17.3	11
52152	61.26	0.00	0.99	17.3	11
52153	61.26	0.00	0.99	17.3	11
52154	61.26	0.00	0.99	17.3	11
52155	61.26	0.00	0.99	17.3	11
52156	61.26	0.00	0.99	17.3	11
52157	61.26	0.00	0.99	17.3	11
52158	61.26	0.00	0.99	17.3	11
52159	61.26	0.00	0.99	17.3	11
52160	61.26	0.00	0.99	17.3	11
52161	61.26	0.00	0.99	17.3	11
52162	61.26	0.00	0.99	17.3	11
52163	61.26	0.00	0.99	17.3	11
52164	61.26	0.00	0.99	17.3	11
52165	61.26	0.00	0.99	17.3	11
52166	61.26	0.00	0.99	17.3	11
52167	61.26	0.00	0.99	17.3	11
52168	61.26	0.00	0.99	17.3	11
52169	61.26	0.00	0.99	17.3	11
52170	61.26	0.00	0.99	17.3	11
52171	61.26	0.00	0.99	17.3	11
52172	61.26	0.00	0.99	17.3	11
52173	61.26	0.00	0.99	17.3	11
52174	61.26	0.00	0.99	17.3	11
52175	61.26	0.00	0.99	17.3	11
52176	61.26	0.00	0.99	17.3	11
52177	61.26	0.00	0.99	17.3	11
52178	61.26	0.00	0.99	17.3	11
52179	61.26	0.00	0.99	17.3	11
52180	61.26	0.00	0.99	17.3	11
52181	61.26	0.00	0.99	17.3	11
52182	61.26	0.00	0.99	17.3	11
52183	61.26	0.00	0.99	17.3	11
52184	61.26	0.00	0.99	17.3	11
52185	61.26	0.00	0.99	17.3	11
52186	61.26	0.00	0.99	17.3	11
52187	61.26	0.00	0.99	17.3	11
52188	61.26	0.00	0.99	17.3	11
52189	61.26	0.00	0.99	17.3	11
52190	61.26	0.00	0.99	17.3	11
52191	61.26	0.00	0.99	17.3	11
52192	61.26	0.00	0.99	17.3	11
52193	61.26	0.00	0.99	17.3	11
52194	61.26	0.00	0.99	17.3	11
52195	61.26	0.00	0.99	17.3	11
52196	61.26	0.00	0.99	17.3	11
52197	61.26	0.00	0.99	17.3	11
52198	61.26	0.00	0.99	17.3	11
52199	61.26	0.00	0.99	17.3	11
52200	61.26	0.00	0.99	17.3	11

Stock	Price	Chg.	Div.	Yr.	P/E
52121	61.26	0.00	0.99	17.3	11
52122	61.26	0.00	0.99	17.3	11
52123	61.26	0.00	0.99	17.3	11
52124	61.26	0.00	0.99	17.3	11
52125	61.26	0.00	0.99	17.3	11
52126	61.26	0.00	0.99	17.3	11
52127	61.26	0.00	0.99	17.3	11
52128	61.26	0.00	0.99	17.3	11
52129	61.26	0.00	0.99	17.3	11
52130	61.26	0.00	0.99	17.3	11
52131	61.26	0.00	0.99	17.3	11
52132	61.26	0.00	0.99	17.3	11
52133	61.26	0.00	0.99	17.3	11
52134	61.26	0.00	0.99	17.3	11
52135	61.26	0.00	0.99	17.3	11
52136	61.26	0.00	0.99	17.3	11
52137	61.26	0.00	0.99	17.3	11
52138	61.26	0.00	0.99	17.3	11
52139	61.26	0.00	0.99	17.3	11
52140	61.26	0.00	0.99	17.3	11
52141	61.26	0.00	0.99	17.3	11
52142	61.26	0.00	0.99	17.3	11
52143	61.26	0.00	0.99	17.3	11
52144	61.26	0.00	0.99	17.3	11
52145	61.26	0.00	0.99	17.3	11
52146	61.26	0.00	0.99	17.3	11
52147	61.26	0.00	0.99	17.3	11
52148	61.26	0.00	0.99	17.3	11
52149	61.26	0.00	0.99	17.3	11
52150	61.26	0.00	0.99	17.3	11
52151	61.26	0.00	0.99	17.3	11
52152	61.26	0.00	0.99	17.3	11
52153	61.26	0.00	0.99	17.3	11
52154	61.26	0.00	0.99	17.3	11
52155	61.26	0.00	0.99	17.3	11
52156	61.26	0.00	0.99	17.3	11
52157	61.26	0.00	0.99	17.3	11
52158	61.26	0.00	0.99	17.3	11
52159	61.26	0.00	0.99	17.3	11
52160	61.26	0.00	0.99	17.3	11
52161	61.26	0.00	0.99	17.3	11
52162	61.26	0.00	0.99	17.3	11
52163	61.26	0.00	0.99	17.3	11
52164	61.26	0.00	0.99	17.3	11
52165	61.26	0.00	0.99	17.3	11
52166	61.26	0.00	0.99	17.3	11
52167	61.26	0.00	0.99	17.3	11
52168	61.26	0.00	0.99	17.3	11
52169	61.26	0.00	0.99	17.3	11
52170	61.26	0.00	0.99	17.3	11
52171	61.26	0.00	0.99	17.3	11
52172	61.26	0.00	0.99	17.3	11
52173	61.26	0.00	0.99	17.3	11
52174	61.26	0.00	0.99	17.3	11
52175	61.26	0.00	0.99	17.3	11
52176	61.26	0.00	0.99	17.3	11
52177	61.26	0.00	0.99	17.3	11
52178	61.26	0.00	0.99	17.3	11
52179	61.26	0.00	0.99	17.3	11
52180	61.26	0.00	0.99	17.3	11
52181	61.26	0.00	0.99	17.3	11
52182	61.26	0.00	0.99	17.3	11
52183	61.26	0.00	0.99	17.3	11
52184	61.26	0.00	0.99	17.3	11
52185	61.26	0.00	0.99	17.3	11
52186	61.26	0.00	0.99	17.3	11
52187	61.26	0.00	0.99	17.3	11
52188	61.26	0.00	0.99	17.3	11
52189	61.26	0.00	0.99	17.3	11
52190	61.26	0.00	0.99	17.3	11
52191	61.26	0.00	0.99	17.3	11
52192	61.26	0.00	0.99	17.3	11
52193	61.26	0.00	0.99	17.3	11
52194	61.26	0.00	0.99	17.3	11
52195	61.26	0.00	0.99	17.3	11
52196	61.26	0.00	0.99	17.3	11
52197	61.26	0.00	0.99	17.3	11
52198	61.26	0.00	0.99	17.3	11
52199	61.26	0.00	0.99	17.3	11
52200	61.26	0.00	0.99	17.3	11

Stock	Price	Chg.	Div.	Yr.	P/E
52121	61.26	0.00	0.99	17.3	11
52122	61.26	0.00	0.99	17.3	11
52123	61.26	0.00	0.99	17.3	11
52124	61.26	0.00	0.99	17.3	11
52125	61.26	0.00	0.99	17.3	11
52126	61.26	0.00	0.99	17.3	11
52127	61.26	0.00	0.99	17.3	11
52128	61.26	0.00	0.99	17.3	11
52129	61.26	0.00	0.99	17.3	11
52130	61.26	0.00	0.99	17.3	11
52131	61.26	0.00	0.99	17.3	11
52132	61.26	0.00	0.99	17.3	11
52133	61.26	0.00	0.99	17.3	11
52134	61.26	0.00	0.99	17.3	11
52135	61.26	0.00	0.99	17.3	11
52136	61.26	0.00	0.99	17.3	11
52137	61.26	0.00	0.99	17.3	11
52138	61.26	0.00	0.99	17.3	11
52139	61.26	0.00	0.99	17.3	11
52140	61.26	0.00	0.99	17.3	11
52141	61.26	0.00	0.99	17.3	11
52142	61.26	0.00	0.99	17.3	11
52143	61.26	0.00	0.99	17.3	11
52144	61.26	0.00	0.99	17.3	11
52145	61.26	0.00	0.99	17.3	11
52146	61.26	0.00	0.99	17.3	11
52147	61.26	0.00	0.99	17.3	11
52148	61.26	0.00	0.99	17.3	11
52149	61.26	0.00	0.99	17.3	11
52150	61.26	0.00	0.99	17.3	11
52151	61.26	0.00	0.99	17.3	11
52152	61.26	0.00	0.99	17.3	11
52153	61.26	0.00	0.99	17.3	11
52154	61.26	0.00	0.99	17.3	11
52155	61.26	0.00	0.99	17.3	11
52156	61.26	0.00	0.99	17.3	11
52157	61.26	0.00	0.99	17.3	11
52158	61.26	0.00	0.99	17.3	11
52159	61.26	0.00	0.99	17.3	11
52160	61.26	0.00	0.99	17.3	11
52161	61.26	0.00	0.99	17.3	11
52162	61.26	0.00	0.99	17.3	11
52163	61.26	0.00	0.99	17.3	11
52164	61.26	0.00	0.99	17.3	11
52165	61.26	0.00	0.99	17.3	11
52166	61.26	0.00	0.99	17.3	11
52167	61.26	0.00	0.99	17.3	11
52168	61.26	0.00	0.99	17.3	11
52169	61.26	0.00	0.99	17.3	11
52170	61.26	0.00	0.99	17.3	11
52171	61.26	0.00	0.99	17.3	11
52172</					

PROPERTY—Continued[illegible]**INVESTMENT TRUSTS—Cont.**[illegible]

FINANCE, LAND—Continued

[illegible]

a fully integrated banking service

**DAIWA
BANK**

Head Office: Osaka, Japan

MINES—Continued
AUSTRALIAN

High	Low	Stock	Price	% Chg	Vol	Tr
14	9	Acme	22	9		1
14	9	ACM 200	22	9		1
14	10	Admiral 50 Tons	11	0	0.5%	6
14	14	BH South 50c	106			6
14	14	Central Pacific	680			6
14	14	Chesapeake 50c	110	10		6
14	14	Delaware 50c	100	10		6
14	14	Dallas Pacific N	1	1		6
14	14	Eastman 50c	12	1		6
14	14	Empire State 51	15	1		6
14	14	Henderson Gold N	30	2		6
14	14	Hampden Annap 50	18	1		6
14	14	Harvard 50c	10	1		6
14	14	M. L. M. Hides 50c	198	1		6
14	14	Minneapolis East	40	1		6
14	14	Mountain 50c	15	1		6
14	14	Newmetal 200	40	1		6
14	14	North 50c	10	1		6
14	14	Nth. Kalgaru	17	1		6
14	14	Nth. West Mining	30	1		6
14	14	Omaha 50c	10	1		6
14	14	Oilman N	38	1		6
14	14	Pacific Copper	110	1		6
14	14	Pennsylvania 50c	20	1		6
14	14	Perrin & Mfg 50c	20	1		6
14	14	Powder-Walgreen 50c	205	1		6
14	14	Rock 50c	205	1		6
14	14	West Coast 50c	10	1		6
14	14	West. Mining 50c	10	1		6
14	14	Western	10	1		6
14	14	Whinn Creek 50c	55	1		6
14	14	Why Resources	13	1		6

TINS
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COPPER
1.50 mm | 82

MISCELLANEOUS									
81	54	Barymin	60	+2					
132	10	Burma Mines 179	11						
345	170	Cons. Murch. 10c	260		2830c			5	
410	290	Northgate CS1	350	+20					
362	226	R.T.Z.	280	-2	11.5		27	5	
31	18	Robert Mines	25	-1					
65	30	Sabina Inds. CS1	36						
880	525	Tara Exptn. \$1	562						

GOLDS EX-\$ PREMIUM

Lot	Size	Buyer	Price	Time	Price	Time
1370	5100	Burkett R1	51.6	+1 1/2	5200	1.6
1371	5100	East Drive P1	51.6	+1 1/2	5215	1.6
1380	5100	East Rand Prc. R1	51.6	+1 1/2	5215	1.6
1379	5100	F.S. Geduld 500	526	+	5231.5	2.4
1384	5110	Prest. Brand 500	517	+	5235.0	3.2
1385	5110	St. Helena R1	517	+	5235.0	3.2
1386	5110	St. Helena R1	517	+	5235.0	3.2
1393	5110	West Pearl 500	529	+1 1/2	5238.0	2.7
1394	5280	West Drive R1	529	+1 1/2	5238.0	2.7
1395	5220	West Hides. 500	533	+	5241.5	2.1
1396	5220	Western Deep R2	533	+	5241.5	2.1

NOTES

Unless otherwise indicated, prices and net dividends are in pesos and denominated in 25p. Estimated price/earnings ratios and price/covers are based on latest annual reports and accounts and, where possible, are updated on half-yearly figures. P/E's are calculated on the basis of net distributions, truncated to the nearest cent, divided by the difference if calculated on "net" distribution. Covers are based on "maximum" distribution. Yields are based on mid-year prices, are gross, subject to ACT of 30 per cent, and allow for value of declared distributions and rights. Securities with denominations other than sterling or in EEC currencies are quoted

TEAS

India and Bangladesh			
245	Assam Doars £1.	273	49.51
255	Assam Frontier £1.	265	10.15
99	Assam Ins. £1.	106	7.11
221	Empire Plants 10p	23	42.01
225	Lawrie Plants £1.	440	8.15
335	McLeod Russel £1.	258	13.5
339	Moran £1.	345	15.0
100	Warren Plants £1.	142	8.25
157	Williamson £1.	180	12.5

Sri Lanka

Africa				
118	Blantyre.....	118	6.0
120	Rain Estates.....	120	9.0
MINES				
CENTRAL RAND				
270	Durban Deep RL..	462	+8	1059c

and Prp. R2..	487	+
nt'n Est. R2..	5274	+
and R1..	148	+

EASTERN RAND				
62	Bracken 90c	84	+3	+04%
16	East Danga R1	26½	+11	+025c
215	E.R.G.O. RD 50	261	+1	025c
85½	Grootvlei 25c	139	+4½	+038c
247	Klincks R1	286	+9	+055c
50	Leslie 65c	79	+4½	+021c
63½	Marietale RD 25	71½	+2	+070c
55	S. African Ld 35c	106½	+2½	+025c

tein 90c...	59	
tharak RJ...	654	+
icpl 25c...	46	

FAR WEST RAND				
253	Blyvoor 25	\$18	+24	Q105c
658	Buffels	789	+59	Q260c
218	Deertloot R0.20	133	-4	
216	Doomfontein RI	298	+16	Q60c
562	East Orie RI	547	+47	Q115c
266	Elandsand Gld. 20c	293	+16	
70	Elsburg RI	925	-4	Q113c
671	Hartebeest RI	514	+12	Q400c

Gold R1	854	+
in R1	524	+
total 50c	617	+

2291	Sulfmontein 50c	353	+14	1066c
1291	Vaal Reef 50c	516	+1	1028c
140	Venterspoort R1	217	+6	045c
1574	W. Drie R1	2224	+7	0615c
109	Western Areas R1	143	+11	1026c
611	Western Deep R2	765	+1	1047c
1185	Zandpan R1	256	+13	067c

12M150.F.S.				
90	Free State Dev. 50c	1000		015c
1113	F.S. Geduld 50c	5122	+5	10315c

aaipiaas R1	106	+
ny 50c	395	+
e R1	861	+

750	Pres. Brand 50c	937	+54	10150c
566	Pres. Steyn 50c	783	+53	1080c
600	St. Helena R1	639	+29	10790c
1185	Unisel	271	+6	
245	Welkom 50c	284	+7	1085c
515	W.Holdings 50c...	516	+2	10415c

FINANCE

Ang. Am. Coal 50c	875	+25	1072c
Anglo Amer. TCo.	346	+14	046c

m. Gold R1	E184	+
hal 50c.	E113	+
r Cons.	137	-

178	Cons. Gold Fields.	220	-----	19.19
177	East Rand Cons. 10p	17	-----	1.05
355	Gen. Mining 40c	464	+5	Q60c
1111	Gold Fields S.A. 25c	5167	+3	Q173c
1131	Jo'burg Cons. R2	5154	+3	Q173c
150	Middle West 25c	225	-----	Q35c
64	Minicorp 12p	112	-----	+1.5
340	Minicorp \$8.1.40	156	+1	Q12:
98	New Wt 50c	118	+5	Q24c
850	Patino NV Fl.5	930	+12	Q550c
21	Patino NV Fl.5	107	+15	Q550c

London Ltc.	37	+
London Trust....	492	+
London 10c.....	212	+

36	Silvermines 20p	53	15
58	Tanks Com. 50p	170	110.0
84	Do. Pref. 80p	84	09%
£108	T'val. Com. Ltd. R.I.	£14	10125c
225	U.C. Invest R.I.	265m	10124c
255	Union Corp. 6.25c	348	047c
55	Vogels 21c	75	10123c

DIAMOND AND PLATINU

Int. Inv. Sub. ...	138 ^{1/2}	+
ers Df. 5c ...	358	+
Dpc Pl. R5.	875	..

136	Impati. Plat. 20c	263	+11	1018c
68	Lydenburg 125c	78	+6	1068c
94	Rus. Plat. 10c	124	+6	108c

CENTRAL AFRICAN

132	Falcon Rh. 50c	285	-----	1060c
11	Rhod' n Corp. 164	25	-----	0.56
70	Roan. Cons. K6	80	-----	-----
9	Wankie Col. Rh. 1	55	-1	09c
26	27cc. Co. S8 Rh. 24	57	-----	-----

10/10/10 10/10/10

OPTIONS

3-month Call Rates

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